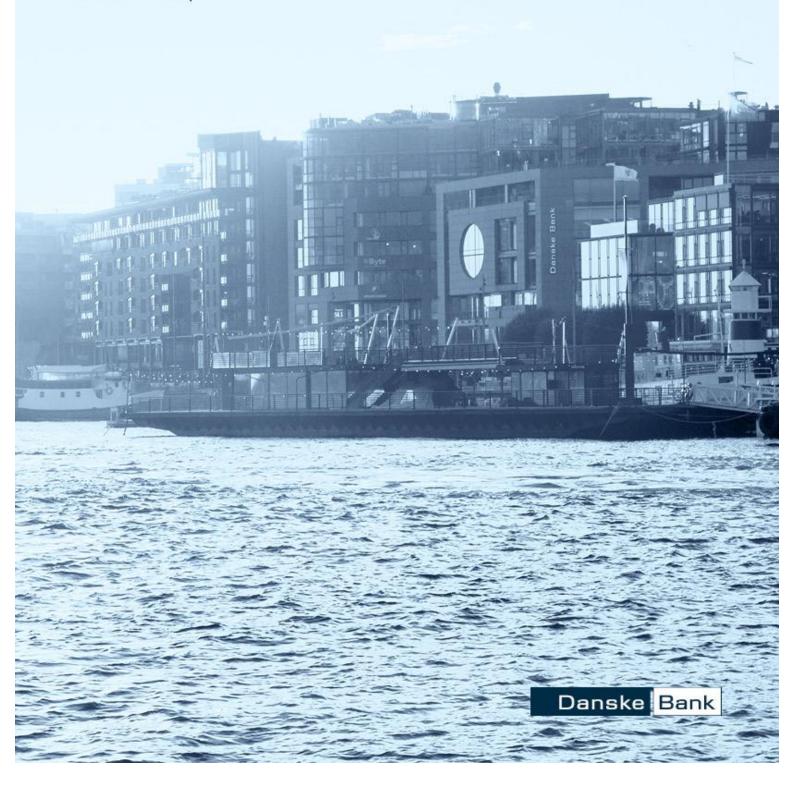
Interim report - first quarter 2018

Danske Bank Group



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Danske Bank first quarter 2018 at a glance











Strong CET1 ratio of 16.4%



10bn share buy-back programme



Financial highlights - Danske Bank Group

Total capital ratio (%)

Common equity tier 1 capital ratio (%)

Full-time-equivalent staff (end of period)

Share price (end of period) (DKK)

Book value per share (DKK)

| Income statement | 01 | 01 | Index | Ω4 | Index | Full year |
|---|-----------|-----------|-------|-----------|-------|-----------|
| (DKK millions) | 2018 | 2017 | 18/17 | 2017 | 01/04 | 2017 |
| Net interest income | 5,946 | 5,866 | 101 | 6,108 | 97 | 23,806 |
| Net fee income | 3,762 | 3,928 | 96 | 4,345 | 87 | 15,664 |
| Net trading income | 1,435 | 2,500 | 57 | 1,346 | 107 | 7,087 |
| Other income | 309 | 356 | 87 | 420 | 74 | 1,591 |
| Total income | 11,452 | 12,649 | 91 | 12,219 | 94 | 48,149 |
| Operating expenses | 5,612 | 5,724 | 98 | 5,757 | 97 | 22,722 |
| Profit before loan impairment charges | 5,841 | 6,925 | 84 | 6,462 | 90 | 25,427 |
| Loan impairment charges | -330 | -235 | - | -241 | 137 | - |
| Profit before tax, core | 6,171 | 7,160 | 86 | 6,703 | 92 | 26,300 |
| Profit before tax, Non-core | 32 | -19 | - | 27 | 119 | -12 |
| Profit before tax | 6,202 | 7,140 | 87 | 6,729 | 92 | 26,288 |
| Tax | 1,329 | 1,610 | 83 | 1,081 | 123 | 5,388 |
| Net profit | 4,873 | 5,530 | 88 | 5,649 | 86 | 20,900 |
| Attributable to additional tier 1 etc. | 194 | 194 | 100 | 197 | 98 | 786 |
| Balance sheet (end of period) | | | | | | |
| (DKK millions) | | | | | | |
| Due from credit institutions and central banks | 259,510 | 288,956 | 90 | 277,631 | 93 | 277,631 |
| Repo loans | 267,075 | 236,614 | 113 | 228,538 | 117 | 228,538 |
| Loans | 1,736,524 | 1,705,483 | 102 | 1,723,025 | 101 | 1,723,025 |
| Trading portfolio assets | 466,739 | 463,751 | 101 | 449,292 | 104 | 449,292 |
| Investment securities | 281,317 | 337,105 | 83 | 324,618 | 87 | 324,618 |
| Assets under insurance contracts | 284,603 | 289,697 | 98 | 296,867 | 96 | 296,867 |
| Total assets in Non-core | 4,849 | 18,476 | 26 | 4,886 | 99 | 4,886 |
| Other assets | 237,939 | 203,457 | 117 | 234,672 | 101 | 234,672 |
| Total assets | 3,538,555 | 3,543,540 | 100 | 3,539,528 | 100 | 3,539,528 |
| Due to credit institutions and central banks | 157,088 | 150,017 | 105 | 155,528 | 101 | 155,528 |
| Repo deposits | 235,903 | 208,196 | 113 | 220,371 | 107 | 220,371 |
| Deposits | 939,988 | 883,538 | 106 | 911,852 | 103 | 911,852 |
| Bonds issued by Realkredit Danmark | 753,664 | 734,250 | 115 | 758,375 | 111 | 758,375 |
| Other issued bonds | 388,115 | 449,234 | 67 | 405,080 | 74 | 405,080 |
| Trading portfolio liabilities | 385,635 | 446,325 | 86 | 400,596 | 96 | 400,596 |
| Liabilities under insurance contracts | 314,585 | 314,759 | 100 | 322,726 | 97 | 322,726 |
| Total liabilities in Non-core | 3,078 | 2,892 | 106 | 3,094 | 99 | 3,094 |
| Other liabilities | 172,021 | 157,870 | 109 | 164,531 | 105 | 164,531 |
| Subordinated debt | 28,840 | 35,922 | 80 | 29,120 | 99 | 29,120 |
| Additional tier 1 etc. | 14,462 | 14,389 | 101 | 14,339 | 101 | 14,339 |
| Shareholders' equity | 145,175 | 146,149 | 99 | 153,917 | 94 | 153,917 |
| Total liabilities and equity | 3,538,555 | 3,543,540 | 100 | 3,539,528 | 100 | 3,539,528 |
| | | | | | | |
| Ratios and key figures | | | | | П | |
| Dividend per share (DKK) | - | - | | - | | 10.0 |
| Earnings per share (DKK) | 5.3 | 5.8 | | 6.1 | | 22.2 |
| Return on avg. shareholders' equity (% p.a.) | 12.6 | 14.4 | | 14.4 | | 13.6 |
| Return on avg. tangible equity (% p.a.) | 12.9 | 15.4 | | 15.7 | | 14.6 |
| Net interest income as % p.a. of loans and deposits | 0.89 | 0.91 | | 0.93 | | 0.90 |
| Cost/income ratio [%] | 49.0 | 45.3 | | 47.1 | | 47.2 |
| Total capital ratio (%) | 21.4 | 20.4 | | 22.6 | | 226 |

See note 3 to the financial statements for an explanation of differences in the presentation between the IFRS financial statements and the financial highlights. For a definition of ratios, see Definition of alternative performance measures on page 26.

21.4

16.4

225.4

164.4

19,709

20.4

15.5

237.5

158.3

19,316

22.6

17.6

241.6

172.2

19,768

102

22.6

17.6

241.6

172.2

19,768

Executive summary

"We had a satisfactory start to the year despite financial market developments that caused lower activity compared with the same period last year. Across our business, the underlying trend was good, with customer demand for credit remaining positive, just as our partnership agreements in Norway, Sweden and Finland continued to attract new customers and create good activity. In Denmark, we also saw good activity partly as a result of continued interest in our new home financing solutions. At the same time, we maintained solid credit quality across our markets. We continued to make considerable investments in new innovative solutions, some in cooperation with external partners, which contributes to delivering enhanced customer experiences."

Danske Bank started 2018 with a stable financial performance, posting a net profit of DKK 4.9 billion in the first quarter, against DKK 5.5 billion in the first quarter of 2017. The return on shareholders' equity after tax was 12.6%, against 14.4% in the first quarter of 2017, when trading income was strong.

The result reflects good economic momentum, although activity in the financial markets was modest. The lower level of activity was caused mainly by rising interest rates and turbulence in the financial markets.

The Nordic economies continued to benefit from a positive macroeconomic environment, which along with good customer activity increased lending by 1% in the first quarter of 2018. Lending was up 2% from the level in the year-earlier period. Especially our activities in Sweden contributed to solid lending growth.

In the first quarter, we expanded our partnership with Akava in Finland to include all members of the union, and across the Nordics, our partnership agreements continued to provide a good inflow of customers in Personal Banking. At the same time, we maintained high credit quality on the loan book despite declining prices in some housing markets.

Business Banking also continued to benefit from the positive business customer momentum across the Nordics. This led to lending growth of 3%, reflecting the continuation of the good and stable development in this unit.

Net interest income benefited from loan growth. In Denmark, the FlexLife® mortgage loan continued to be a popular choice among both existing and new customers. Our new bank home loan, Danske Bolig Fri, was also well received by customers looking for a highly flexible alternative to standard mortgage financing.

The activities of both Corporates & Institutions and Wealth Management were affected by uncertainty and lower liquidity in the financial markets. This led to both de-risking and lower activity among our customers, which in turn had a negative effect on fee and trading income. Net trading income in particular was substantially lower than in the year before, when activity was high.

Expenses were lower than in the year-earlier period, partly due to lower activity. Credit quality remained strong, resulting in net reversals of DKK 330 million.

Compliance remains a key priority for Danske Bank, and we continue to invest substantially in improved solutions, capabilities and employee development. The internal investigations into the issues related to our now closed down non-resident portfolio at our Estonian branch are progressing according to plan.

New strategic initiatives and new organisation

On 6 April, we announced organisational changes. The new organisation becomes effective on 2 May, while financial reporting will change to reflect the new organisation with effect from the third quarter. The changes reflect our ambition to become the Nordic Integrator in the financial sector. Becoming the Nordic Integrator entails that we will integrate further with our customers, integrate internally in order to ensure that customers experience us as one bank and integrate more with the societies in which we operate.

Business review Baltics

Building on the Group's strategy of focusing on customers in the Nordic region, we have decided to align our business activities in the Baltic countries accordingly. Going forward, Danske Bank will focus exclusively on supporting subsidiaries of Nordic customers and global corporates with a significant Nordic footprint. As a result, all other local Baltic customers will be transferred to the Non-core unit.

Over time, this will reduce the size of our business in the Baltic countries. However, we will continue to serve our local customers for some time as well as ensure that all our current obligations are fulfilled.

Capital, funding, liquidity and regulation

Our capital position remained strong, with a total capital ratio of 21.4% and a CET1 capital ratio of 16.4%.

The DKK 10 billion share buy-back programme initiated on 5 February 2018 has been deducted in full from CET1 capital.

The Danish government has decided to impose a counter cyclical capital buffer of 0.5% of the REA for Danish exposures, which is expected to increase Danske Bank's CET1 capital requirement by 0.2% from 31 March 2019 when the buffer requirement takes effect. Our current capital buffer is sufficient to meet this new requirement.

On the basis of fully phased-in rules, our CET1 capital ratio stood at 16.2%, versus our current fully phased-in regulatory CET1 capital requirement of 12.3% and our target range of 14-15% in the short to medium term.

At 31 March 2018, our liquidity coverage ratio stood at 144%.

With the implementation of the Bank Recovery and Resolution Directive (BRRD), EU banks are required to have sufficient bail-in-able resources to fulfil the minimum requirement for own funds and eligible liabilities (MREL). The Danish FSA set the MREL for the Group in March 2018 with effect from 1 July 2019. These requirements are as expected, and Danske Bank meets them by a comfortable margin.

Outlook for 2018

The outlook for all items is unchanged.

We expect net profit to be in the range of DKK 18-20 billion.

The outlook is subject to uncertainty and macroeconomic developments.

We maintain our ambition of being in the top three among major Nordic peers in terms of return on shareholders' equity.

Financial review

In the first quarter of 2018, Danske Bank Group delivered a profit before tax from core activities of DKK 6.2 billion, a decrease of 14% from the level in the first quarter of 2017. The first quarter of 2017 benefited from strong net trading income.

Income

Total income amounted to DKK 11.5 billion, a decrease of 9% from the level in the first quarter of 2017. Continued growth in net interest income had a positive effect, which, however, was more than offset by decreases in net fee income and net trading income as a result of lower activity in the financial markets.

Net interest income totalled DKK 5.9 billion. The increase of 1% was driven by lending and deposit volume growth and lower funding costs, which, however, were partly offset by lower margins on deposits and foreign exchange movements.

Net fee income amounted to DKK 3.8 billion, a decrease of 4% from the level in the first guarter of 2017. Net fee income was adversely affected by lower customer activity at Wealth Management and Corporates & Institutions.

Net trading income totalled DKK 1.4 billion, a decrease of 43% from the level in the first quarter of 2017. Net trading income was negatively affected by lower trading income in FICC and Capital Markets, where customer activity was high in the same period in 2017, and a lower investment result from the health and accident business at Wealth Management.

Other income amounted to DKK 0.3 billion and was at the same level as in the first quarter of 2017.

Expenses

Operating expenses amounted to DKK 5.6 billion, a decrease of 2% from the level in the first quarter of 2017. Operating expenses benefited from lower activity-related costs and efficiency measures, which, however, were partly offset by higher costs related primarily to investments in compliance and our continued initiatives to meet our high ambitions within digital transformation.

Loan impairments

Loan impairment charges remained low, with net reversals in the first quarter of 2018 of DKK 330 million in core activities due to credit quality remaining solid, supported by stable macroeconomic conditions.

At Personal Banking and Business Banking, reversals in the first quarter of 2018 related primarily to facilities in Denmark, which benefited from improved credit quality. At Corporates & Institutions and Wealth Management, there were no new significant impairment charges, and in Northern Ireland, the impairment charges related to a few cases.

| Loan impairment charges | | | | | |
|-------------------------|---------|------------|---------|------------|--|
| | 01 20 | 18 | 01 2017 | | |
| | | % of loans | | % of loans | |
| | | and guar- | | and guar- | |
| (DKK millions) | Charges | antees | Charges | antees | |
| Personal Banking | -100 | -0.05 | 56 | 0.03 | |
| Business Banking | -272 | -0.15 | -286 | -0.17 | |
| C&I | 3 | 0.00 | 81 | 0.08 | |
| Wealth Management | -16 | -0.08 | -25 | -0.13 | |
| Northern Ireland | 62 | 0.53 | -61 | -0.54 | |
| Other Activities | -7 | -1.52 | - | - | |
| Total | -330 | -0.07 | -235 | -0.05 | |

Tax on the profit for the period amounted to DKK 1.3 billion, or 21.4% of profit before tax.

Q12018 vs Q42017

In the first quarter of 2018, Danske Bank posted a net profit of DKK 4.9 billion, against DKK 5.5 billion in the fourth quarter of 2017.

Net interest income amounted to DKK 5.9 billion, a decrease of 3% from the level in the fourth quarter of 2017. Net interest income was positively affected by growth in lending and deposit volumes, which was offset by fewer interest days in the first quarter and lower margins.

Net trading income amounted to DKK 1.4 billion, an increase of 7% from the level in the fourth quarter of 2017, however, net trading income remained subdued. The increase was due partly to an increase in customer activity in FICC.

Other income decreased 26% to DKK 0.3 billion. In the fourth quarter of 2017, other income benefited from a higher risk result and higher income from market-based products at Danica Pension and by fair value adjustments of investment properties.

Operating expenses amounted to DKK 5.6 billion and were down 3% from the level in the fourth quarter of 2017. Staffrelated costs increased in the first quarter, as the fourth quarter benefited from a one-off gain relating to the amended pension liability in Northern Ireland. The increase in staff costs was more than offset by lower activity-related costs and lower external costs.

Loan impairments showed net reversals of DKK 0.3 billion, continuing the stable trend from the level in the fourth quarter of 2017 and reflecting consistently strong credit quality supported by higher collateral values.

Balance sheet

| Lending (end of period) | 01 | Ω1 | Index | 04 | Index |
|---|---------|---------|-------|---------|-------|
| (DKK billions) | 2018 | 2017 | 18/17 | 2017 | 01/04 |
| Personal Banking | 758.9 | 745.9 | 102 | 757.9 | 100 |
| Business Banking | 701.7 | 681.7 | 103 | 697.4 | 101 |
| Corporates & Institutions | 174.7 | 189.1 | 92 | 175.2 | 100 |
| Wealth Management | 75.8 | 73.4 | 103 | 75.0 | 101 |
| Northern Ireland | 49.0 | 46.5 | 105 | 46.3 | 106 |
| Other Activities incl. eliminations | -3.9 | -9.6 | 41 | -9.4 | 41 |
| Allowance account, lending | 19.7 | 21.6 | 91 | 19.4 | 102 |
| Total lending | 1,736.5 | 1,705.5 | 102 | 1,723.0 | 101 |
| Deposits (end of period) [DKK billions] | | | | | |
| Personal Banking | 276.7 | 267.3 | 104 | 273.5 | 101 |
| Business Banking | 247.6 | 237.9 | 104 | 248.3 | 100 |
| Corporates & Institutions | 290.2 | 251.1 | 116 | 267.8 | 108 |
| Wealth Management | 67.7 | 61.9 | 109 | 65.8 | 103 |
| Northern Ireland | 60.5 | 58.9 | 103 | 59.0 | 103 |
| Other Activities incl. eliminations | -2.8 | 6.4 | - | -2.5 | 112 |
| Total deposits | 940.0 | 883.5 | 106 | 911.9 | 103 |
| Covered bonds | | | | | |
| [DKK billions] | | | | | |
| Bonds issued by Realkredit Danmark | 753.7 | 734.3 | 103 | 758.4 | 99 |
| Own holdings of bonds | 37.7 | 41.2 | 92 | 33.6 | 112 |
| Total Realkredit Danmark bonds | 791.4 | 775.4 | 102 | 792.0 | 100 |
| Other covered bonds issued | 173.1 | 158.6 | 109 | 168.1 | 103 |
| Own holdings of bonds | 41.9 | 62.5 | 67 | 33.5 | 125 |
| Total other covered bonds | 215.1 | 221.1 | 97 | 201.7 | 107 |
| Total deposits and issued mortgage bonds etc. | 1,946.4 | 1,880.0 | 104 | 1,905.5 | 102 |
| Lending as % of deposits and issued mortgage bonds etc. | 89.2 | 90.7 | | 90.4 | |

Lending

At the end of March 2018, total lending was up 1% from the level at the end of 2017. Lending increased in almost all markets and across almost all geographies.

In Denmark, new gross lending, excluding repo loans, amounted to DKK 24.6 billion. Lending to personal customers accounted for DKK 10.0 billion of this amount.

Our market share of total lending in Denmark, excluding repo loans, increased slightly from 26.6% at the end of 2017 to 26.7%. Our market share of lending in Sweden increased slightly from 5.6% at the end of December 2017 to 5.7%. Our market shares in Finland was maintained.

| Market shares of lending [%] | 28 February 2018 | 31 December 2017 |
|-------------------------------|---------------------|---------------------|
| Denmark incl. RD (excl. repo) | 26.7 | 26.6 |
| Finland | 9.6 | 9.6 |
| Sweden (excl. repo) | 5.7 | 5.6 |
| Norway * | 6.1 | 6.1 |

Source: Market shares are based on data from the central banks.

* As of January 2018, the monthly market share figures issued by Statistics Norway are deferred until June due to major IT system changes. Consequently, Danske Bank has not received updated data, and the market shares for Norway are thus based on data at 31 December.

Lending equalled 89.2% of the total amount of deposits, mortgage bonds and other covered bonds, against 90.4% at the end of 2017.

Deposits

At the end of March 2018, total deposits were up 3% from the level at the end of 2017. Our market shares in Denmark and Sweden increased slightly. Our market share in Finland fell from the seasonally high level of institutional deposits at the end of 2017. The Group maintained its strong funding position.

| Market shares of deposits [%] | 28 February 2018 | 31 December 2017 |
|--|----------------------------|----------------------------|
| Denmark (excl. repo) Finland Sweden (excl. repo) Norway* | 28.0 13.1 4.2 6.6 | 27.9 13.5 4.0 6.6 |

Source: Market shares are based on data from the central banks.

* As of January 2018, the monthly market share figures issued by Statistics Norway are deferred until June due to major IT system changes. Consequently, Danske Bank has not received updated data, and the market shares for Norway are thus based on data at 31 December.

Credit exposure

Credit exposure from lending activities in core segments totalled DKK 2,480 billion, against DKK 2,688 billion at the end of 2017. The decrease in credit exposure from lending activities was owing primarily to the reclassification of repos and other loans in the trading units of Corporates & Institutions from 1 January 2018, thus excluding this exposure from credit exposure from lending activities. The reclassification is a result of the implementation of IFRS 9. At the end of 2017, such loans amounted to DKK 223 billion. Note 2 provides further information. The decrease was partly offset by including committed loan offers of DKK 69 billion in credit exposure from lending activities. Excluding the impact from IFRS 9 and the committed loan offers, the credit exposure decreased DKK 52 billion, and it related primarily to exposures with central banks and committed lines.

Risk Management 2017, section 4, which is available at danskebank.com/ir, provides details on Danske Bank's credit risks.

Credit quality

Credit quality remains solid in light of stable macroeconomic conditions. While the IFRS 9 implementation resulted in an unchanged total gross NPL level, net NPL increased DKK 2.3 billion, and the NPL coverage ratio decreased to 78%. The introduction of the new impairment methodology under IFRS 9 included an improved impairment model setup, which led to a somewhat lower allowance account amount for nonperforming loans than under IAS 39. In turn, this led to an increase in net NPL and a lower NPL coverage ratio.

The risk management notes on pp. 55-69 provide more information about non-performing loans.

| Non-performing loans (NPL) in core segments (DKK millions) | 31 Mar. 2018 | 31 Dec. 2017 |
|--|---------------------|---------------------|
| Gross NPL NPL allowance account | 33,158 13,601 | 33,255 15,965 |
| Net NPL | 19,557 | 17,290 |
| Collateral (after haircut) | 15,757 | 14,703 |
| NPL coverage ratio (%) NPL coverage ratio of which is in default (%) NPL as a percentage of total gross exposure (%) | 78.2 95.4 1.3 | 86.1 96.8 1.2 |

The NPL coverage ratio is calculated as allowance account NPL exposures relative to gross NPL net of collateral (after haircuts).

Accumulated impairments amounted to DKK 21.7 billion, including an IFRS 9 implementation effect of DKK 2.6 billion, or 1.1% of lending and guarantees. The corresponding figure at 31 December 2017 was DKK 20.1 billion.

| Allowance account by business units | 31 March 2018 | | 31 December 2017 | | |
|---|--|--------------------------------------|--|--------------------------------------|--|
| (DKK millions) | Accum. impairm. charges* | % of loans and guar- antees | Accum. impairm. charges* | % of loans and guar- antees | |
| Personal Banking Business Banking C&I Wealth Management Northern Ireland Other | 5,598 12,188 2,446 471 959 | 0.73 1.68 0.64 0.60 2.03 | 5,200 11,452 2,189 460 764 | 0.69 1.68 0.51 0.60 1.67 | |
| Total | 21,669 | 1.08 | 20,069 | 1.01 | |

^{*} Relating to lending activities in core segments.

Realised losses amounted to DKK 0.8 billion. Of these losses, DKK 0.1 billion was attributable to facilities not already subject to impairment.

Trading and investment activities

Credit exposure from trading and investment activities amounted to DKK 1,038 billion at 31 March 2018, against DKK 774 billion at 31 December 2017. The increase, which related primarily to repos and other loans in the trading units of Corporates & Institutions, was the result of the implementation of IFRS 9. This credit exposure is now included in credit exposure from trading and investment activities and therefore no longer forms part of credit exposure from lending activities.

The Group has made netting agreements with many of its counterparties concerning positive and negative market values of derivatives. The net exposure was DKK 84.3 billion, against DKK 74.7 billion at the end of 2017.

The value of the bond portfolio was DKK 485 billion. Of the total bond portfolio, 70% was recognised at fair value and 30% at amortised cost.

| Bond portfolio [%] | 31 March 2018 | 31 December 2017 |
|---|------------------|---------------------|
| Government bonds and bonds guaranteed by central or local governments Bonds issued by quasi-government | 38 | 34 |
| institutions | 1 | 1 |
| Danish mortgage bonds Swedish covered bonds | 45 13 | 49 12 |
| Other covered bonds Corporate bonds | 2 | 3 1 |
| Total holdings | 100 | 100 |
| Bonds at amortised cost included in total holdings | 30 | 30 |

The financial highlights on page 4 provide information about our balance sheet.

The net position on repo transactions increased DKK 23.0 billion from an asset of DKK 8.2 billion at the end of 2017 to an asset of DKK 31.2 billion at the end of March 2018.

Trading portfolio assets and trading portfolio liabilities increased from net assets of DKK 48.7 billion at the end of 2017 to net assets of DKK 81.1 billion at the end of March 2018 as a result of fluctuations in the market value of the derivatives portfolio and an increase in the market value of the bond portfolio.

Other balance sheet items

Total assets in Non-core amounted to DKK 4.8 billion at the end of March 2018. This was the same level as at the end of 2017.

Other assets is the sum of several small line items. Other assets increased DKK 3.3 billion from the end of 2017.

Capital ratios

Our capital management policies support our business strategy and ensure that we are sufficiently capitalised to withstand severe macroeconomic downturns.

In order to position the Group for our ambitions and to absorb potentially adverse effects under stress as well as the inherent regulatory uncertainty, we have set prudent capital targets. For the CET1 capital ratio, the target is set in the range of 14-15% in the short to medium term and for the total capital ratio, the target is set around 19%.

We will reassess the capital targets when future regulatory initiatives have been further clarified, especially in relation to the implementation into EU law of the Basel Committee's revised standards for REA calculations published in December 2017.

At the end of March 2018, the total capital ratio was 21.4%, and the CET1 capital ratio was 16.4%, against 22.6% and 17.6%, respectively, at the end of 2017. The decline in the capital ratios was expected, and it was driven primarily by the DKK 10 billion share buy-back programme initiated on 2 February 2018.

During the first quarter of 2018, the REA increased slightly, DKK 2 billion, to DKK 755 billion at the end of March 2018. The movement was attributable primarily to an increased REA for market risk.

At the end of March 2018, the Group's leverage ratio was 4.2% under both transitional and fully phased-in rules.

Capital requirements

Danske Bank's capital management policies are based on the internal capital adequacy assessment process (ICAAP). In this process, Danske Bank determines its solvency need.

At the end of March 2018, the Group's solvency need was 10.5%, which was unchanged from the level at the end of 2017. The solvency need consists of the 8% minimum capital requirement under Pillar I and an individual capital add-on under Pillar II.

A combined buffer requirement applies in addition to the solvency need. At the end of March 2018, the Group's combined capital buffer requirement was 4.8%.

In March 2018, the Danish Government introduced a countercyclical buffer requirement in Denmark of 0.5%, effective as of 31 March 2019, and this will increase the Group's combined buffer requirement by 0.2 percentage points. Consequently, the buffer requirement will be 6.3% when fully phased-in, bringing the fully phased-in CET1 capital requirement to 12.3% and the fully phased-in total capital requirement to 16.9%.

| Capital ratios and requirements | | |
|--|---------|------------|
| | | Fully |
| (% of the total REA) | 01 2018 | phased-in* |
| Capital ratios | | |
| CET 1 capital ratio | 16.4 | 16.2 |
| Total capital ratio | 21.4 | 20.9 |
| Capital requirements (incl. buffers)** | | _ |
| CET 1 capital requirement | 10.7 | 12.3 |
| - portion from countercyclical buffer | 0.5 | 0.8 |
| - portion from capital conservation buffer | 1.9 | 2.5 |
| - portion from SIFI buffer | 2.4 | 3.0 |
| Total capital requirement | 15.4 | 16.9 |
| Excess capital | | |
| CET 1 capital | 5.7 | 3.9 |
| Total capital | 6.0 | 4.0 |

^{*} Based on fully phased-in rules and requirements incl. fully phased-in impact of IFRS 9.

The calculation of the solvency need and the combined capital buffer requirement is described in more detail in Risk Management 2017, section 3, which is available at danskebank.com/ir.

^{**} The total capital requirement consists of the solvency need and the combined buffer requirement. The fully phased-in countercyclical capital buffer is based on the buffer rates announced at the end of the first quarter of 2018.

Capital distribution policy

Danske Bank's long-term ambition is to provide shareholders with a competitive return through share price appreciation and ordinary dividend payments of 40-60% of net profits.

We intend to return excess capital to our shareholders if capital is available after we have met our capital targets and paid out ordinary dividends.

At 31 March 2018, we had bought back 6.8 million shares for a total purchase amount of DKK 1.6 billion (figures at trade date) of our planned DKK 10.0 billion share buy-back programme.

Ratings

Since 1 January 2018, S&P Global and Moody's have undertaken outlook revisions of their ratings of Danske Bank. Furthermore, Moody's downgraded Danske Bank's long-term deposit rating. Fitch Ratings maintained their A/F1 (stable outlook) issuer ratings on Danske Bank.

On 2 February 2018, Moody's affirmed Danske Bank's A1 issuer and senior debt ratings, while changing the outlook to negative from positive. At the same time, Moody's downgraded Danske Bank's long-term deposit rating to A1 from Aa3, while maintaining a stable outlook. The outlook revision and downgrade are the result of a correction of an error made by Moody's when calculating the cushion of debt that can be bailed in under Moody's Loss Given Failure analysis.

On 5 April 2018, S&P affirmed Danske Bank's A issuer and senior debt ratings, while revising the outlook to positive from stable. The outlook revision is the result of S&P's expectation that Danske Bank will build a meaningful buffer of additional loss-absorbing capacity (ALAC) to protect senior debtholders. S&P could raise the long-term issuer and senior debt ratings by one notch if Danske Bank realises its issuance plans throughout 2018 and approaches its target for ALAC buffers.

| Danske Bank's ratings | | | |
|------------------------|----------------|------------|---------------|
| | Moody's | S&P Global | Fitch Ratings |
| Long-term senior debt | A1 | А | А |
| Short-term senior debt | P-1 | A-1 | F1 |
| | | | |
| Outlook | Negative | Positive* | Stable |
| Long-term deposits | Negative A1 | Positive* | Stable |
| | | Positive* | Stable |

*On 5 April 2018

Mortgage bonds and covered bonds (RO+SDRO) issued by Realkredit Danmark are rated AAA (stable outlook) by S&P Global, while Fitch rates bonds issued from capital centre S AAA (stable outlook) and bonds issued from capital centre T AA+ (stable outlook).

Covered bonds (SDO) issued by Danske Bank A/S are rated AAA (stable outlook) by both S&P Global and Fitch Ratings,

while covered bonds issued by Danske Mortgage Bank Plc are rated Aaa by Moody's and covered bonds issued by Danske Hypotek AB are rated AAA (stable outlook) by S&P Global.

Funding and liquidity

During the first quarter of 2018, we issued senior debt of only DKK 1 billion – as we await the legislation on non-preferred senior issuance – and covered bonds of DKK 9 billion, bringing total new long-term wholesale funding in the first quarter of 2018 to DKK 10 billion.

Although deposit inflows in the first quarter remained at a high level, we maintain our funding plan for 2018 of DKK 60-80 billion.

We remain dedicated to our strategy of securing more funding directly in our main lending currencies, and most of our issuance has been in NOK and SEK.

The new legislation covering non-preferred senior issuance is currently undergoing the parliamentary process, and the first reading in the Danish parliament was in late March. We expect the new legislation to be passed in the second quarter of 2018, with effect from 1 July 2018.

Importantly, the new legislation will take effect retroactively from 1 January 2018, allowing Danish banks to issue non-preferred senior debt once their documentation has been amended, even if such issuance occurs prior to July 2018.

Danske Bank's liquidity position remained robust. Stress tests show that we have a sufficient liquidity buffer well beyond 12 months. At the end of March 2018, our liquidity coverage ratio stood at 144%, with an LCR buffer of DKK 565 billion.

At 31 March 2018, the total nominal value of outstanding long-term funding, excluding equity accounted additional tier 1 capital and debt issued by Realkredit Danmark, was DKK 315 billion, against DKK 327 billion at the end of 2017.

| Danske Bank excluding Realkredit Danmark [DKK billions] | 31 March 2018 | 31 December 2017 |
|---|------------------------|------------------------|
| Covered bonds Senior unsecured debt Subordinated debt | 173.1 112.6 28.8 | 168.1 129.9 29.1 |
| Total | 314.6 | 327.1 |

The Supervisory Diamond

The Danish FSA has identified a number of specific risk indicators for banks and mortgage institutions and has set threshold values with which all Danish banks must comply. The requirements are known as the Supervisory Diamond.

At the end of March 2018, Danske Bank was in compliance with all threshold values. A separate report is available at danskebank.com/ir.

Realkredit Danmark also complies with all threshold values.

New regulation

Beginning on 1 January 2018, the Group implemented IFRS 9, the new accounting standard for financial instruments.

The implementation of IFRS 9 resulted in an increase in the allowance account of DKK 2.6 billion at 1 January 2018 as a result of the introduction of the new expected credit loss impairment model. The total effect of DKK 2.0 billion, including the other changes due to the implementation of IFRS 9 (net of tax), has reduced shareholders' equity at 1 January 2018. Note 2 provides more information. The impact of IFRS 9 on regulatory capital is subject to a five-year phase-in period.

With the implementation of the Bank Recovery and Resolution Directive (BRRD), EU banks are required to have sufficient bail-in-able resources to fulfil the minimum requirement for own funds and eligible liabilities (MREL). In March 2018, the Danish FSA published their decision to set the MREL for the Group. The requirement will become effective from 1 July 2019. As expected, the MREL for the Group was set to be equivalent to two times the capital requirement including capital buffer requirements, and in total this corresponds to 33% of the REA. Danish mortgage credit institutions are exempt from the MREL. Instead they are subject to a debt buffer requirement of 2% of their loans. Due to this exemption, Realkredit Danmark is not included in the consolidation for the purpose of determining the MREL for the Group. Furthermore, liabilities and own funds used to fulfil the MREL cannot simultaneously be used to fulfil the capital and debt buffer requirements that apply to Realkredit Danmark.

The Danish FSA also imposes the requirement that all the MREL eligible liabilities and own funds must bear losses before other senior unsecured claims in case of both resolution and insolvency. However, in transition to 2022, the MREL can also be fulfilled with unsecured senior debt issued before 1 January 2018.

A more detailed description of the new regulation is provided in Risk Management 2017, section 3, which is available at danskebank.com/ir.

Changes to the Board of Directors and the Executive Board

Danske Bank's annual general meeting was held on 15 March 2018. Urban Bäckström and Martin Tivéus did not seek re-election. Ingrid Bonde and Jens Due Olsen were elected by the annual general meeting as their replacements. The employees elected two new employee representatives to the Board of Directors, Bente Bank and Thorbjørn Lundholm Dahl, to replace Carsten Eilertsen and Dorthe Bielefeldt.

Information about the composition of the Board of Directors and the board committees is available at danskebank.com/about-us/corporate-governance.

On 5 April 2018, it was announced that Lars Mørch, Head of Business Banking, had resigned from his position as member of the Executive Board. Effective from 21 April 2018, Lars Mørch is no longer a member of the Executive Board.

On 6 April 2018, it was announced that Tonny Thierry Andersen, Head of Wealth Management, had resigned from his position as member of the Executive Board. Tonny Thierry Andersen will leave Danske Bank as at 2 May 2018.

On 6 April 2018, the Group announced that, on 2 May 2018, it will change its organisation and expand its Executive Board by four members, resulting in the following changes to the Executive Board; Jacob Aarup-Andersen, member of the Executive Board, will be Head of Wealth Management (previously CFO), Henriette Fenger Ellekrog, Head of Group HR, is appointed member of the Executive Board, Jakob Groot is appointed member of the Executive Board and Head of Corporates & Institutions (previously Head of FICC), Jesper Nielsen, member of the Executive Board, will be Head of Banking DK (previously Head of Personal Banking), Glenn Söderholm, member of the Executive Board, will be Head of Banking Nordic (previously Head of Corporates & Institutions) and Frederik Gjessing Vinten is appointed member of the Executive Board and Head of Group Development (previously Head of Group Strategy).

Jacob Aarup-Andersen will be replaced as CFO by Christian Baltzer, who will be appointed member of the Executive Board. Christian Baltzer comes from a position as Group CFO of Danish insurance provider Tryg and is expected to join Danske Bank on 15 October 2018.

Personal Banking

In the first quarter of 2018, Personal Banking delivered an increase in profit before tax of 21% from the first quarter 2017 level. The result was driven by a continued increase in business volumes in Sweden and Norway, lower operating expenses and net impairment reversals.

| Personal Banking [DKK millions] | 01 2018 | Q1 201 <i>7</i> | Index 18/17 | Q4 201 <i>7</i> | Index Q1/Q4 | Full year 2017 |
|--|------------|--------------------|----------------|--------------------|----------------|-------------------|
| Net interest income | 1,960 | 1,963 | 100 | 1,978 | 99 | 7,911 |
| Net fee income | 859 | 841 | 102 | 855 | 100 | 3,419 |
| Net trading income | 195 | 200 | 98 | 179 | 109 | 614 |
| Other income | 129 | 178 | 72 | 177 | 73 | 736 |
| Total income | 3,142 | 3,182 | 99 | 3,189 | 99 | 12,681 |
| Operating expenses | 1,757 | 1,896 | 93 | 1,917 | 92 | 7,533 |
| Profit before loan impairment charges | 1,385 | 1,286 | 108 | 1,271 | 109 | 5,148 |
| Loan impairment charges | -100 | 56 | - | -41 | - | -62 |
| Profit before tax | 1,485 | 1,230 | 121 | 1,312 | 113 | 5,211 |
| Loans, excluding reverse transactions before impairments | 758,915 | 745,903 | 102 | 757,937 | 100 | 757,937 |
| Allowance account, loans | 4,926 | 5,170 | 95 | 4,876 | 101 | 4,876 |
| Deposits, excluding repo deposits | 276,728 | 267,266 | 104 | 273,478 | 101 | 273,478 |
| Bonds issued by Realkredit Danmark | 411,102 | 400,681 | 103 | 409,363 | 100 | 409,363 |
| Allowance account, guarantees | 672 | 379 | 177 | 324 | 207 | 324 |
| Allocated capital (average) | 25,403 | 23,838 | 107 | 25,350 | 100 | 24,450 |
| Net interest income as % p.a. of loans and deposits | 0.76 | 0.78 | | 0.77 | | 0.77 |
| Profit before tax as % p.a. of allocated capital (ROAC) | 23.4 | 20.6 | | 20.7 | | 21.3 |
| Cost/income ratio [%] | 55.9 | 59.6 | | 60.1 | | 59.4 |
| Full-time-equivalent staff | 4,161 | 4,558 | 91 | 4,517 | 92 | 4,517 |

Fact Book Q1 2018 provides financial highlights at country level for Personal Banking. Fact Book Q1 2018 is available at danskebank.com/ir.

Q1 2018 vs Q1 2017

Profit before tax amounted to DKK 1.5 billion, an increase of 21% from the level recorded in the first quarter of 2017. The increase reflects higher income from increasing business volumes, especially in Sweden and Norway, lower operating expenses and net loan impairment reversals.

In the first quarter, we sold off Krogsveen, our Norwegian real-estate agency chain. The sale reduced both other income and expenses and thus had a positive impact on costs in the quarter. The sale also contributed to improving the cost/income ratio.

Net interest income was on par with the level in the first quarter of 2017. Growing lending volumes and good business momentum were offset by pressure on deposit margins from persistently low interest rates as well as adverse exchange rate effects.

Total lending rose 2% on the back of our strategic partnerships with Akademikerne in Norway and SACO and TCO in

Fee income increased 2% from the level in the first quarter of 2017.

Operating expenses decreased 7%, despite increasing costs for regulatory compliance. The sale of Krogsveen and cost efficiencies contributed to the decrease.

Credit quality

Credit quality was generally stable. Most of our markets are supported by favourable macroeconomic conditions and the low interest rate level.

Loan impairment charges amounted to a net reversal of DKK 100 million for the first quarter of 2018, reflecting strong and stable portfolio credit quality and increased collateral values.

The credit quality at Realkredit Danmark remained strong and stable throughout the first quarter of 2018.

Overall, the loan-to-value (LTV) level fell slightly throughout the period.

| Loan-to-value ratio, | | | | | |
|----------------------|---------|------------|------------------|------------|--|
| home loans | 31 Mar | rch 2018 | 31 December 2017 | | |
| | | Net credit | | Net credit | |
| | Average | exposure | Average | exposure | |
| | LTV (%) | (DKK bn) | LTV (%) | (DKK bn) | |
| Denmark | 63.6 | 465 | 64.2 | 465 | |
| Finland | 61.3 | 85 | 61.2 | 85 | |
| Sweden | 62.0 | 79 | 60.6 | 80 | |
| Norway | 62.8 | 97 | 62.8 | 93 | |
| Total | 63.1 | 725 | 63.3 | 723 | |

Credit exposure

Credit exposure increased to DKK 814 billion in the first quarter of 2018. Most of the increase was a result of loan offers exposure that was not previously included in total credit exposure. However, the increase was also driven by growth in Sweden and Norway stemming from our strategic partnerships.

| | Net credit | Impairments (ann.) (%) | |
|----------------|------------|---------------------------|----------|
| | 31 March | 31 December | 31 March |
| (DKK millions) | 2018 | 2017 | 2018 |
| Denmark | 497,899 | 496,776 | -0.08 |
| Finland | 92,206 | 91,566 | 0.00 |
| Sweden | 101,891 | 88,048 | 0.00 |
| Norway | 122,185 | 112,678 | 0.00 |
| Other | - | - | 0.04 |
| Total | 814,182 | 789,068 | -0.05 |

012018 vs 042017

Profit before tax increased 13% to DKK 1.5 billion, owing to lower operating expenses and higher net impairment reversals.

Total lending was at the same level as in the fourth quarter of 2017 owing to the adverse exchange rate effects. Excluding the exchange rate effects, lending continued to rise.

Net trading income was up 9%. The increase reflects the lower level of remortgaging fees in the fourth quarter.

Operating expenses decreased 8%, benefiting from the sale of Krogsveen and cost efficiencies.

The first quarter of 2018 saw a net loan impairment reversal of DKK 100 million, against a net reversal of DKK 41 million in the fourth quarter of 2017. The continued reversal of loan impairment charges reflects strong and improved credit quality and increased collateral values.

Business Banking

Profit before tax increased 5% from the level in the first quarter of 2017, driven by higher income, which offset an increase in operating expenses. An 8% improvement in net interest income was driven by higher margins and good activity in all our Nordic markets. Loan impairment reversals of DKK 272 million were on a par with the level in the same period last year and were owing to good credit quality supported by higher property prices and stable macroeconomic conditions.

| Business Banking [DKK millions] | Q1 2018 | Q1 2017 | Index 18/17 | Q4 2017 | Index Q1/Q4 | Full year 2017 |
|--|------------|------------|----------------|------------|----------------|-------------------|
| · · · · | | | , | | | |
| Net interest income | 2,336 | 2,171 | 108 | 2,328 | 100 | 8,973 |
| Net fee income | 494 | 475 | 104 | 477 | 104 | 1,888 |
| Net trading income | 176 | 173 | 102 | 180 | 98 | 638 |
| Other income | 146 | 141 | 104 | 146 | 100 | 551 |
| Total income | 3,152 | 2,961 | 106 | 3,131 | 101 | 12,051 |
| Operating expenses | 1,213 | 1,145 | 106 | 1,263 | 96 | 4,736 |
| Profit before loan impairment charges | 1,939 | 1,816 | 107 | 1,868 | 104 | 7,316 |
| Loan impairment charges | -272 | -286 | - | -51 | - | -823 |
| Profit before tax | 2,211 | 2,101 | 105 | 1,920 | 115 | 8,139 |
| Loans, excluding reverse transactions before impairments | 701,676 | 681,693 | 103 | 697,387 | 101 | 697,387 |
| Allowance account, loans | 11,197 | 12,327 | 91 | 11,014 | 102 | 11,014 |
| Deposits, excluding repo deposits | 247,631 | 237,922 | 104 | 248,292 | 100 | 248,292 |
| Bonds issued by Realkredit Danmark | 331,338 | 323,903 | 102 | 335,944 | 99 | 335,944 |
| Allowance account, guarantees | 989 | 409 | 242 | 437 | 226 | 437 |
| Allocated capital (average) | 43,878 | 45,829 | 96 | 44,867 | 98 | 45,432 |
| Net interest income as % p.a. of loans and deposits | 1.00 | 0.96 | | 1.00 | | 0.96 |
| Profit before tax as % p.a. of allocated capital (ROAC) | 20.2 | 18.3 | | 17.1 | | 17.5 |
| Cost/income ratio [%] | 38.5 | 38.7 | | 40.3 | | 39.3 |
| Full-time-equivalent staff | 2,773 | 2,763 | 100 | 2,760 | 100 | 2,760 |

Fact Book Q1 2018 provides financial highlights at country level for Business Banking. Fact Book Q1 2018 is available at danskebank.com/ir.

Q1 2018 vs Q1 2017

Business Banking continued its good and stable development. Positive business momentum and good activity across the Nordic markets resulted in an increase in profit before tax of 5% to DKK 2.2 billion. The increase was driven mainly by improvements in income, where total income rose 6% from the level in the same period last year.

Net interest income rose 8%, and lending grew 3%, with bank lending accounting for most of the increase. Good business momentum, improved margins and increasing lending volumes were the main drivers of the improvement in net interest income. Deposit margins were stable but continued to be under pressure due to the persistently low level of interest rates.

Net fee income was up 4%, partly due to increased lending volumes and high activity in general. Net trading income increased 2%, driven by mortgage refinancing activity.

Net impairment reversals amounted to DKK 272 million, remaining on a par with the level in the first quarter of 2017.

Operating expenses rose 6%, driven partly by rising regulatory costs and IT investments that were made to improve the customer experience and meet regulatory requirements.

Credit quality

Positive macroeconomic conditions in the Nordic countries and our ongoing efforts to improve credit quality resulted in net impairment reversals of DKK 272 million in the first quarter of 2018, and we thus saw a continuation of the positive trend in impairments from 2017.

Net reversals were primarily attributable to facilities in Denmark, but facilities in Sweden, Finland and the Baltics also contributed.

The positive development in Denmark was driven mainly by positive collateral value adjustments and improved market conditions.

Credit exposure

Credit exposure decreased from DKK 1,017 billion in the fourth quarter of 2017 to DKK 1,011 billion in the first quarter of 2018.

| | | | Impairments |
|----------------|-----------|-----------------|-------------|
| | Net | credit exposure | (ann.) (%) |
| | 31 March | 31 December | 31 March |
| (DKK millions) | 2018 | 2017 | 2018 |
| Denmark | 481,272 | 475,436 | -0.19 |
| Finland | 83,162 | 79,412 | -0.19 |
| Sweden | 170,074 | 162,600 | -0.16 |
| Norway | 83,905 | 80,796 | 0.22 |
| Baltics | 19,123 | 19,893 | -0.87 |
| Other | 172,987 | 198,675 | - |
| Total | 1,010,523 | 1,016,812 | -0.15 |

Q12018 vs Q42017

Profit before tax increased 15% due to higher income, net impairment reversals, as well as lower operating expenses than in the fourth quarter of 2017.

Total income rose 1%, as we continued to see good business momentum, particularly in Sweden.

Net interest income and net trading income were stable, whereas net fee income rose in all our Nordic markets.

Operating expenses decreased 4%, owing partly to seasonal-

Loan impairments remained at a low level, amounting to net reversals of DKK 272 million in the first quarter of 2018, against DKK 51 million in the fourth quarter of 2017.

In the first quarter of 2018, Corporates & Institutions generated a profit before tax of DKK 1.4 billion. Compared with the figure for the same period last year, profit decreased 35%. The decrease was due primarily to lower trading income in FICC and Capital Markets, where customer activity was high in the same period in 2017. Operating expenses decreased 3% from the same period last year due to lower activity and a continuous focus on cost efficiency gains.

| Corporates & Institutions | 01 | Q1 | Index | 04 | Index | Full year |
|---|---------|---------|-------|---------|-------|-----------|
| (DKK millions) | 2018 | 2017 | 18/17 | 2017 | 01/04 | 2017 |
| Net interest income | 893 | 849 | 105 | 914 | 98 | 3,438 |
| Net fee income | 690 | 780 | 88 | 852 | 81 | 2,929 |
| Net trading income | 999 | 1,843 | 54 | 851 | 117 | 4,842 |
| Other income | 3 | - | - | 1 | 300 | 1 |
| Total income | 2,585 | 3,472 | 74 | 2,618 | 99 | 11,210 |
| Operating expenses | 1,154 | 1,184 | 97 | 1,228 | 94 | 4,664 |
| Profit before loan impairment charges | 1,431 | 2,287 | 63 | 1,390 | 103 | 6,546 |
| Loan impairment charges | 3 | 81 | 2 | -33 | - | 353 |
| Profit before tax | 1,429 | 2,207 | 65 | 1,422 | 100 | 6,193 |
| Loans, excluding reverse trans. before impairments | 174,724 | 189,129 | 92 | 175,161 | 100 | 175,161 |
| Allowance account, loans | 1,917 | 2,139 | 90 | 2,044 | 94 | 2,044 |
| Allowance account, credit institutions | 14 | 13 | 108 | 10 | 140 | 10 |
| Deposits, excluding repo deposits | 290,171 | 251,120 | 116 | 267,797 | 108 | 267,797 |
| Bonds issued by Realkredit Danmark | 15,202 | 18,620 | 82 | 14,373 | 106 | 14,373 |
| Allowance account, guarantees | 515 | 288 | 179 | 134 | - | 134 |
| Allocated capital (average) | 32,234 | 38,110 | 85 | 32,310 | 100 | 34,949 |
| Net interest income as % p.a. of loans and deposits | 0.77 | 0.78 | | 0.83 | | 0.78 |
| Profit before tax as % p.a. of allocated capital (ROAC) | 17.7 | 23.2 | | 17.6 | | 17.7 |
| Cost/income ratio [%] | 44.6 | 34.1 | | 46.9 | | 41.6 |
| Full-time-equivalent staff | 1,708 | 1,657 | 103 | 1,673 | 102 | 1,673 |
| | | | | | | |
| Total income (DKK millions) | | | | | | |
| FICC | 1,068 | 1,853 | 58 | 900 | 119 | 4,879 |
| Capital Markets | 393 | 540 | 73 | 543 | 72 | 1,956 |
| General Banking | 1,124 | 1,078 | 104 | 1,175 | 96 | 4,375 |
| | | | | | | |

2,585

3.472

Q1 2018 vs Q1 2017

Total income

Corporates & Institutions saw subdued customer activity in the first quarter of 2018, due to uncertainty in the financial markets sidelining many investors. Corporates & Institutions generated total income of DKK 2.6 billion in the first quarter of 2018 - a decrease of 26% from the same period last year, which was characterised by a number of geopolitical events that drove customer activity to a high level.

During the first quarter of 2018, interest rate levels increased, which created significant uncertainty in the financial markets. A number of investors reduced their trading activity in the expectation of a further rise in interest rates. Customers in the primary markets in Debt Capital Markets responded with an increased level of bond issues, however not as high as in the first quarter of 2017. In addition, the fall in the equity markets gave rise to good customer activity within derivatives sales in Equities.

Net interest income increased 5% due to refinancing activities and deposit volumes.

2.618

11,210

Loans, excluding reverse transactions, decreased 8% due to changes in collateral management agreements. Excluding reverse transactions (repos) and collateral management agreements, lending volumes were stable. Deposits increased 16% due to collateral management agreements and new deposits from customers in Sweden and Finland in particular.

Net fee income decreased 12% owing to a decline in eventdriven activity, mainly in Corporate Finance and Debt Capital Markets (DCM), from the high level in the same period last year.

Net trading income fell 46% to DKK 1.0 billion. The decrease was due primarily to lower customer activity in DCM and

FICC than in the first quarter of last year, when activity was at a very high level.

Total income from FICC amounted to DKK 1.1 billion; a decrease of 42% from the same period in 2017. The decrease was driven by lower customer activity than in the first quarter of 2017. In addition, the higher interest rates created uncertainty in the financial markets, which sidelined many inves-

Capital Markets income amounted to DKK 0.4 billion, a decrease of 27% from the same period last year. Corporate Finance and DCM saw a more subdued level of customer activity in DCM, especially within trading.

Equities saw a quarter slightly below the same period last year due to lower income from research and advisory services. This was, however, somewhat mitigated by income from derivatives sales because of volatility in the equity mar-

Income from General Banking increased 4% owing to refinancing activities and deposit volumes.

Operating expenses were down 3% in the first quarter of 2018 from the level in the same period last year. This was due primarily to a continuous focus on cost efficiency gains and lower performance-based compensation.

Credit quality

Total loan impairments at Corporates & Institutions amounted to DKK 3 million in the first guarter of 2018, reflecting a more stable situation for offshore companies active on the Norwegian continental shelf. At the end of the first quarter of 2018, total credit exposure from lending activities amounted to DKK 466 billion, a decrease of around 34% from the level at the end of 2017. The decrease is explained mainly by a reclassification of reverse transactions (repos), from loans at amortised cost to loans at fair value, as part of the implementation of IFRS 9, thus excluding them from the definition of credit exposure.

| | Impairments | | |
|------------------------|-------------|------------|-------|
| | Net c | (ann.) (%) | |
| | 31 March | 31 March | |
| (DKK millions) | 2018 | 2017 | 2018 |
| Sovereign | 86,035 | 171,942 | -0.04 |
| Financial Institutions | 61,914 | 179,410 | -0.06 |
| Corporate | 317,529 | 359,073 | 0.06 |
| Other | 320 | 291 | - |
| Total | 465,799 | 710,717 | 0.01 |

The sovereign and financial institutions portfolios consist primarily of exposures to stable, highly rated Nordic counterparties. The corporate portfolio is diverse and consists mainly of large companies based in the Nordic countries and large international customers with activities in the Nordic region.

Q12018 vs Q42017

Profit before tax for the first quarter of 2018 was on par with the profit in the fourth quarter of 2017.

At FICC, income increased 19% due to a subdued fourth quarter of 2017, when customer activity was impacted by seasonality.

At Capital Markets, total income fell 28%, owing mainly to a fall in income from Corporate Finance in the beginning of the vear.

Operating expenses were down 6% from the level in the preceding quarter, owing mainly to seasonality, lower performance-based compensation and cost efficiency gains.

Wealth Management

Profit before tax amounted to DKK 0.9 billion, a decrease of 18% from the level in the first quarter of 2017. The financial performance was influenced by uncertainty in the financial markets, causing a lower investment result from the health and accident business and slightly lower assets under management. The financial performance included strong premium growth in Danica Pension and operating expenses on the same level as in the first quarter of 2017.

| Wealth Management | 01 | 01 | Index | 04 | Index | Full year |
|---|--------|--------|-------|--------|-------|-----------|
| (DKK millions) | 2018 | 2017 | 18/17 | 2017 | 01/04 | 2017 |
| Net interest income | 179 | 182 | 98 | 176 | 102 | 709 |
| Net fee income | 1,701 | 1,749 | 97 | 2,149 | 79 | 7,281 |
| Net trading income | -19 | 103 | - | 55 | - | 403 |
| Other income | 16 | 28 | 57 | 53 | 30 | 174 |
| Total income | 1,877 | 2,062 | 91 | 2,433 | 77 | 8,567 |
| Operating expenses | 1,015 | 1,016 | 100 | 1,107 | 92 | 4,082 |
| Profit before loan impairment charges | 863 | 1,046 | 83 | 1,326 | 65 | 4,485 |
| Loan impairment charges | -16 | -25 | - | -23 | - | -93 |
| Profit before tax | 878 | 1,070 | 82 | 1,350 | 65 | 4,579 |
| Loans, excluding reverse trans. before impairments | 75,798 | 73,399 | 103 | 75,028 | 101 | 75,028 |
| Allowance account, loans | 438 | 475 | 92 | 434 | 101 | 434 |
| Deposits, excluding repo deposits | 67,696 | 61,911 | 109 | 65,849 | 103 | 65,849 |
| Bonds issued by Realkredit Danmark | 33,716 | 32,226 | 105 | 32,278 | 104 | 32,278 |
| Allowance account, guarantees | 33 | 38 | 87 | 26 | 127 | 26 |
| Allocated capital (average) | 13,524 | 13,529 | 100 | 13,610 | 99 | 13,894 |
| Net interest income as % p.a. of loans and deposits | 0.50 | 0.54 | | 0.50 | | 0.50 |
| Profit before tax as % p.a. of allocated capital (ROAC) | 26.0 | 31.6 | | 39.7 | | 33.0 |
| Cost/income ratio (%) | 54.1 | 49.3 | | 45.5 | | 47.6 |
| Full-time-equivalent staff | 1,898 | 1,946 | 98 | 1,851 | 103 | 1,851 |
| Breakdown of assets under management* | | | | | | |
| [DKK billions] | | | | | | |
| Life conventional | 151 | 158 | 96 | 155 | 97 | 155 |
| Asset management | 890 | 875 | 102 | 911 | 98 | 911 |
| Assets under advice | 472 | 429 | 110 | 464 | 102 | 464 |
| Total assets under management | 1,513 | 1,463 | 103 | 1,530 | 99 | 1,530 |
| Breakdown of net fee income | | | | | | |
| (DKK millions) | | | | | | |
| Management fees | 1,421 | 1,466 | 97 | 1,440 | 99 | 5,737 |
| Performance fees | 23 | 16 | 144 | 368 | 6 | 415 |
| Risk allowance fees | 256 | 268 | 96 | 342 | 75 | 1,130 |
| Total net fee income | 1,701 | 1,749 | 97 | 2,149 | 79 | 7,281 |

^{*}Assets under management consists of our life conventional business (Danica Traditionel), asset management (Danica unit-linked and Asset Management) and assets under advice (the investment decision is made by the customer) from personal, business and private banking customers.

Q1 2018 vs Q1 2017

Profit before tax amounted to DKK 0.9 billion, a decrease of 18% from the level in the first quarter of 2017. The financial performance was influenced by uncertainty in the financial markets, leading to a lower investment result from the health and accident business included in the net trading income of DKK -19 million.

Net interest income was down 2% to DKK 0.2 billion.

Net fee income amounted to DKK 1.7 billion and was 3% below the level in the first quarter of 2017, due mainly to the fact that product launches supported net fee income in the year-earlier period. However, net fee income benefited from an increase in assets under management from the level in the first quarter of 2017.

Operating expenses were on the same level as in the first quarter of 2017 despite increased regulatory costs.

Credit quality

Credit quality was generally stable. Our markets are supported by generally favourable macroeconomic conditions and a low level of interest rates.

Loan impairment charges amounted to net reversals of DKK 16 million in the first quarter of 2018.

Overall, the loan-to-value (LTV) level was stable throughout the first quarter of 2018.

| Loan-to-value ratio, | | | | |
|----------------------|---------|------------|-----------|------------|
| home loans | 31 Mar | rch 2018 | 31 Decemb | er 2017 |
| | | Net credit | | Net credit |
| | Average | exposure | Average | exposure |
| | LTV (%) | (DKK bn) | LTV (%) | (DKK bn) |
| Denmark | 60.0 | 40 | 60.0 | 40 |
| Finland | 65.4 | 2 | 65.5 | 2 |
| Sweden | 59.5 | 4 | 58.9 | 4 |
| Norway | 59.8 | 7 | 59.3 | 7 |
| Total | 60.0 | 54 | 60.0 | 53 |

Credit exposure

Credit exposure increased to DKK 87 billion in the first quarter of 2018. A part of the increase was a result of loan offers exposure that was not previously included in total credit exposure. However, the increase was also driven by growth in all markets with the exception of Finland.

| | | | Impairments |
|----------------|------------|------------|-------------|
| | Net credit | (ann.) (%) | |
| | 31 March | 31 March | |
| (DKK millions) | 2018 | 2017 | 2018 |
| Denmark | 57,499 | 56,818 | -0.03 |
| Finland | 3,356 | 3,415 | -0.04 |
| Sweden | 6,324 | 6,292 | -0.03 |
| Norway | 11,196 | 10,628 | 0.33 |
| Luxembourg | 8,247 | 8,028 | -1.04 |
| Total | 86,624 | 85,180 | -0.08 |

Assets under management

Assets under management consist of our life conventional business (Danica Traditionel), asset management (Danica unit-linked and Asset Management) as well as assets under advice, where the customer makes the investment decision. At the end of March 2018, assets under management totalled DKK 1,513 billion.

Net premiums for Danica Pension amounted to DKK 12.9 billion, against DKK 11.4 billion in the first quarter of 2017. The increase was driven primarily by positive developments in Denmark and Sweden. For Asset Management, net sales in the first quarter of 2018 amounted to DKK 0.8 billion, against DKK 8.9 billion in the same period of 2017, due to lower institutional net sales.

Investment return on customer funds

Looking at the first quarter of 2018, the financial markets were characterised by geopolitical uncertainty and concerns regarding interest rates. This led to our equity funds recording an average performance, with 49% of investment products generating above-benchmark returns. On a 3-year horizon, 70% of all investment products generated above-benchmark results.

| % of investment products (GIPS composites) with above- benchmark returns (pre-costs)* | | | | | | |
|--|------|--------|--|--|--|--|
| | 2018 | 3-year | | | | |
| All funds | 55 | 70 | | | | |
| Equity funds | 49 | 62 | | | | |
| Fixed-income funds | 67 | 83 | | | | |
| Balanced funds etc. | 42 | 63 | | | | |

^{*}Source: Investment Performance, based on results from Global Investment Performance Standard

Customers with Danica Balance Mix achieved returns on investments of -4.3% to -1.0%. The return for customers with Danica Balance (medium risk profile with 20 years to retirement) was -3.1%.

Q1 2018 vs Q4 2017

In the first quarter of 2018, profit before tax decreased to DKK 0.9 billion, down 35% from the level in the fourth quarter of 2017.

Total income decreased 23%. The decrease was owing to lower net fee income due to performance fees being booked in the fourth quarter and booking of the remaining shadow account balance.

Net trading income was at the same level as in the fourth quarter.

Net sales for Asset Management, excluding Danica Pension, amounted to DKK 0.8 billion, against DKK 9.9 billion in the fourth quarter. The decrease was due to lower institutional sales. Net premiums in Danica Pension amounted to DKK 12.9 billion, against DKK 10.4 billion in the fourth quarter.

Operating expenses were 8% lower in the first quarter due to lower consultancy costs.

Northern Ireland

Despite ongoing macroeconomic uncertainty, the underlying performance was satisfactory with continued growth in lending and deposits. However, profit before tax declined to DKK 125 million on the basis of higher loan impairment charges and adverse movements in the GBP/DKK exchange rate.

| Northern Ireland (DKK millions) | 01 2018 | 01 201 <i>7</i> | Index 18/17 | 04 201 <i>7</i> | Index Q1/Q4 | Full year 2017 |
|--|------------|--------------------|----------------|--------------------|----------------|-------------------|
| | | | | | | |
| Net interest income | 364 | 342 | 106 | 347 | 105 | 1,374 |
| Net fee income | 95 | 115 | 83 | 101 | 94 | 429 |
| Net trading income | 15 | 24 | 63 | 56 | 27 | 111 |
| Other income | 3 | 3 | 100 | 40 | 8 | 48 |
| Total income | 477 | 484 | 99 | 544 | 88 | 1,961 |
| Operating expenses | 290 | 309 | 94 | 46 | - | 957 |
| Profit before loan impairment charges | 187 | 176 | 106 | 499 | 37 | 1,004 |
| Loan impairment charges | 62 | -61 | - | -93 | - | -247 |
| Profit before tax | 125 | 237 | 53 | 591 | 21 | 1,251 |
| Loans, excluding reverse transactions before impairments | 48,985 | 46,541 | 105 | 46,272 | 106 | 46,272 |
| Allowance account, loans | 858 | 1,164 | 74 | 757 | 113 | 757 |
| Deposits, excluding repo deposits | 60,529 | 58,912 | 103 | 58,971 | 103 | 58,971 |
| Allowance account, guarantees | 101 | 9 | - | 7 | - | 7 |
| Allocated capital (average)* | 6,700 | 5,980 | 112 | 6,684 | 100 | 6,215 |
| Net interest income as % p.a. of loans and deposits | 1.34 | 1.31 | | 1.33 | | 1.32 |
| Profit before tax as % p.a. of allocated capital (ROE) | 7.5 | 15.9 | | 35.4 | | 20.1 |
| Cost/income ratio [%] | 60.8 | 63.8 | | 8.5 | | 48.8 |
| Full-time-equivalent staff | 1,257 | 1,306 | 96 | 1,260 | 100 | 1,260 |

^{*} Allocated capital equals the legal entity's capital.

Q1 2018 vs Q1 2017

The underlying performance was satisfactory, with profit before loan impairment charges 6% higher than in the year-earlier period.

Profit before tax decreased 47% to DKK 125 million on the basis of a return to loan impairment charges in the quarter, against reversals in recent years. The impairments stem from a few individual cases.

Total income was almost flat, amounting to DKK 477 million, as a result of balanced growth. The benefit from higher UK interest rates was offset by a decline in income following the sale of our Wealth business in the fourth quarter of 2017 and adverse GBP/DKK exchange rate movements.

While uncertainty remains around Brexit, customer activity levels were high, and our business continued to perform well as evidenced by growth in both business and personal lending as well as deposit volumes.

At DKK 290 million, operating expenses were 6% lower than in the year-earlier period, reflecting the impact of restructuring initiatives begun in 2017, which was partially offset by increased investment in IT and customer solutions, as well as a weaker GBP/DKK exchange rate.

Q1 2018 vs Q1 2017 in local currency

In local currency, while profit before tax decreased, reflecting the movement in impairments described above, profit before loan impairments grew 11%, reflecting income growth of 2% and a 4% reduction in operating expenses.

Lending and deposits grew 9% and 6%, respectively, in local currency with growth among both business and personal customers.

Credit quality

Loan impairment charges showed an expense owing to negative developments on a few cases, with the majority of the credit exposure continuing to show an improvement in credit quality.

| | | | Impairments |
|----------------------|--------------|-------------|-------------|
| | Net credit e | exposure | (ann.) (%) |
| | 31 March | 31 December | 31 March |
| (DKK millions) | 2018 | 2017 | 2018 |
| Personal customers | 21,331 | 19,312 | -0.18 |
| Public institutions | 14,992 | 13,163 | -0.13 |
| Financial customers | 164 | 189 | -1.85 |
| Commercial customers | 32,290 | 30,356 | 1.17 |
| Total | 68,776 | 63,019 | 0.53 |

Q1 2018 vs Q4 2017

Profit before tax was lower in the first quarter of 2018. The result for the fourth quarter of 2017 included a one-off benefit from a change in pension liabilities following derisking of pension arrangements for staff as well as the proceeds from the sale of our Wealth business.

The underlying business momentum was maintained with continued lending and deposit growth.

Non-core

Profit before tax for the first quarter of 2018 was DKK 32 million. The winding-up of the Non-core portfolios is proceeding according to plan. Total lending stood at DKK 5.3 billion at the end of March 2018.

| Non-core (DKK millions) | 01 2018 | Q1 2017 | Index 18/17 | Q4 2017 | Index Q1/Q4 | Full year 2017 |
|--|------------|------------|----------------|------------|----------------|-------------------|
| Total income | 7 | 44 | 16 | 41 | 17 | 169 |
| Operating expenses | 54 | 62 | 87 | 484 | 11 | 890 |
| Profit before loan impairment charges | -47 | -18 | 261 | -443 | 11 | -722 |
| Loan impairment charges | -79 | 1 | - | -470 | - | -710 |
| Profit before tax | 32 | -19 | - | 27 | 119 | -12 |
| Loans, excluding reverse transactions before impairments | 5,270 | 20,723 | 25 | 5,380 | 98 | 5,380 |
| Allowance account, loans | 570 | 2,405 | 24 | 653 | 87 | 653 |
| Deposits, excluding repo deposits | 1,940 | 2,241 | 87 | 1,925 | 101 | 1,925 |
| Allowance account, guarantees | 11 | 28 | 39 | 27 | 41 | 27 |
| Allocated capital (average) | 1,315 | 2,776 | 47 | 2,382 | 55 | 2,604 |
| Net interest income as % p.a. of loans and deposits | 0.54 | 0.91 | | 2.35 | | 2.63 |
| Profit before tax as % p.a. of allocated capital (ROAC) | 9.7 | -2.7 | | 4.5 | | -0.5 |
| Cost/income ratio (%) | 771.4 | 140.9 | | 1,180.5 | | 526.6 |
| Full-time-equivalent staff | 123 | 143 | 86 | 122 | 101 | 122 |
| | | | | | | |
| Loan impairment charges (DKK millions) | | | | | | |
| Non-core banking* | -67 | 1 | - | -556 | 14 | -796 |
| Non-core conduits etc. | -12 | - | - | 86 | - | 86 |

-79

Q1 2018 vs Q1 2017

Profit before tax amounted to DKK 32 million, against a loss of DKK 19 million in the first quarter of 2017. The decrease in income was the result of the continued reduction of the loan portfolio, which, however, was more than offset by net loan impairment reversals.

Operating expenses decreased from DKK 62 million to DKK 54 million in the first quarter of 2018. The decrease was due to the continued reduction in the number of full-time employees.

Total lending, which amounted to DKK 5.3 billion, consisted mainly of exposure to personal mortgages and conduits. Personal mortgages in Estonia and Ireland will mature according to contractual terms.

The Non-core conduits portfolio amounted to DKK 4.3 billion, against DKK 4.6 billion at the end of 2017. The portfolio consists mainly of liquidity facilities for conduits. The credit quality of the portfolio was stable.

| | | | Accumulat | ed impair- | |
|-------------------------------------|------------|----------|--------------|------------|--|
| | Net credit | exposure | ment charges | | |
| | 31 Mar. | 31 Dec. | 31 Mar. | 31 Dec. | |
| (DKK millions) | 2018 | 2017 | 2018 | 2017 | |
| Non-core banking -of which Personal | 3,652 | 3,610 | -16 | 201 | |
| customers | 3,652 | 3,610 | -86 | 31 | |
| Non-core conduits etc. | 4,346 | 4,583 | 596 | 479 | |
| Total | 7,997 | 8,193 | 580 | 680 | |

-470

17

-710

Total impairments amounted to a net reversal of DKK 79 million, against a charge of DKK 1 million in the first quarter of 2017, primarily reflecting continued reversals and work-outs in Non-core banking.

The winding-up of the Non-core portfolios is proceeding according to plan .

With effect from 1 April 2018, it has been decided to reposition our business activities in the Baltic countries to focus exclusively on supporting subsidiaries of Nordic customers and global corporates with a significant Nordic footprint. All other local Baltic customers will be transferred to the Non-core unit. These are primarily Business Banking customers. At the end of March 2018, the lending volume to be transferred from Business Banking to Non-core totalled DKK 13 billion.

^{*} Non-core banking encompasses Non-core Baltics (personal customers in Estonia) and Non-core Ireland.

Q1 2018 vs Q4 2017

Profit before tax amounted to DKK 32 million, against DKK 27 million in the fourth quarter of 2017.

Operating expenses amounted to DKK 54 million, a decrease from DKK 484 million in the fourth quarter of 2017, which reflected various activities and costs related to portfolio sales.

Loan impairment charges amounted to net reversals of DKK 79 million, against net reversals of DKK 470 million in the fourth quarter of 2017. Most of the reversals in the fourth quarter of 2017 were of charges against Non-core banking facilities, including the Irish portfolio.

Other Activities

Other Activities includes Group Treasury and Group support functions as well as eliminations. Group Treasury is responsible for the Group's Internal Bank, liquidity management and funding. Net interest income primarily reflects the elimination of the interest expense on additional tier 1 capital, reported as an interest expense in the business segments, differences at Internal Bank between actual and allocated funding costs using the Group's funds transfer pricing model, as well as income related to the Group's liquidity portfolio.

| Other Activities | Q1 | Ω1 | Index | 04 | Index | Full year |
|---------------------------------------|------|------|-------|------|-------|-----------|
| (DKK millions) | 2018 | 2017 | 18/17 | 2017 | 01/04 | 2017 |
| Net interest income | 214 | 358 | 60 | 364 | 59 | 1,402 |
| Net fee income | -76 | -33 | 230 | -89 | 85 | -282 |
| Net trading income | 68 | 157 | 43 | 24 | 283 | 479 |
| Other income | 12 | 6 | 200 | 4 | 300 | 80 |
| Total income | 218 | 488 | 45 | 304 | 72 | 1,678 |
| Operating expenses | 183 | 174 | 105 | 196 | 93 | 750 |
| Profit before loan impairment charges | 35 | 314 | 11 | 108 | 32 | 928 |
| Loan impairment charges | -7 | - | - | 1 | - | 1 |
| Profit before tax | 42 | 314 | 13 | 107 | 39 | 927 |

| Profit before tax [DKK millions] | | | | | | |
|----------------------------------|------|------|-----|------|----|--------|
| Group Treasury | 87 | 427 | 20 | 177 | 49 | 1,283 |
| Own shares | 28 | -112 | - | 34 | 82 | -127 |
| Additional tier 1 capital | 194 | 194 | 100 | 197 | 98 | 786 |
| Group support functions | -266 | -195 | 136 | -301 | 88 | -1,016 |
| Total Other Activities | 42 | 314 | 13 | 107 | 39 | 927 |

Q1 2018 vs Q1 2017

Other Activities posted a profit before tax of DKK 42 million, against DKK 314 million in the first quarter of 2017.

Net interest income amounted to DKK 214 million, against DKK 358 million in the first quarter of 2017. The decrease in the first quarter of 2018 was driven primarily by Internal Bank, where the lower funding costs continued to reduce the allocation of liquidity costs.

Net trading income amounted to DKK 68 million, against DKK 157 million in the first quarter of 2017. The first quarter of 2018 was affected by allocations to the business units of accrued income on lending floors previously retained at Group Treasury.

012018 vs 042017

Profit before tax was DKK 42 million, against DKK 107 million in the fourth quarter of 2017.

Net interest income amounted to DKK 214 million, against DKK 364 million in the fourth quarter of 2017. The decrease was driven primarily by Internal Bank where allocated liquidity costs decreased as a result of lower funding costs.

Net trading income amounted to DKK 68 million, against DKK 24 million in the fourth quarter of 2017.

Definition of alternative performance measures

Danske Bank's management believes that the alternative performance measures (APMs) used in the Management's report provide valuable information to readers of the financial statements. The APMs provide a more consistent basis for comparing the results of financial periods and for assessing the performance of the Group and each individual business unit. They are also an important aspect of the way in which Danske Bank's management defines operating targets and monitors performance.

Throughout the Management's report, performance is assessed on the basis of the financial highlights and segment reporting, which represent the financial information regularly provided to management. The differences between the financial highlights and the IFRS financial statements relate to certain changes in the presentation. In general, there are no adjusting items, which means that net profit is the same in the financial highlights and in the IFRS income statement. However, in 2018 an adjusting item related to the implementation of IFRS 9 is included. Loans granted by Realkredit Danmark (RD) are measured at fair value (both under IAS 39 and under IFRS 9). After the implementation of IFRS 9, the fair value of the credit risk continues to be based on the same approach as that used for impairment on loans at amortised cost (page 135 in Annual Report 2017 provides more information). The impact from the expected credit loss impairment model in IFRS 9 on these loans at 1 January 2018 is recognised as a change in an accounting estimate in the IFRS income statement. To recognise the changes in RD due to IFRS 9 similarly to all the other IFRS 9 changes in the Group and to better reflect the actual performance in 2018, the impact is recognised as a reduction in shareholders' equity together with the other changes from the implementation of IFRS 9. Therefore, net profit in the financial highlights is DKK 312 million higher than net profit in the IFRS income statement. Note 2 to the financial statements describes the differences between the financial highlights and the IFRS financial statements, and each line item in the financial highlights is reconciled with the consolidated financial statements prepared under IFRS.

Definitions of additional ratios presented on page 4 and in other sections of the Management's report:

| Ratios and key figures | Definition |
|--|--|
| Dividend per share (DKK) | The dividend is the dividend related to net profit for the current year and paid to shareholders the subsequent year. Accordingly, for 2017, it is the dividend to be paid in 2018. |
| Return on average shareholders' equity (% p.a.) | Net profit as disclosed in the financial highlights divided by quarterly average shareholders' equity. Net profit and shareholders' equity are stated as if the equity-accounted additional tier 1 capital was classified as a liability. In the nominator, net profit is reduced by interest expenses of DKK 194 million and tax thereon (2017: DKK 194 million before tax). |
| Return on average tangible equity (% p.a.) | As above, but with shareholders' equity reduced by intangible assets and net profit adjusted for amortisation of intangible assets. |
| Net interest income as % p.a. of loans and deposits | Net interest income in the financial highlights divided by the sum of loans and deposits. All amounts are from the financial highlights. |
| Cost/income ratio [%] | Operating expenses divided by total income. All amounts are from the financial highlights. |
| Book value per share | Shareholders' equity (that is, excluding equity-accounted additional tier 1 capital) divided by the number of shares outstanding at the end of the period. |
| Loan impairment charges as % of loans and guarantees | This ratio is calculated on the basis of loan impairment charges and loans and guarantees in core segments. The nominator is the loan impairment charges of DKK -330 million from the financial highlights and annualised. The denominator is the sum of Loans at amortised cost of DKK 935.8 billion, Repo loans of DKK 172.2 billion, Loans at fair value of DKK 787.2 billion and guarantees of DKK 84.5 billion at the beginning of the year, as disclosed in the column "Lending activities – core" in the "Breakdown of credit exposure" table in the notes to the financial statements. The ratio is calculated for each business unit. |
| Allowance account as % of loans and guarantees | This ratio is calculated on the basis of the allowance account and loans and guarantees in core segments. The denominator is calculated as in the ratio above plus the allowance account of DKK 21.7 billion. |

Financial statements

| Income statement Statement of comprehensive income Balance sheet Statement of capital Cash flow statement | 28 29 30 31 34 |
|--|--|
| Notes | |
| Note 1: Significant accounting policies and estimates Note 2: Changes in accounting policies implemented at 1 January 2018 Note 3: Business model and business segmentation Note 4: Income Note 5: Loan impairment charges and reconciliation of total allowance account Note 6: Loans at fair value Note 7: Deposits Note 8: Issued bonds, subordinated debt and additional tier 1 capital Note 9: Other assets and other liabilities Note 10: Contingent liabilities Note 11: Assets provided or received as collateral Note 12: Fair value information for financial instruments | 35 37 39 45 46 47 47 48 49 50 51 |
| Risk Management Breakdown of credit exposure Credit exposure from core lending activities Credit exposure from Non-core lending activities Counterparty credit risk and trading and investment securities Bond portfolio | 55 56 65 67 67 |

Income statement – Danske Bank Group

| | | Q1 | Q1 | Full year |
|------|--|--------|--------|-----------|
| Note | (DKK millions) | 2018 | 2017 | 2017 |
| 4 | Interestincome | 15,290 | 14,097 | 58,495 |
| | Interest expense | 7,716 | 7,053 | 28,631 |
| | Net interest income | 7,574 | 7,045 | 29,863 |
| 4 | Fee income | 4,213 | 4,496 | 17,572 |
| | Fee expenses | 1,532 | 1,440 | 6,749 |
| | Net trading income | -2,900 | 7,798 | 19,332 |
| 4 | Other income | 1,066 | 1,297 | 5,181 |
| 4 | Income from holdings in associates | 140 | 122 | 566 |
| | Net premiums | 6,962 | 7,423 | 25,935 |
| | Net insurance benefits | 3,476 | 13,521 | 41,119 |
| | Operating expenses | 6,254 | 6,313 | 25,877 |
| | Profit before loan impairment charges | 5,793 | 6,907 | 24,705 |
| 5 | Loan impairment charges | -9 | -234 | -1,582 |
| | Profit before tax | 5,802 | 7,140 | 26,288 |
| | Tax | 1,241 | 1,610 | 5,388 |
| | Net profit for the period | 4,561 | 5,530 | 20,900 |
| | | | | |
| | Portion attributable to | | | |
| | shareholders of Danske Bank A/S (the Parent Company) | 4,367 | 5,336 | 20,114 |
| | additional tier 1 capital holders | 194 | 194 | 786 |
| | Net profit for the period | 4,561 | 5,530 | 20,900 |
| | - · · · · · · · · · · · · · · · · · · · | | | |
| | Earnings per share (DKK) | 5.3 | 5.8 | 22.2 |
| | Diluted earnings per share (DKK) | 5.3 | 5.8 | 22.1 |
| | Proposed dividend per share (DKK) | - | - | 10.0 |

Statement of comprehensive income - Danske Bank Group

| | 01 | 01 | Full year |
|--|-------|-------|-----------|
| (DKK millions) | 2018 | 2017 | 2017 |
| Net profit for the period | 4,561 | 5,530 | 20,900 |
| Other comprehensive income | | | |
| Items that will not be reclassified to profit or loss | | | |
| Remeasurement of defined benefit plans | -186 | -254 | 14 |
| Tax | 151 | 15 | -92 |
| Items that will not be reclassified to profit or loss | -35 | -239 | -78 |
| Items that are or may be reclassified subsequently to profit or loss | | | |
| Translation of units outside Denmark | -6 | 89 | -473 |
| Hedging of units outside Denmark | -19 | -93 | 425 |
| Unrealised value adjustments of bonds at fair value (OCI) | 4 | 80 | 17 |
| Realised value adjustments of bonds at fair value (OCI) | -8 | -8 | -74 |
| Tax | -15 | -9 | -82 |
| Items that are or may be reclassified subsequently to profit or loss | -44 | 59 | -187 |
| Total other comprehensive income | -79 | -180 | -265 |
| Total comprehensive income for the period | 4,482 | 5,350 | 20,635 |
| | | | |
| Portion attributable to | | | |
| shareholders of Danske Bank A/S (the Parent Company) | 4,288 | 5,156 | 19,849 |
| additional tier 1 capital holders | 194 | 194 | 786 |
| Total comprehensive income for the period | 4,482 | 5,350 | 20,635 |

Balance sheet - Danske Bank Group

| | | 31 March | 31 December | 31 March |
|------|--|-----------|-------------|------------|
| Note | (DKK millions) | 2018 | 2017 | 2017 |
| | Assets | | | |
| | Cash in hand and demand deposits with central banks | 82,023 | 82.818 | 57.917 |
| | Due from credit institutions and central banks | 311,583 | 333,975 | 333,239 |
| | Trading portfolio assets | 466.739 | 449.292 | 463.752 |
| | Investment securities | 281.317 | 324.618 | 337.105 |
| | Loans at amortised cost | 955,335 | 1,112,752 | 1,145,705 |
| 6 | Loans at fair value | 1,000,923 | 787,223 | 770,440 |
| | Assets under pooled schemes and unit-linked investment contracts | 110,648 | 112,065 | 105,125 |
| | Assets under insurance contracts | 284,603 | 296,867 | 289,697 |
| | Intangible assets | 7,174 | 7,177 | 6,852 |
| | Tax assets | 4,282 | 1,419 | 2,730 |
| 9 | Other assets | 33,928 | 31,324 | 30,979 |
| | Total assets | 3,538,555 | 3,539,528 | 3,543,540 |
| | Liabilities | | | |
| | Due to credit institutions and central banks | 250,140 | 242,887 | 248,298 |
| | Trading portfolio liabilities | 385,635 | 400,596 | 446,325 |
| 7 | Deposits | 1,085,108 | 1,046,858 | 996,055 |
| 8 | Issued bonds at fair value | 828,415 | 758,375 | 734,250 |
| 8 | Issued bonds at amortised cost | 313,364 | 405,080 | 449,234 |
| | Deposits under pooled schemes and unit-linked investment contracts | 119,809 | 119,901 | 112,298 |
| | Liabilities under insurance contracts | 314,585 | 322,726 | 314,759 |
| | Tax liabilities | 8,494 | 8,634 | 8,000 |
| 9 | Other liabilities | 44,527 | 37,097 | 37,861 |
| 8 | Subordinated debt | 28,840 | 29,120 | 35,922 |
| | Total liabilities | 3,378,918 | 3,371,272 | 3,383,002 |
| | Equity | | | |
| | Share capital | 9,368 | 9,368 | 9,837 |
| | Foreign currency translation reserve | -706 | -681 | -637 |
| | Reserve for bonds at fair value through OCI | 126 | 130 | 259 |
| | Retained earnings | 136,387 | 135,731 | 136,690 |
| | Proposed dividends | - | 9,368 | <u>-</u> . |
| | Shareholders of Danske Bank A/S (the Parent Company) | 145,175 | 153,916 | 146,149 |
| | Additional tier 1 capital holders | 14,462 | 14,339 | 14,389 |
| | Total equity | 159,637 | 168,256 | 160,538 |
| | Total liabilities and equity | 3,538,555 | 3,539,528 | 3,543,540 |

Changes in equity

Shareholders of Danske Bank A/S (the Parent Company)

| | | Foreign | | | | | | |
|--|---------|-------------|---------------|----------|-----------|---------|------------|---------|
| | | currency | Reserve for | | | | Additional | |
| | Share | translation | bonds at fair | Retained | Proposed | | tier 1 | |
| (DKK millions) | capital | reserve | value (OCI) | earnings | dividends | Total | capital | Total |
| Total equity at 31 December 2017 Effect from changed accounting practice | 9,368 | -681 | 130 | 135,731 | 9,368 | 153,917 | 14,339 | 168,256 |
| (IFRS9) | - | - | - | -1,655 | - | -1,655 | - | -1,655 |
| Restated equity 1 January 2018 | 9,368 | -681 | 130 | 134,077 | 9,368 | 152,262 | 14,339 | 166,601 |
| Net profit for the period | - | - | - | 4,367 | - | 4,367 | 194 | 4,561 |
| Other comprehensive income | | | | | | | | |
| Remeasurement of defined benefit plans | - | - | - | -186 | - | -186 | - | -186 |
| Translation of units outside Denmark | - | -6 | - | - | - | -6 | - | -6 |
| Hedging of units outside Denmark | - | -19 | - | - | - | -19 | - | -19 |
| Unrealised value adjustments | - | - | 4 | - | - | 4 | - | 4 |
| Realised value adjustments | - | - | -8 | - | - | -8 | - | -8 |
| Transfer between reserves | - | - | - | - | - | - | - | - |
| Tax | - | - | - | 136 | - | 136 | - | 136 |
| Total other comprehensive income | - | -26 | -4 | -50 | - | -79 | - | -79 |
| Total comprehensive income for the year | - | -26 | -4 | 4,317 | - | 4,288 | 194 | 4,482 |
| Transactions with owners | | | | | | | | |
| Paid interest on additional tier 1 capital | - | - | - | - | - | - | -34 | -34 |
| Dividends paid | - | - | - | 517 | -9,368 | -8,851 | - | -8,851 |
| Share capital reduction | - | - | - | - | - | - | - | - |
| Acquisition of own shares and additional | | | | | | | | |
| tier 1 capital | - | - | - | -14,551 | - | -14,551 | -37 | -14,587 |
| Sale of own shares and additional tier 1 | | | | | | | | |
| capital | - | - | - | 11,972 | - | 11,972 | - | 11,972 |
| Tax | - | - | - | 56 | - | 56 | - | 56 |
| Total equity at 31 March 2018 | 9,368 | -706 | 126 | 136,387 | - | 145,175 | 14,462 | 159,637 |

On 5 February 2018, the Group initiated a share buy-back programme of DKK 10 billion, which may run until 1 February 2019. At the end of March 2018, the Group had acquired 6,771,000 shares for a total amount of DKK 1,633 million under the share buy-back programme based on trade date.

On 15 March 2018, the annual general meeting of Danske Bank A/S adopted the proposal to reduce Danske Bank's share capital by DKK 408,741,010 nominally by cancelling 40,874,101 shares from Danske Bank's holding of own shares. The reduction of the share capital has been carried out and registered at 18 April 2018. After the reduction, Danske Banks A/S' share capital amounts to DKK 8,959,536,210 nominally, corresponding to 895,953,621 shares of DKK 10 each.

Statement of capital - Danske Bank Group

Changes in equity

| ondi cholder 5 of D | anske bank A/5 (the Parent Company) |
|---------------------|-------------------------------------|
| F | D |

| _ | - Charles and a charles a charles and a charles | | | | | | | |
|--|---|---|---|-------------------|--------------------|---------|---------------------------------|---------|
| (DKK millions) | Share capital | Foreign currency translation reserve | Reserve for available- for-sale assets | Retained earnings | Proposed dividends | Total | Additional tier 1 capital | Total |
| Total equity at 1 January 2017 | 9,837 | -633 | 187 | 134,028 | 8,853 | 152,272 | 14,343 | 166,615 |
| Net profit for the period | - | - | - | 5,336 | - | 5,336 | 194 | 5,530 |
| Other comprehensive income | | | | | | | | |
| Remeasurement of defined benefit plans | - | - | - | -254 | - | -254 | - | -254 |
| Translation of units outside Denmark | - | 89 | - | - | - | 89 | - | 89 |
| Hedging of units outside Denmark | - | -93 | - | - | - | -93 | - | -93 |
| Unrealised value adjustments | - | - | 80 | - | - | 80 | - | 80 |
| Realised value adjustments | - | - | -8 | - | - | -8 | - | -8 |
| Tax | - | - | - | 6 | - | 6 | - | 6 |
| Total other comprehensive income | - | -4 | 72 | -248 | - | -180 | - | -180 |
| Total comprehensive income for the year | - | -4 | 72 | 5,088 | - | 5,156 | 194 | 5,350 |
| Transactions with owners | | | | | | | | |
| Paid interest on additional tier 1 capital | - | - | - | - | - | - | -35 | -35 |
| Dividends paid | - | - | - | 521 | -8,853 | -8,332 | - | -8,332 |
| Share capital reduction | - | - | - | - | - | - | - | - |
| Acquisition of own shares and additional | | | | | | | | |
| tier 1 capital | - | - | - | -12,958 | - | -12,958 | -113 | -13,071 |
| Sale of own shares and additional tier 1 | | | | | | | | |
| capital | - | - | - | 9,981 | - | 9,981 | - | 9,981 |
| Tax | - | - | - | 30 | - | 30 | - | 30 |
| Total equity at 31 March 2017 | 9,837 | -637 | 259 | 136,690 | - | 146,149 | 14,389 | 160,538 |

Statement of capital - Danske Bank Group

| (DKK) | 31 March 2018 | 31 December 2017 |
|---|---------------|------------------|
| Share capital | 9.368.277.220 | 9.368.277.220 |
| Number of shares | 936,827,722 | 936,827,722 |
| Number of shares outstanding | 883,083,087 | 894,050,822 |
| Average number of shares outstanding for the period | 886,875,948 | 915,423,922 |
| Average number of shares outstanding, including dilutive shares, for the period | 887,564,896 | 915,981,212 |

| Tota | l capita | land | total | l capita | Iratio |
|------|----------|------|-------|----------|--------|
|------|----------|------|-------|----------|--------|

| [DKK millions] | 31 March 2018 | 31 December 2017 |
|---|---------------|------------------|
| Total equity | 159,637 | 168,256 |
| Revaluation of domicile property at fair value | 227 | 267 |
| Tax effect of revaluation of domicile property at fair value | -32 | -32 |
| Total equity calculated in accordance with the rules of the Danish FSA | 159,832 | 168,491 |
| Additional tier 1 capital instruments included in total equity | -14,219 | -14,158 |
| Accrued interest on additional tier 1 capital instruments | -329 | -169 |
| Tax on accrued interest on additional tier 1 capital instruments | 72 | 37 |
| Common equity tier 1 capital instruments | 145,357 | 154,202 |
| Adjustment to eligible capital instruments | -8,422 | -1,060 |
| IFRS 9 reversal due to transition rules | 1,643 | |
| Prudent valuation | -898 | -759 |
| Prudential filters | -238 | -211 |
| Expected/proposed dividends | -2,737 | -9,368 |
| Intangible assets of banking operations | -7,095 | -7,100 |
| Deferred tax on intangible assets | 377 | 377 |
| Deferred tax assets that rely on future profitability excluding temporary differences | -321 | -335 |
| Defined benefit pension fund assets | -1,520 | -1,343 |
| Statutory deduction for insurance subsidiaries | -1,870 | -1,349 |
| Other statutory deductions | -287 | -308 |
| Common equity tier 1 capital | 123,990 | 132,744 |
| Additional tier 1 capital instruments | 18,433 | 18,574 |
| Statutory deduction for insurance subsidiaries | - | -169 |
| Tier 1 capital | 142,422 | 151,150 |
| Tier 2 capital instruments | 19,159 | 19,343 |
| Statutory deduction for insurance subsidiaries | - | -169 |
| Total capital | 161,581 | 170,324 |
| Total risk exposure amount | 755,276 | 753,409 |
| Common equity tier 1 capital ratio (%) | 16.4 | 17.6 |
| Tier 1 capital ratio (%) | 18.9 | 20.1 |
| Total capital ratio (%) | 21.4 | 22.6 |

Total capital and the total risk exposure amount are calculated in accordance with the rules applicable under CRR, taking transitional rules into account as stipulated by the Danish Financial Supervisory Authority.

In terms of the transitional arrangements for the impact of IFRS 9 on regulatory capital, the Group applies the so-called dynamic approach in accordance

The Internal Capital Adequacy Assessment report provides more details about Danske Bank's solvency need. The report is available at danskebank.com/investorrelations/reports. The Internal Capital Adequacy Assessment report is not covered by the review.

Cash flow statement – Danske Bank Group

| | 01 | 01 | Full year |
|--|-------------------|-----------------|-------------------|
| (DKK millions) | 2018 | 2017 | 2017 |
| Cash flow from operations | | | |
| Profit before tax | 5,802 | 7,140 | 26,288 |
| Tax paid | -3,316 | -3,117 | -5,482 |
| Adjustment for non-cash operating items | -1,154 | -525 | -1,093 |
| Total | 1,332 | 3,498 | 19,713 |
| Changes in operating capital | | | |
| Amounts due to/from credit institutions and central banks | 8,546 | -25,528 | -31,337 |
| Trading portfolio | -32,407 | 13,951 | -17,318 |
| Acquisition/sale of own shares and additional tier 1 capital | -242 | -1,423 | -241 |
| Other financial instruments | 23,297 | 8,347 | 26,854 |
| Loans at amortised cost | -56,274 | -8,342 | 9,177 |
| Deposits Issued bonds at amortised cost and fair value | 38,251 -21,675 | 52,191 7,518 | 102,993 31,643 |
| Assets/liabilities under insurance contracts | 4,123 | -4,518 | -3,720 |
| Other assets/liabilities incl. sale of businesses | 25,061 | 57,929 | 10,919 |
| Cash flow from operations | -9,988 | 103,623 | 148,683 |
| | | | |
| Cash flow from investing activities | 1.45 | 155 | 1.000 |
| Acquisition of intangible assets | -145 | -157 | -1,022 |
| Acquisition of tangible assets Sale of tangible assets | -77 3 | -118 1 | -623 74 |
| | | | |
| Cash flow from investing activities | -219 | -274 | -1,571 |
| Cash flow from financing activities | | | |
| Issues of subordinated debt | - | 5,139 | 5,087 |
| Redemption of subordinated debt | - | -6,824 | -12,577 |
| Dividends | -8,852 | -8,332 | -8,332 |
| Share buy back programme* | -2,373 | -1,667 | -9,958 |
| Paid interest on additional tier 1 capital | -34 | -35 | -786 |
| Cash flow from financing activities | -11,259 | -11,719 | -26,566 |
| Cash and cash equivalents at 1 January | 413,593 | 296,830 | 297,078 |
| Foreign currency translation | -426 | -106 | -4,031 |
| Change in cash and cash equivalents | -21,468 | 91,630 | 120,546 |
| Cash and cash equivalents, end of period | 391,699 | 388,354 | 413,593 |
| Cash and cash equivalents, end of period | | | |
| Cash in hand | 8,813 | 8,367 | 9,051 |
| Demand deposits with central banks | 73,210 | 49,551 | 73,766 |
| Amounts due from credit institutions and central banks within three months | 309,676 | 330,436 | 330,776 |
| Total | 391,699 | 388,354 | 413,593 |

 $^{^{\}star}$ Shares acquired under the share buy-back programme are recognised at settlement date.

Notes - Danske Bank Group

1. Significant accounting policies and estimates

(a) General

The report has been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, and additional Danish disclosure requirements for listed financial companies. The report is condensed and should be read in conjunction with the Group's Annual report 2017.

At 1 January 2018, the Group implemented IFRS 9, Financial instruments, and IFRS 15, Revenue from Contracts with Customers. Annual Report 2017 provides a full description of the significant accounting policies, including the description in note 39 of changes to the significant accounting policies due to IFRS 9 and IFRS 15

The impact from the implementation of IFRS 9 and IFRS 15 on the opening balance sheet at 1 January 2018 is disclosed in note 2.

For changes in the segment reporting, see note 3.

Financial statement figures are stated in Danish kroner and whole millions, unless otherwise stated. As a result, rounding discrepancies may occur because sum totals have been rounded off and the underlying decimals are not presented to financial statement users.

(b) Significant accounting estimates

Management's estimates and assumptions of future events that will significantly affect the carrying amounts of assets and liabilities underlie the preparation of the consolidated financial statements. Those estimates and assumptions are presented in the following sections.

The estimates and assumptions are based on premises that management finds reasonable but which are inherently uncertain and unpredictable. The premises may be incomplete, unexpected future events or situations may occur, and other parties may arrive at other estimated values.

Fair value measurement of financial instruments

Measurements of financial instruments that are only to a limited extent based on observable market data, such as the measurement of unlisted shares and certain bonds for which there is no active market, are subject to significant estimates. The estimated fair value of illiquid bonds significantly depends on the credit spread estimate. A credit spread widening of 50bp would have caused the fair value of the bonds to decrease DKK 100 million (31 December 2017: DKK 80 million). The Group makes fair value adjustments to cover changes in counterparty risk (CVA and DVA) and to cover expected funding costs (FVA) on derivatives, bid-offer spreads on the net open position of the portfolio of assets and liabilities with offsetting market risk recognised at mid-market prices, and model risk on level 3 derivatives. At 31 March 2018, the adjustments totalled DKK 0.9 billion (31 December 2017: DKK 0.9 billion), including the adjustment for credit risk on derivatives with customers subject to objective evidence of impairment. Note 30 in Annual Report 2017 provides more details.

Measurement of expected credit losses on loans, financial guarantees and loan commitments and debt instruments measured at amortised cost

At 1 January 2018, the Group implemented the three-stage expected credit loss impairment model in IFRS 9. The impairment charge for expected credit losses depends on whether the credit risk has increased significantly since initial recognition. If the credit risk has not increased significantly, the impairment charge equals the expected credit losses resulting from default events that are possible within the next 12 months (stage 1). If the credit risk has increased significantly, the loan is more than 30 days past due, or the loan is in default or otherwise impaired, the impairment charge equals the lifetime expected credit losses (stage 2 and 3).

The expected credit loss is calculated for all individual facilities as a function of PD, EAD and LGD and incorporates forward-looking information. The forward-looking elements reflect the expectations of the Group's senior management and involves the creation of scenarios (base case, upside and downside), including an assessment of the probability for each scenario. Based on these assessments, the allowance account at 31 March 2018 amounted to DKK 22.3 billion. Forward-looking information is a key judgement. The allowance account would increase DKK 0.5 billion, if the downside scenario was assigned a probability of 100%. If instead the upside scenario was assigned a probability of 100 %, the allowance account would decrease DKK 0.4 billion.

Note 39 in Annual Report 2017 and the risk management notes provide more details on expected credit losses. At 31 March 2018, loans accounted for about 55% of total assets [31 December 2017: 54%].

Measurement of goodwill

Goodwill is tested for impairment once a year or more frequently if indications of impairment exist. Impairment testing requires management to estimate the future cash flows. A number of factors affect the value of such cash flows, including discount rates, changes in the economic outlook, customer behaviour and competition. At 31 March 2018, goodwill amounted to DKK 5.3 billion (31 December 2017: DKK 5.3 billion). No goodwill at the banking units remains. For Wealth Management, Danske Capital, the carrying amount of goodwill is DKK 1.8 billion (31 December 2017: DKK 1.8 billion) and relates to the activities in Finland. The excess value (the amount by which the cash-generating unit's recoverable amount exceeds the carrying amount) in the impairment test for Wealth Management amounted to DKK 0.3 billion (31 December 2017: DKK 0.3 billion). It has been assessed that no indication of impairment exists at 31 March 2018. Note 18 in Annual Report 2017 provides more information about impairment testing and sensitivity to changes in assumptions.

Notes - Danske Bank Group

(b) Significant accounting estimates continued

Measurement of liabilities under insurance contracts

Measurement of liabilities under insurance contracts is based on actuarial computations that rely on assumptions about a number of variables, including mortality and disability rates, and on the discount rate. Assumptions about future mortality rates are based on the Danish FSA's benchmark, while other assumptions are based on data from the Group's own portfolio of insurance contracts. Note 17 and the risk management notes in Annual Report 2017 provide more information about the accounting for insurance liabilities and sensitivity to changes in assumptions.

Recognition of deferred tax assets and liabilities

Recognition of deferred tax requires management to assess the probability and amount of future profit. Deferred tax assets arising from unused tax losses are recognised to the extent that such losses can be offset against tax on expected future profit over the next five years. At 31 March 2018 deferred tax assets from recognised tax loss carry-forwards amounted to DKK 0.3 billion (31 December 2017: DKK 0.3 billion). The tax base of unrecognised tax loss carry-forwards, relating primarily to the Group's banking operations in Ireland, amounted to DKK 2.9 billion (31 December 2017: DKK 2.9 billion). The full deferred tax liability arising from international joint taxation was recognised and amounted to DKK 5.8 billion (31 December 2017: DKK 5.8 billion). Note 20 in Annual Report 2017 provides more information about deferred tax.

2. Changes in accounting policies implemented at 1 January 2018

At 1 January 2018, the Group implemented IFRS 9, Financial instruments, and IFRS 15, Revenue from Contract with Customers. Annual Report 2017 provides a full description of the significant accounting policies, including the description in note 39 of changes to the significant accounting policies due to IFRS 9 and IFRS 15. The implementation of IFRS 15 had no impact on shareholder's equity, assets or liabilities.

The key impact of the implementation of IFRS 9 is:

- The implementation of IFRS 9 resulted in an increase in the allowance account of DKK 2,572 million as a result of the introduction of the new expected credit loss impairment model. Of this, DKK 2,172 million relates to financial instruments at amortised cost and DKK 400 million to loans at fair value (loans granted by Realkredit Danmark).
- The business model assessment resulted in loans, including reverse transactions, in FICC and Capital Markets being measured at fair value through
 profit or loss instead of as previously at amortised cost. If only the financial assets are measured at fair value through profit or loss an accounting
 mismatch exists. Therefore, deposits, including repo transactions, and issued bond in these business units are designated at fair value through
 profit or loss instead of as previously at amortised cost. The remeasurement has reduced financial assets by DKK 68 million and financial liabilities
 by DKK 171 million at 1 January 2018.
- The effect of DKK 1,967 million, net of tax, will reduce shareholder's equity at 1 January 2018. The impact from expected credit loss impairment on loans at amortised cost and remeasurement due to reclassifications, net of tax, of DKK 1,655 million is recognised as a reduction in shareholders' equity at 1 January 2018, while the impact on the fair value of the credit risk on loans at fair value, net of tax, of DKK 312 million is recognised as a change in an accounting estimate in the IFRS income statement in the first quarter of 2018. However, in the segment reporting, financial highlights and throughout the Management's report, the total impact from IFRS 9, including the impact on loans at fair value, is recognised as a reduction in shareholders' equity at 1 January 2018.
- The implementation of the ECL impairment model (for loans at amortised cost), will be phased-in in the capital statement from 2018 to 2022 in accordance with EU capital requirements regulation adopted in 2017. This phasing in of IFRS 9 has reduced the CET1 capital ratio at 1 January 2018 by 0.1 percentage points. The fully phased-in impact will be a reduction of the CET1capital ratio of 0.2 percentage points.

The impact from reclassifications and remeasurements on the opening IFRS balance sheet at 1 January 2018, that is excluding the impact on loans granted by Realkredit Danmark, is shown in the table below. The comparative information has not been restated.

2. Changes in accounting policies implemented at 1 January 2018 continued

| | | | Remeasure- | Other remeasure- | 1 January 2018 |
|---|-----------|------------------|------------|------------------|----------------|
| (DKK millions) | 2017 | Reclassification | ment (ECL) | ments | IFRS |
| Assets | | | | | |
| Cash in hand and demand deposits with central banks | 82,818 | - | - | - | 82,818 |
| Due from credit institutions and central banks at amortised cost ¹ | 333,975 | -48,941 | -33 | - | 285,001 |
| Due from credit institutions and central banks at fair value ¹ | - | 48,941 | - | -12 | 48,929 |
| Trading portfolio assets | 449,292 | | - | - | 449,292 |
| Investment securities | 324,618 | - | -2 | - | 324,616 |
| Loans at amortised cost | 1,112,752 | -173,255 | -717 | - | 938,780 |
| Loans at fair value | 787,223 | 173,255 | - | -56 | 960,422 |
| Assets under pooled schemes and unit-linked investment con- | | | | | |
| tracts | 112,065 | - | - | - | 112,065 |
| Assets under insurance contract | 296,867 | - | - | - | 296,867 |
| Intangible assets | 7,177 | | - | - | 7,177 |
| Tax assets | 1,419 | | - | 208 | 1,627 |
| Other assets | 31,324 | - | - | - | 31,324 |
| Total assets | 3,539,528 | | -752 | 140 | 3,538,916 |
| Liabilities | | | | | |
| Due to credit institutions and central banks at amortised cost ² | 242,887 | -156,505 | - | - | 86,382 |
| Due to credit institutions and central banks at fair value ² | - | 156,505 | - | -69 | 156,436 |
| Trading portfolio liabilities | 400,596 | - | - | - | 400,596 |
| Deposits at amortised cost ³ | 1,046,858 | -149,820 | - | - | 897,038 |
| Deposits at fair value ³ | - | 149,820 | - | -50 | 149,770 |
| Issued bonds at amortised cost | 405,080 | -66,052 | - | - | 339,028 |
| Issued bonds at fair value | 758,375 | 66,052 | - | -52 | 824,375 |
| Deposits under pooled schemes and unit-linked investment con- | | | | | |
| tracts | 119,901 | - | - | - | 119,901 |
| Liabilities under insurance contracts | 322,726 | | - | - | 322,726 |
| Tax liabilities | 8,634 | | - | -206 | 8,428 |
| Other liabilities | 37,097 | | 1,420 | = | 38,517 |
| Subordinated debt | 29,120 | - | - | - | 29,120 |
| Total liabilities | 3,371,272 | - | 1,420 | 377 | 3,372,315 |
| Equity | | | | | |
| Share capital | 9,368 | | - | - | 9,368 |
| Foreign currency translation reserve | -681 | | - | - | -681 |
| Reserve for available-for-sale financial assets | 130 | | - | - | 130 |
| Retained earnings | 135,731 | | -2,172 | 517 | 134,076 |
| Proposed divideds | 9,368 | - | - | - | 9,368 |
| Shareholders of Danske Bank A/S (the Parent Company) | 153,916 | | -2,172 | 517 | 152,261 |
| Additional tier 1 capital holders | 14,339 | - | - | - | 14,339 |
| Total equity | 168,256 | | -2,172 | 517 | 166,601 |
| Total liabilities and equity | 3,539,528 | | -752 | 140 | 3,538,916 |
| | | | | | |

¹ Presented in the balance sheet as Due from credit institutions and central banks

 $^{^{\}rm 2}$ Presented in the balance sheet as Due to credit institutions and central banks

 $^{^{\}rm 3}$ Presented in the balance sheet as Deposits

3. Business model and business segmentation

Danske Bank is a Nordic universal bank with bridges to the rest of the world. The Group offers customers a wide range of services in the fields of banking, mortgage finance, insurance, pension, real-estate brokerage, asset management and trading in fixed income products, foreign exchange and equities.

The Group consists of a number of business units and support functions. The business units are segmented according to customers, products and services characteristics. The Group has five business units, a Non-core unit and Other Activities, and these constitute the Group's reportable segments under IFRS 8

Personal Banking serves personal customers. The unit offers advice that is based on the individual customer's needs as well as a broad range of solutions for day-to-day banking, home financing, retirement planning and other aspects of personal finance.

Business Banking serves small and medium-sized businesses. The unit provides advice and targeted solutions to business customers based on the individual business' situation and size, and provides specialised advice where needed, for instance during international expansion, acquisitions or a change of ownership. The unit offers innovative digital solutions to make the customer's daily operations easier.

Corporates & Institutions serves the most complex financing and transaction needs of large corporate and institutional customers. This wholesale division carries out banking activities in General Banking and provides funding, risk management, investment services, corporate finance advisory services and comprehensive transaction banking solutions in Capital Markets, Fixed Income, Currencies and Commodities (FICC), and Transaction Banking. Each customer of Corporates & Institutions is served by a key relationship manager supported by product specialists to ensure proactive advice on the various wholesale banking services offered.

Wealth Management serves private individuals, companies and institutional investors in the markets in which the Group operates. The unit offers a broad range of products and services within wealth and asset management, investments, pension savings and insurance. The unit encompasses expertise from Danica Pension, Danske Invest, Asset Management and Private Banking.

Northern Ireland serves personal and business customers through a network of branches in Northern Ireland and digital channels.

Non-core includes certain customer segments that are no longer considered part of the core business. The Non-core unit is responsible for the controlled winding-up and divestment of this part of the loan portfolio. The portfolio consists primarily of loans to personal banking customers in the Baltics and liquidity facilities for Special Purpose Vehicles (SPVs) and conduit structures.

Other Activities encompasses Group Treasury, Group support functions and eliminations, including the elimination of returns on own shares and interest on additional tier 1 capital, which is reported as an interest expense in the business units. Group Treasury is responsible for the Group's liquidity management and funding.

Presentation in the financial highlights and in the segment reporting

Segment reporting and the financial highlights are based on the information provided to management.

3. Business model and business segmentation

Changes to financial highlights and segment reporting in 2018

The presentation in the financial highlights and segment reporting has been changed to reflect the following changes:

- We have decided to integrate International banking into the business units in order to further ensure a seamless and value-creating experience for our international customers. In this process, we transferred our business activities in Germany, Poland and Russia from C&I to Business Banking effective from 1 January 2018.
- 2. Income on derivatives with customers is split between the business segment to which the customer belongs and FICC (part of C&I) as payment for performing the trade. Historically, this income has been presented as Net trading income in FICC, and as Net interest income, Net fee income or Net trading income, depending on the type of derivative, in all other business segments. Effective from 1 January 2018, the presentation of customer income on derivatives in FICC has been aligned with the presentation in the other business segments as this better reflects the type of income and the fact that the income is customer-driven.

Comparative figures for 2017 have been restated to reflect the change in presentation. These changes do not affect the presentation in the IFRS income statement

| | | | | Profit | |
|---------------------------------------|------------|---------------|------------|--------------|------------|
| | | Transfer of R | ussia, Po- | share de- | |
| | | land and Ge | ermany to | rivatives in | |
| | | Business | Banking | FICC (C&I) | Adjusted |
| | Highlights | Business | | | highlights |
| (DKK Millions) | 01 2017 | Banking | C&I | | 01 2017 |
| Net interest income | 5,739 | 37 | -37 | 127 | 5,866 |
| Net fee income | 3,850 | 20 | -20 | 78 | 3,928 |
| Net trading income | 2,705 | 27 | -27 | -205 | 2,500 |
| Other income | 356 | - | - | - | 356 |
| Total income | 12,649 | 84 | -84 | - | 12,649 |
| Operating expenses | 5,724 | 33 | -33 | - | 5,724 |
| Profit before loan impairment charges | 6,925 | 51 | -51 | - | 6,925 |
| Loan impairment charges | -235 | -1 | 1 | - | -235 |
| Profit before tax, core | 7,160 | 52 | -52 | - | 7,160 |
| Profit before tax, non-core | -19 | - | - | - | -19 |
| Profit before tax | 7,140 | 52 | -52 | - | 7,140 |

On 6 April 2018, we announced organisational changes. The new organisation becomes effective on 2 May 2018, while financial reporting will change to reflect the new organisation with effect from third quarter of 2018.

3. Business model and business segmentation continued

Business segments Q1 2018

| J | Personal | Business | | Wealth | Northern | Non- | Other Ac- | Elimina- | Financial | Reclassifi- | IFRS finan- cial state- |
|---------------------------------|----------|-----------|-----------|---------|----------|-------|-----------|------------|------------|-------------|----------------------------|
| (DKK millions) | Banking | Banking | C&I | Man. | Ireland | core | tivities | tions | highlights | cation | ments |
| Net interest income | 1,960 | 2,336 | 893 | 179 | 364 | - | 186 | 28 | 5,946 | 1,628 | 7,574 |
| Net fee income | 859 | 494 | 690 | 1,701 | 95 | - | -75 | -2 | 3,762 | -1,081 | 2,681 |
| Net trading income | 195 | 176 | 999 | -19 | 15 | - | 39 | 29 | 1,435 | -4,335 | -2,900 |
| Other income | 129 | 146 | 3 | 16 | 3 | - | 42 | -30 | 309 | 897 | 1,206 |
| Net premiums | - | - | - | - | - | - | - | - | - | 6,962 | 6,962 |
| Net insurance benefits | - | - | - | - | - | - | - | - | - | 3,476 | 3,476 |
| Total income | 3,142 | 3,152 | 2,585 | 1,877 | 477 | - | 193 | 25 | 11,452 | 595 | 12,047 |
| Operating expenses | 1,757 | 1,213 | 1,154 | 1,015 | 290 | - | 224 | -41 | 5,612 | 642 | 6,254 |
| Profit before loan impairment | | | | | | | | | | | |
| charges | 1,385 | 1,939 | 1,431 | 863 | 187 | - | -31 | 66 | 5,841 | -47 | 5,793 |
| Loan impairment charges | -100 | -272 | 3 | -16 | 62 | - | -7 | - | -330 | 321 | -9 |
| Profit before tax, core | 1,485 | 2,211 | 1,429 | 878 | 125 | - | -24 | 66 | 6,171 | -368 | 5,802 |
| Profit before tax, Non-core | - | - | - | - | - | 32 | - | - | 32 | -32 | - |
| Profit before tax | 1,485 | 2,211 | 1,429 | 878 | 125 | 32 | -24 | 66 | 6,202 | -400 | 5,802 |
| Tax | - | - | - | - | - | - | 1,329 | - | 1,329 | -88 | 1,241 |
| Net profit for the period | 1,485 | 2,211 | 1,429 | 878 | 125 | 32 | -1,353 | 66 | 4,873 | -312 | 4,561 |
| Loans, excluding reverse | | | | | | | | | | | |
| transactions | 753,989 | 690,479 | 172,807 | 75,360 | 48,127 | - | 30,287 | -34,524 | 1,736,524 | 217,829 | 1,954,353 |
| Other assets | 196,719 | 309,689 | 2,598,165 | 468,934 | 28,832 | - | 2,998,635 | -4,803,791 | 1,797,182 | -212,981 | 1,584,201 |
| Total assets in Non-core | - | - | - | - | - | 4,849 | - | - | 4,849 | -4,849 | - |
| Total assets | 950,708 | 1,000,168 | 2,770,971 | 544,294 | 76,959 | 4,849 | 3,028,922 | -4,838,315 | 3,538,555 | - | 3,538,555 |
| Deposits, excluding repo de- | | | | | | | | | | | |
| posits | 276,728 | 247,631 | 290,171 | 67,696 | 60,529 | - | 12,239 | -15,006 | 939,988 | 1,940 | 941,928 |
| Other liabilities | 648,226 | 708,767 | 2,448,303 | 462,948 | 10,072 | - | 2,995,306 | -4,823,309 | 2,450,313 | 1,138 | 2,451,451 |
| Allocated capital | 25,754 | 43,769 | 32,497 | 13,650 | 6,358 | - | 23,147 | - | 145,175 | - | 145,175 |
| Total liabilities in Non-core | - | - | - | - | - | 3,078 | - | - | 3,078 | -3,078 | - |
| Total liabilities and equity | 950,708 | 1,000,168 | 2,770,971 | 544,294 | 76,959 | 3,078 | 3,030,692 | -4,838,315 | 3,538,555 | - | 3,538,555 |
| Profit before tax as % of allo- | | | | | | | | | | | |
| cated capital (avg.) | 23.4 | 20.2 | 17.7 | 26.0 | 7.5 | - | -0.3 | - | 16.6 | - | 16.6 |
| Cost/income ratio (%) | 55.9 | 38.5 | 44.6 | 54.1 | 60.8 | - | 116.1 | - | 49.0 | - | 51.9 |
| Full-time-equivalent staff, end | 4161 | 0.777 | 1.700 | 1.000 | 1.055 | 107 | 7.700 | | 10.700 | | 10.700 |
| of period | 4,161 | 2,773 | 1,708 | 1,898 | 1,257 | 123 | 7,790 | - | 19,709 | - | 19,709 |

Our internal reporting on business segments does not include tax. Tax is therefore not allocated to the business units, but solely presented within the total amount

The difference between the financial highlights and the IFRS financial statements in the items profit before tax and tax corresponds to the IFRS 9 implementation effect on loans granted by Realkredit Danmark.

3. Business model and business segmentation continued

Business segments Q1 2017

| Business segments 01 2017 | / | | | | | | | | | | IFRS |
|-------------------------------|----------|-----------|-----------|---------|----------|--------|-----------|--------------|------------|-------------|------------|
| | Personal | Business | | Wealth | Northern | Non- | Other Ac- | | Financial | Reclassifi- | financial |
| (DKK millions) | Banking | Banking | C&I | Man. | Ireland | core | | Eliminations | highlights | | statements |
| | | | | | | | | | | | |
| Net interest income | 1,963 | 2,171 | 849 | 182 | 342 | - | 349 | 9 | 5,866 | 1,179 | 7,045 |
| Net fee income | 841 | 475 | 780 | 1,749 | 115 | - | -32 | -1 | 3,928 | -872 | 3,056 |
| Net trading income | 200 | 173 | 1,843 | 103 | 24 | - | 288 | -131 | 2,500 | 5,299 | 7,798 |
| Other income | 178 | 141 | - | 28 | 3 | - | 38 | -32 | 356 | 1,063 | 1,418 |
| Net premiums | - | - | - | - | - | - | - | - | - | 7,423 | 7,423 |
| Net insurance benefits | - | - | - | - | - | - | - | - | - | 13,521 | 13,521 |
| Total income | 3,182 | 2,961 | 3,472 | 2,062 | 484 | - | 643 | -155 | 12,649 | 570 | 13,219 |
| Operating expenses | 1,896 | 1,145 | 1,184 | 1,016 | 309 | - | 216 | -42 | 5,724 | 588 | 6,313 |
| Profit before loan impair- | | | | | | | | | | | |
| ment charges | 1,286 | 1,816 | 2,287 | 1,046 | 176 | - | 427 | -113 | 6,925 | -18 | 6,907 |
| Loan impairment charges | 56 | -286 | 81 | -25 | -61 | - | - | - | -235 | 1 | -234 |
| D (:) (. | | | | | | | | | | | |
| Profit before tax, core | 1,230 | 2,101 | 2,207 | 1,070 | 237 | - | 427 | -113 | 7,160 | -19 | 7,140 |
| Profit before tax, Non-core | - | - | - | - | - | -19 | - | - | -19 | 19 | - |
| Profit before tax | 1,230 | 2,101 | 2,207 | 1,070 | 237 | -19 | 427 | -113 | 7,140 | - | 7,140 |
| Loans, excluding reverse | | | | | | | | | | | |
| transactions | 740.733 | 669.365 | 186.991 | 72.924 | 45,377 | _ | 22.607 | -32.514 | 1,705,483 | 18,318 | 1,723,802 |
| Other assets | 179,111 | 357,832 | 3,370,412 | 458,008 | 25,559 | - | 2,674,903 | -5,246,246 | | 157 | 1,819,738 |
| Total assets in Non-core | | | - | | | 18,476 | - | - | 18,476 | -18,476 | |
| Total assets | 010.844 | 1 007 107 | 3,557,403 | F70.077 | 70.076 | 10.476 | 2607510 | -5,278,760 | 7547540 | | 3,543,540 |
| Totalassets | 313,044 | 1,027,137 | 3,337,403 | 330,333 | 70,336 | 10,470 | 2,037,310 | -5,276,760 | 3,343,340 | | 3,343,340 |
| Deposits, excluding repo | | | | | | | | | | | |
| deposits | 267,266 | 237,922 | 251,120 | 61,911 | 58,912 | - | 15,708 | -9,301 | 883,538 | 2,241 | 885,779 |
| Other liabilities | 629,418 | | 3,268,147 | 454,890 | 6,168 | - | 2,678,695 | -5,269,459 | 2,510,961 | 651 | 2,511,612 |
| Allocated capital | 23,160 | 46,173 | 38,136 | 14,132 | 5,857 | - | 18,691 | - | 146,149 | - | 146,149 |
| Total liabilities in Non-core | - | - | - | - | - | 2,892 | - | - | 2,892 | -2,892 | - |
| Total liabilities and equity | 919,844 | 1,027,197 | 3,557,403 | 530,933 | 70,936 | 2,892 | 2,713,094 | -5,278,760 | 3,543,540 | - | 3,543,540 |
| Profit before tax as % of al- | | | | | | | | | | | |
| located capital (avg.) | 20.6 | 18.2 | 23.0 | 31.6 | 15.9 | - | 6.3 | - | 19.1 | - | 19.1 |
| Cost/income ratio (%) | 59.6 | 38.7 | 34.1 | 49.3 | 63.8 | - | 33.6 | - | 45.3 | - | 47.8 |
| Full-time-equivalent staff, | | | | | | | | | | | |
| end of period | 4,558 | 2,763 | 1,657 | 1,946 | 1,306 | 143 | 6,944 | - | 19,316 | - | 19,316 |
| | | | | | | | | | | | |

Comparative figures have been restated, as described above.

In 2018 there is a difference between the financial highlights and the IFRS financial statement in profit before tax and tax, corresponding to the IFRS 9 implementation effect on loans granted by Realkredit Danmark. The line items 'Tax' and 'Net profit for the period' are therefore included for 2018, but as there are no differences in 2017, they are not included in 2017.

3. Business model and business segmentation continued

Reconciliation of Financial highlights and segment reporting to IFRS financial statements

The 'Reclassification' column in the tables above shows the reconciliation between the presentation in the financial highlights and the presentation in the IFRS financial statements. The policies for the reclassifications between the financial highlights and the IFRS financial statements are as follow:

a) Sale of operating lease assets where the Group act as a lessor;

In the IFRS income statement, gains or losses on the sale of operating lease assets, excluding properties, at the end of the lease agreement are presented on a gross basis. This means that the proceeds from the sale of the assets are recognised under Other income, whereas the carrying amount of the lease assets is recognised under Expenses.

In the financial highlights, the gains or losses on the sale of the lease asset are presented on a net basis under Other income to better reflect the development in the cost base.

b) FICC and Capital Markets (both part of C&I) and Group Treasury (part of Other Activities

In the IFRS income statement, income from FICC, Capital Markets and Group Treaury is presented as Net interest income, Net fee income, Net trading income and Other income, depending on the type of income.

The distribution of income between the various income line items can vary considerably from one year to the next, depending on the underlying transactions and market conditions. To better reflect income in those areas, the following reclassifications are made in the financial highlights;

- All income contributed by FICC, excluding FICC's share of margins on customer derivatives, is presented as Net trading income
- Trading-related income at Capital Markets is presented as Net trading income. However, income contributed by Equity Finance (also part of Corporates & Institutions, Capital Markets) is presented as Net fee income
- All income in Group Treasury, except income at Internal Bank, income on bonds held to collect and bonds held to collect and sell, are presented as Net trading income

c) Danica Pension

In the IFRS income statement, income and expenses in Danica Pension (part of Wealth Management) is consolidated on a line-by-line basis. In the financial highlights, the following reclassifications are made to better reflect income from the services provided to customers;

- The risk allowance and income from the unit-link business are presented as Net fee income.
- The return on assets related to the health and accident business is presented as Net trading income.
- The risk and guarantee result, net income from the health and accident business and the income from recharge to customers of certain expenses
 are presented as Other income.
- All costs, except external investment costs, are presented under Operating expenses.

d) Non-core

In the IFRS income statement, income and expense items from the Non-core segment are included in the various income and expense lines, as the segment does not fulfil the requirements in IFRS 5 on discontinued operations.

The Non-core segment includes certain customer segments that are no longer considered part of the Group's core business. To better reflect activities from our core and non-core business, the profit or loss of the Non-core segment is presented as one amount in a separate line item 'Profit before tax, Non-core' in the financial highlights.

e) The impact of the IFRS 9 expected credit loss impairment model on loans granted by Realkredit Danmark

The Group has implemented IFRS 9 at 1 January 2018. Loans granted by Realkredit Danmark are measured at fair value (both under IAS 39 and under IFRS 9). After the implementation of IFRS 9, the fair value of the credit risk continues to be based on the same approach as that used for impairment on loans at amortised cost (further information is provided on page 135 in Annual Report 2017). The impact from the expected credit loss impairment model in IFRS 9 on these loans at 1 January 2018 is recognised as a change in an accounting estimate in the IFRS income statement in the first quarter of 2018. To recognise the changes in Realkredit Danmark due to IFRS 9 similarly to all other IFRS 9 changes in the Group and to better reflect the actual performance in 2018, the impact is recognised as a reduction in shareholders' equity in the financial highlights together with the other changes from the implementation of IFRS 9. For 2018, reclassification will therefore include this adjusting item, and therefore profit before tax, tax and net profit for the period will not be the same in the financial highlights and the IFRS income statement.

Each reclassification is shown in the table below. The letters that appear in front of each reclassification refers to the policy for that specific reclassification.

3. Business model and business segmentation continued Reclassifications Q1 2018

| | IFRS finan- | a) Sale of oper- | b) FICC, Capital | | | | | |
|---------------------------------------|-------------|------------------|------------------|-----------|---------|---------|-------------|------------|
| | cial state- | ating lease as- | Markets and | c) Danica | d) Non- | e) IFRS | Reclassifi- | Financial |
| (DKK millions) | ments | sets | Group Treasury | Pension | core | 9mpact | cation | Highlights |
| Net interest income | 7,574 | - | -544 | -1,074 | -9 | - | -1,628 | 5,946 |
| Net fee income | 2,681 | - | 33 | 1,046 | 1 | - | 1,081 | 3,762 |
| Net trading income | -2,900 | - | 520 | 3,815 | 1 | - | 4,335 | 1,435 |
| Other income | 1,206 | -691 | -9 | -197 | - | - | -897 | 309 |
| Net premiums | 6,962 | - | - | -6,962 | - | - | -6,962 | - |
| Net insurance benefits | 3,476 | - | - | -3,476 | - | - | -3,476 | - |
| Total income | 12,047 | -691 | - | 104 | -7 | - | -595 | 11,452 |
| Operating expenses | 6,254 | -691 | - | 104 | -54 | - | -642 | 5,612 |
| Profit before loan impairment charges | 5,793 | - | - | - | 47 | - | 47 | 5,841 |
| Loan impairment charges | -9 | - | - | - | 79 | -400 | -321 | -330 |
| Profit before tax, core | 5,802 | - | - | - | -32 | 400 | 368 | 6,171 |
| Profit before tax, Non-core | - | - | - | - | 32 | - | 32 | 32 |
| Profit before tax | 5,802 | - | - | - | - | 400 | 400 | 6,202 |
| Tax | 1,241 | - | - | - | - | 88 | 88 | 1,329 |
| Net profit for the period | 4,561 | - | - | - | - | 312 | 312 | 4,873 |

Reclassifications Q1 2017

| (DKK millions) | IFRS financial statements | a) Sale of operating lease assets | b) FICC, Capital Markets and Group Treasury | c) Danica Pension | d) Non- core | Reclassifi- cation | Financial Highlights |
|-----------------------------|---------------------------|-----------------------------------|--|----------------------|-----------------|-----------------------|-------------------------|
| Net interest income | 7,045 | - | -161 | -971 | -46 | -1,179 | 5,866 |
| Net fee income | 3,056 | - | 96 | 773 | 4 | 872 | 3,928 |
| Net trading income | 7,798 | - | 107 | -5,406 | - | -5,299 | 2,499 |
| Other income | 1,418 | -623 | -41 | -397 | -2 | -1,063 | 356 |
| Net premiums | 7,423 | - | - | -7,423 | - | -7,423 | - |
| Net insurance benefits | 13,521 | - | - | -13,521 | - | -13,521 | - |
| Total income | 13,219 | -623 | - | 97 | -44 | -570 | 12,649 |
| Operating expenses | 6,313 | -623 | - | 97 | -62 | -588 | 5,724 |
| Profit before loan impair- | | | | | | | |
| ment charges | 6,906 | - | - | - | 18 | 18 | 6,925 |
| Loan impairment charges | -234 | - | - | - | -1 | -1 | -235 |
| Profit before tax, core | 7,140 | - | - | - | 19 | 19 | 7,160 |
| Profit before tax, Non-core | - | - | - | - | -19 | -19 | -19 |
| Profit before tax | 7,140 | - | - | - | - | - | 7,141 |

In 2018 there is a difference between the financial highlights and the IFRS financial statement in profit before tax and tax, corresponding to the IFRS 9 implementation effect on loans granted by Realkredit Danmark. The line items 'Tax' and 'Net profit for the period' are therefore included for 2018, but as there are no differences in 2017, they are not included in 2017.

4. Income

Interest income

Interest income calculated using the effective interest method amounted to DKK 6.6 billion in the first quarter of 2018.

Fee income

Note 39 in Annual Report 2017 provides additional information on the Group's accounting policy under IFRS 15, Revenue from Contracts with Customers

Fee income is presented and managed internally by management on a net basis, i.e. net of fee expenses, as presented in note 3, Business model and business segmentation, which provides quantitative information on fee income. Net fee income is managed on the basis of the underlying activity, i.e.

- Investmen
- Pension and insurance
- Money transfers, account fees, cash management
- Lending and guarantees
- Capital markets

A description of earnings from each activity is described below:

Banking units

Fee income in the banking units relates to Personal Banking, Business Banking, General Banking in Corporates & Institutions, Private Banking in Wealth Management and Northern Ireland, and primarily relates to the provision of general banking services to customers, i.e.:

- Fee income from investment activities, for example for executing customer security purchase orders, is recognised at the time of the transaction. Where the service is provided over time, for example fee income for managed accounts, fee income is recognised over time.
- Fee income from providing services, e.g. money transfers, account fees and cash management activities, is generally recognised when the service
 is provided. For transactions such as money transfers and card transaction, fee income is recognised at the time of the transaction. Fee income
 charged for services provided over time, for example subscription fees, account packages and cash deposit services, is recognised over time as the
 service is provided to the customer.
- Fee income from lending and guarantee activities, such as services provided relating to mortgage loans recognised at fair value, and the provision of trade finance guarantees, is recognised when the service has been provided to the customer at a point in time. Fee income in connection with the establishment of loans recognised at amortised costs is recognised over the expected maturity of the loan and classified as interest income.
- For income derived from the provision of agency services, consideration is presented on a net basis.

Corporates & Institutions

Net fee income in Corporates & Institutions relates to income derived from General Banking (see above) and from FICC and Capital Markets. Fee income derived from FICC is reclassified to net trading income in the segment reporting, however, FICC's share of margins on customer derivatives is presented as part of fee income (note 3 provides further information). Except for margins on customer derivatives, fee income consists mainly of fees received for services provided at a point in time.

Fee income in Capital Markets primarily consist of:

- Fee income from investment activity, for example executing share trades on behalf of customers and securities lending, is recognised when the service is provided at a point in time.
- Fee income from lending and guarantee activity is primarily derived from coordinating and arranging syndicated loan transactions, and issuing bonds on behalf of customers. Such income is recognised at a point in time, once the agreed performance obligation has been fulfilled.
- Fee income from capital markets activity is primarily derived from arranging transactions on behalf of customers. Such income is recognised when the individual performance obligation has been fulfilled.

Wealth Management

Fee income in Wealth Management relates to Asset Management, Danica Pension and Private Banking (see above). Fee income for asset management services is recognised over time when the service is provided to the customer provided that it is probable that a significant reversal of the consideration will not occur. Such income relates to investment, pension and insurance activities.

Performance fee income is variable, and the consideration is based on the accumulated return of the underlying asset, determined at a specific date, such as the end of the year. The accumulated return is highly susceptible to external factors, such as the development in the financial markets. Fee income is recognised when the fee to be received is known. The fee income relates to investment activity.

Other types of fee income relates to pension and insurance activities and are recognised in accordance with IFRS 4, Insurance contracts.

Other income

Other income amounted to DKK 1,066 million at 31 March 2018 (31 March 2017: DKK 1,097 million). Other income primarily consists of income from lease assets, investment property and real estate brokerage.

5. Loan impairment charges and reconciliation of total allowance account

Loan impairment charges include losses on and impairment charges against loans, provisions for loan commitments and guarantees, as well as fair value adjustments of the credit risk on loans measured at fair value.

Loan impairment charges

| Loan Impairment Charges | 31 March | 31 March |
|---|----------|----------|
| [DKK millions] | 2018 | 2017 |
| IFRS 9 impact on loans granted by Realkredit Danmark 1 January 2018 | 400 | |
| ECL on new assets | 1,390 | |
| ECL on assets derecognised | -1,520 | |
| Impact of net remeasurement of ECL (incl. changes in models) | -173 | |
| New and increased impairment charges | | 2,153 |
| Reversals of impairment charges | | -2,210 |
| Write-offs charges directly to income statement | 147 | 95 |
| Received on claims previously written off | -171 | -199 |
| Interest income, effective interest method | -81 | -73 |
| Total | -9 | -234 |

Reconciliation of total allowance account

| [DKK millions] | Stage 1 | Stage 2 | Stage 3 | Total |
|--|---------|---------|---------|--------|
| Collective and individual impairment charges under IAS 39 | | | | 20,749 |
| Transition effect (ECL at 1 January 2018), including impact on loans granted by Realkredit Danmark | 1,499 | 5,578 | 16,242 | 2,570 |
| Transferred to Stage 1 during the period | 505 | -449 | -56 | - |
| Transferred to Stage 2 during the period | -27 | 126 | -99 | - |
| Transferred to Stage 3 during the period | -21 | -135 | 156 | - |
| ECL on new assets | 164 | 432 | 794 | 1,390 |
| ECL on assets derecognised | -127 | -516 | -876 | -1,520 |
| Impact of net remeasurement of ECL (incl. changes in models) | -468 | 482 | -187 | -173 |
| Write-offs debited to the allowance account | -3 | -3 | -724 | -730 |
| Foreing exchange adjustments | -6 | -16 | -50 | -72 |
| Other changes | - | - | 35 | 35 |
| Balance at 31 March 2018 | 1,516 | 5,499 | 15,235 | 22,250 |

The table above excludes the allowance account of DKK 4 million on bonds at amortised cost or fair value through profit or loss (all in stage 1).

For further information on the decomposition of the allowance account on facilities in stages 1-3 in IFRS 9, see the notes on credit risk.

Reconciliation of total allowance account

| | 31 December |
|---|-------------|
| (DKK millions) | 2017 |
| Balance at 1 January 2017 | 26,156 |
| New and increased impairment charges | 4,745 |
| Reversals of impairment charges | 5,654 |
| Write-offs debited to the allowance account | 3,589 |
| Foreign currency translation | -390 |
| Other items* | -519 |
| Balance at 31 December 2017 | 20,749 |

6. Loans at fair value

Loans at fair value consists of loans granted by the subsidiary Realkredit Danmark and from 1 January 2018 loans in FICC and Capital Markets (part of Corporates & Institutions). The latter is a consequence of the implementation of IFRS 9. The loans in FICC and Capital Markets consist primarily of reverse transactions and short-term loans. At 31 March 2018, these loans amounted to DKK 214,306 million.

7. Deposits

The Group's deposit base consists of the following deposits:

| (DKK millions) | 31 March 2018 | 31 December 2017 |
|--|------------------|---------------------|
| Deposits from other credit institutions | 250,140 | 242,887 |
| hereof repo transactions | 92,723 | 87,291 |
| Other deposits | 1,085,108 | 1,046,858 |
| hereof repo transactions | 143,180 | 133,081 |
| Total deposits excluding repo transactions | 1,099,346 | 1,069,373 |

Of total deposits excluding repo transactions, 35% (31 December 2017: 34%) represents wholesale deposits ranking pari passu with senior creditors. These wholesale deposits exclude deposits from other credit institutions with an original maturity of less than 7 days. If deposits from other credit institutions are excluded, the percentage is 29% (31 December 2017: 27%).

8. Issued bonds, subordinated debt and additional tier 1 capital

Issued bonds

In general, issued bonds are measured at amortised cost. However, bonds issued by Realkredit Danmark and from 1 January 2018 and due to the implementation of IFRS 9, commercial papers and certificates of deposits issued by FICC and Capital Markets (part of Corporates & Institutions) are measured at fair value through profit or loss.

The Group issues perpetual bonds with discretionary interest payments that fulfil the requirements for additional tier 1 capital under the Capital Requirements Regulation. If a trigger event occurs, those issued bonds must either be written down temporarily or converted into a variable number of ordinary shares, depending on the terms of the bond issue. Bonds that will be temporarily written down are accounted for as equity while bonds that convert into a variable number of ordinary shares are accounted for as liabilities.

| Issued bonds at fair value [DKK millions] | 31 March 2018 | 31 December 2017 |
|---|------------------------------|-------------------------------|
| Bonds issued by Realkredit Danmark | 753,664 | 758,375 |
| Commercial papers and certificates of deposits | 74,751 | - |
| Total | 828,415 | 758,375 |
| Issued bonds at amortised cost [DKK millions] | 31 March 2018 | 31 December 2017 |
| Commercial papers and certificate of deposits Other unsecured bonds Covered bonds | 22,005 108,592 182,767 | 101,326 123,457 180,297 |
| Total | 313,364 | 405,080 |

| | | | | Foreign | |
|---|-----------|--------|----------|-------------|----------|
| Nominal value | 1 January | | | currency | 31 March |
| (DKK millions) | 2018 | Issued | Redeemed | translation | 2018 |
| Commercial papers and certificate of deposits | 101,319 | 46,479 | 46,247 | -998 | 100,553 |
| Other unsecured bonds | 127,630 | 948 | 13,088 | -1,641 | 113,849 |
| Covered bonds | 222,748 | 9,052 | 10,790 | -326 | 220,683 |
| Issued bonds | 451,696 | 56,479 | 70,125 | -2,965 | 435,086 |

8. Issued bonds and subordinated debt continued

| | | | | Foreign | |
|---|-----------|---------|----------|-------------|-------------|
| Nominal value | 1 January | | | currency | 31 December |
| (DKK millions) | 2017 | Issued | Redeemed | translation | 2017 |
| Commercial papers and certificate of deposits | 75,036 | 287,057 | 252,945 | -7,829 | 101,319 |
| Other | 142,270 | 29,320 | 37,345 | -6,615 | 127,630 |
| Covered bonds | 234,683 | 31,946 | 41,994 | -1,887 | 222,748 |
| Other issued bonds | 451,989 | 348,323 | 332,284 | -16,332 | 451,696 |

The nominal values disclosed are before the elimination of own holdings of issued bonds. In the management report's section on Funding and liquidity, issued junior covered bonds in Realkredit Danmark A/S of DKK 6 billion (31 December 2017: DKK 6.6 billion) are excluded. Further, retained and repurchased bonds held by Group Treasury amounting to DKK 43.2 billion (31 December 2017: 47.8 billion) have been excluded.

Subordinated debt and additional tier 1 capital.

During the first quarter of 2018, the Group did not redeem (full year 2017: DKK 12,556 million), nor issue (full year 2017: DKK 4,655 million) subordinated debt accounted for as liabilities.

At 31 March 2018, the total nominal value of issued additional tier 1 capital amounted to DKK 18,681 million (31 December 2017: DKK 18,823 million), of which DKK 14,176 million (31 December 2017: DKK 14,168 million) is accounted for as equity. Danske Bank A/S may, at its sole discretion, omit interest payments to bondholders. Any interest payments are paid out of distributable items, which primarily consist of retained earnings in Danske Bank A/S and Danske Bank Group (see section 3.4.3 of Risk Management 2017 for further information). At 31 March 2018, distributable items for Danske Bank A/S amounted to DKK 112.0 billion (31 December 2017: DKK 117.5 billion). The additional tier 1 capital will be temporarily written down or converted into a variable number of ordinary shares, depending on the terms of each issued bond, if the common equity tier 1 capital ratio falls below 7% for Danske Bank A/S or Danske Bank Group. At 31 March 2018, the common equity tier 1 capital ratio was 19.3% (31 December 2017: 20.2%) for Danske Bank A/S. The ratio for Danske Bank Group is disclosed in the Statement of capital.

9. Other assets and other liabilities

Other assets amounted to DKK 33,928 million (31 December 2017: DKK 31,324 million), including holdings in associates of DKK 483 million (31 December 2017: DKK 455 million), investment property of DKK 3,321 million (31 December 2017: DKK 4,461 million), tangible assets of DKK 7,146 million (31 December 2017: DKK 7,047 million) and assets held for sale of DKK 418 million (31 December 2017: DKK 426 million). Other liabilities amounted to DKK 44,527 million (31 December 2017: DKK 37,097 million), including accrued interest and commissions due of DKK 8,694 million (31 December 2017: DKK 8,520 million) and other staff commitments of DKK 2,624 million (31 December 2017: DKK 3,077 million).

10. Contingent liabilities

Contingent liabilities consist of possible liabilities arising from past events. The existence of such liabilities will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the Group's control. Contingent liabilities that can, but are not likely to, result in an outflow of economic resources are disclosed.

The Group uses a variety of loan-related financial instruments to meet customers' financial requirements. Instruments include loan offers and other credit facilities, guarantees and instruments not recognised in the balance sheet. If an instrument is likely to result in a payment obligation, a liability is recognised under Other liabilities corresponding to the present value of expected payments.

| Guarantees (DKK millions) | 31 March 2018 | 31 December 2017 |
|--|---------------------------|---------------------------|
| Financial guarantees Mortgage finance guarantees Other guarantees | 8,813 650 70.991 | 8,534 1,050 74,902 |
| Other guarantees Total | 80,453 | 84,487 |
| Other contingent liabilities (DKK millions) | 2018 | 2017 |
| Loan commitments shorter than 1 year Loan commitments longer than 1 year Other unutilised loan commitments | 195,817 160,242 331 | 142,147 161,824 351 |
| Total | 356,389 | 304,322 |

Following the extensive data analysis etc. performed during the implementation of IFRS 9, a further DKK 68.9 billion has been included as loan commitments in the table above. The commitments consists of loan offers that previously were included as uncommitted lines. The comparative information has not been restated.

In addition to credit exposure from lending activities, uncommitted loan offers made and uncommitted lines of credit granted by the Group amounted to DKK 190 billion (31 December 2017: DKK 269 billion). These items are included in the calculation of the total risk exposure amount in accordance with the Capital Requirements Regulation.

Owing to its business volume, Danske Bank is continually a party to various lawsuits and disputes and has an ongoing dialogue with public authorities, such as the Danish FSA. In view of its size, Danske Bank does not expect the outcomes of pending lawsuits and disputes or its dialogue with public authorities to have any material effect on its financial position. The supervisory authorities conduct ongoing inspections of Danske Bank's compliance with anti-money laundering legislation.

In connection with the acquisition of Sampo Bank in 2007, Danske Bank and Sampo Life (now Mandatum Life) signed an agency agreement that guaranteed Mandatum Life the exclusive right to sell life and pension insurance products through Danske Bank's branch network in Finland. The agency agreement expired at the end of 2016. As part of the agreement, Mandatum Life had a right to sell all or part of the insurance portfolio sold under the agreement to Danske Bank Group. In October 2016, Mandatum Life exercised this right. The parties have agreed on a fair value of the insurance portfolio of DKK 2.5 billion. In April 2018, Mandatum Life and Danske Bank have agreed to continue the co-operation and that the transfer of the insurance portfolio will not take place. The agreed transaction is subject to confirmation of the tax treatment and is expected to close within 3 months.

A limited number of employees are employed under terms which grant them, if they are dismissed before reaching their normal retirement age, a severance and/or pension payment in excess of their entitlement under ordinary terms of employment. As the sponsoring employer, the Group is also liable for the pension obligations of a number of company pension funds.

The Group participates in the Danish Guarantee Fund and the Danish Resolution Fund. The funds' capital must amount to at least 0.8% and 1%, respectively, of the covered deposits of all Danish credit institutions by 31 December 2024. The Guarantee Fund is currently fully funded, but if the fund subsequently does not have sufficient means to make the required payments, extraordinary contributions of up to 0.5% of the individual institution's covered deposits may be required. Extraordinary contributions above this percentage require the consent of the Danish FSA. Danske Bank A/S and Realkredit Danmark A/S make contributions to the Resolution Fund on the basis of their size and risk relative to other credit institutions in Denmark. The annual contribution is accrued over the year as operating expenses. If the Resolution Fund does not have sufficient means to make the required payments, extraordinary contributions of up to three times the latest annual contributions may be required. Further, Danish banks participate in the Danish Restructuring Fund, which reimburses creditors if the final dividend is lower than the interim dividend in respect of banks that were in distress before 1 June 2015. Similarly, Danish banks have made payment commitments (totalling DKK 1 billion) to cover losses incurred by the Danish Restructuring Fund for the withdrawal of distressed banks from data centres etc. Payments to the Restructuring Fund are calculated on the basis of the individual credit institution's share of covered deposits relative to other credit institutions in Denmark. However, each institution's contribution to the Restructuring Fund may not exceed 0.2% of its covered deposits.

10. Contingent liabilities continued

The Group is a member of deposit guarantee schemes and other compensation schemes in Norway, the UK and Luxembourg. As in Denmark, the contributions to the schemes in the other countries are annual contributions combined with extraordinary contributions if the means of the schemes are not sufficient to cover the required payments.

The Group is the lessee in non-cancellable operating leases, involving mainly leasing of real property, equipment, furniture and fixtures. The Group recognises lease payments as an expense over the lease term but does not recognise the operating lease assets in its balance sheet. Such assets are recognised by lessors.

Danske Bank A/S is taxed jointly with all entities in Danske Bank Group and is jointly and severally liable for payment of Danish corporate tax and withholding tax, etc.

Danske Bank A/S is registered jointly with all significant Danish entities in Danske Bank Group for financial services employer tax and VAT, for which it is jointly and severally liable.

11. Assets provided or received as collateral

At 31 March 2018, Danske Bank A/S had deposited securities worth DKK 10.0 billion as collateral with Danish and international clearing centres and other institutions [31 December 2017: DKK 11.4 billion].

At 31 March 2018, Danske Bank A/S had provided cash and securities worth DKK 62.1 billion as collateral for derivatives transactions (31 December 2017: DKK 71.7 billion).

At 31 March 2018, the Group had registered assets (including bonds and shares issued by the Group) under insurance contracts worth DKK 424.4 billion (31 December 2017: DKK 449.0 billion) as collateral for policyholders' savings of DKK 362.1 billion (31 December 2017: DKK 363.8 billion).

At 31 March 2018, the Group had registered loans at fair value and securities worth a total of DKK 787.4 billion (31 December 2017 DKK 788.1 billion) as collateral for bonds issued by Realkredit Danmark, including mortgage-covered bonds, worth a total of DKK 828.4 billion (31 December 2017: DKK 758.4 billion). Similarly, the Group had registered loans and other assets worth DKK 254.8 billion (31 December 2017: DKK 268.7 billion) as collateral for covered bonds issued under Danish and Finnish law.

The table below shows assets provided as collateral for obligations, including obligations under repo transactions and securities lending:

| | 3 | 31 March 2018 | | 3: | 1 December 2017 | | |
|-----------------------------------|---------|---------------|-----------|---------|-----------------|-----------|--|
| (DKK millions) | Repo | Other | Total | Repo | Other | Total | |
| Due from credit institutions | | 27,683 | 27,683 | - | 24,832 | 24,832 | |
| Trading portfolio securities | 216,349 | 58,260 | 274,609 | 206,227 | 69,614 | 275,841 | |
| Loans at fair value | - | 786,618 | 786,618 | - | 787,223 | 787,223 | |
| Loans at amortised cost | - | 254,073 | 254,073 | - | 269,162 | 269,162 | |
| Assets under insurance contracts | - | 291,179 | 291,179 | - | 323,289 | 323,289 | |
| Other assets | - | 72 | 72 | - | 90 | 90 | |
| Total | 216,349 | 1,417,885 | 1,634,234 | 206,227 | 1,474,210 | 1,680,437 | |
| Own issued bonds | 18,629 | 88,798 | 107,427 | 12,675 | 81,102 | 93,777 | |
| Total, including own issued bonds | 234,978 | 1,506,683 | 1,741,661 | 218,902 | 1,555,312 | 1,774,214 | |

Securities provided as collateral under agreements that entitle the counterparty to sell the securities or provide them as collateral for other loans amounted to DKK 216.3 billion at 31 March 2018 (31 December 2017: DKK 206.2 billion).

At 31 March 2018, the Group had received securities worth DKK 292.8 billion [31 December 2017: DKK 252.5 billion] as collateral for reverse repo transactions, securities lending, derivatives transactions and other transactions entered into on the standard terms for such transactions. As the party receiving the collateral, the Group is entitled in most cases to sell the securities or provide the securities as collateral for other loans in exchange for returning similar securities to the counterparty at the expiry of the transactions. At 31 March 2018, the Group had sold securities or provided securities as collateral worth DKK 155.8 billion [31 December 2017: DKK 155.9 billion].

The Group also receives many other types of assets as collateral in connection with its ordinary lending activities. The Group has not received the ownership of these assets. The risk management notes in Annual report 2017 provide more details on assets received as collateral in connection with ordinary lending activities.

12. Fair value information for financial instruments

Financial instruments are carried in the balance sheet at fair value or amortised cost.

| | 31 March | 2018 | 31 Decemb | per 2017 | |
|--|------------|----------------|------------|----------------|--|
| [DKK millions] | Fair value | Amortised cost | Fair value | Amortised cost | |
| Financial assets | | | | | |
| Cash in hand and demand deposits with central banks | - | 82,023 | - | 82,818 | |
| Due from credit institutions and central banks | 75,481 | 236,107 | - | 333,975 | |
| Trading portfolio assets | 466,739 | 2 | 449,292 | - | |
| Investment securities | 133,372 | 147,945 | 177,921 | 146,697 | |
| Loans at amortised cost | - | 955,335 | - | 1,112,752 | |
| Loans at fair value | 1,000,923 | - | 787,223 | - | |
| Assets under pooled schemes and unit-linked investment contracts | 110,648 | - | 112,065 | - | |
| Assets under insurance contracts | 268,068 | - | 273,425 | - | |
| Total | 2,055,231 | 1,421,405 | 1,799,925 | 1,676,242 | |
| | | | | | |
| Financial liabilities | | | | | |
| Due to credit institutions and central banks | 168,633 | 81,507 | - | 242,887 | |
| Trading portfolio liabilities | 385,635 | - | 400,596 | - | |
| Deposits | 174,212 | 910,896 | - | 1,046,858 | |
| Issued bonds at fair value | 828,415 | - | 758,375 | - | |
| Issued bonds at amortised cost | - | 313,364 | 4,549 | 400,531 | |
| Deposits under pooled schemes and unit-linked investment contracts | 119,809 | - | 119,901 | - | |
| Subordinated debt | - | 28,840 | - | 29,120 | |
| Other liabilities (loan commitments and guarantees) | - | 1,972 | - | 647 | |
| Total | 1,676,704 | 1,336,579 | 1,283,421 | 1,720,042 | |

Investment securities at fair value includes bonds measured at fair value through other comprehensive income, see table on bonds in Risk management notes. All other financial assets in the column 'Fair value' are mandatorily measured at fair value through profit or loss under IFRS 9. Except for the held for the trading portfolio, all other financial liabilities are measured at fair value through profit or loss using the fair value option.

Negative interest income during the first three months of 2018 amounted to DKK 723 million (31 March 2017: DKK 633 million). Negative interest expenses amounted to DKK 832 million (31 March 2017: DKK 551 million). In the income statement, negative interest income is recognised as interest expenses and negative interest expenses are recognised as interest income.

Financial instruments at fair value

Note 30 in Annual Report 2017 provides more information about fair value calculation methods for financial instruments.

Financial instruments valued on the basis of quoted prices in an active market are recognised in the Quoted prices category. Financial instruments valued substantially on the basis of other observable input are recognised in the Observable input category. This category covers instruments such as derivatives valued on the basis of observable yield curves and exchange rates and illiquid mortgage bonds valued by reference to the value of similar, liquid bonds. Other financial instruments valued substantially on the basis of non-observable input are recognised in the Non-observable input category. This category covers instruments such as unlisted shares, some unlisted bonds and a very limited portion of the derivatives portfolio.

If, at the balance sheet date, a financial instrument's classification differs from its classification at the beginning of the year, the classification of the instrument changes. Changes are considered to have taken place at the balance sheet date. Developments in the financial markets have resulted in reclassification between the categories. Some bonds have become illiquid and have therefore been moved from the Quoted prices to the Observable input category, while other bonds have become liquid and have been moved from the Observable input to the Quoted prices category. The amounts transferred are insignificant.

Financial instruments at amortised cost

Note 30 in Annual Report 2017 provides information on the difference between the carrying amount and the fair value of financial instruments recognised at amortised cost. As was the case at 31 December 2017, the estimated fair value of the loans is slightly lower than the carrying amount.

12. Fair value information for financial instruments continued

| [DKK millions] | Quoted prices | Observable input | Non-observable input | Total |
|--|---------------|------------------|----------------------|-----------|
| 31 March 2018 | | | | |
| Financial assets | | | | |
| Due from credit institutions and central banks | - | 75,481 | - | 75,481 |
| Derivatives | | | | |
| Interest rate contracts | 5,472 | 154,025 | 3,571 | 163,068 |
| Currency contracts etc. | 1,170 | 87,477 | 664 | 89,311 |
| Trading portfolio bonds | | | | |
| Government bonds and other bonds | 75,847 | 2,107 | - | 77,954 |
| Danish mortgage bonds | 25,645 | 9,457 | - | 35,102 |
| Other covered bonds | 26,864 | 5,496 | - | 32,360 |
| Other bonds | 58,539 | 1,210 | - | 59,749 |
| Trading portfolio shares | 9,060 | - | 135 | 9,195 |
| Investment securities, bonds | 111,804 | 20,289 | - | 132,093 |
| Investment securities, shares | 44 | - | 1,235 | 1,279 |
| Loans at fair value | - | 1,000,923 | - | 1,000,923 |
| Assets under pooled schemes and unit-linked investment contracts | 110,648 | - | - | 110,648 |
| Assets under insurance contracts, bonds | | | | |
| Danish mortgage bonds | 40,299 | 5,321 | - | 45,620 |
| Other bonds | 109,512 | 811 | 3,817 | 114,140 |
| Assets under insurance contracts, shares | 79,286 | - | 17,204 | 96,490 |
| Assets under insurance contracts, derivatives | 1,091 | 10,723 | 4 | 11,818 |
| Total | 655,281 | 1,297,839 | 26,630 | 2,055,231 |
| Financial liabilities | | | | |
| Due to credit institutions and central banks | - | 168,633 | - | 168,633 |
| Derivatives | | | | |
| Interest rate contracts | 5,914 | 136,392 | 3,964 | 146,270 |
| Currency contracts etc. | 1,037 | 82,196 | 376 | 83,609 |
| Obligations to repurchase securities | 154,039 | 1,586 | 131 | 155,756 |
| Deposits | - | 174,212 | - | 174,212 |
| Issued bonds at fair value | 753,664 | 74,751 | - | 828,415 |
| Deposits under pooled schemes and unit-linked investment contracts | - | 119,809 | - | 119,809 |
| Total | 914,654 | 588,946 | 4,471 | 1,676,704 |

12. Fair value information for financial instruments continued

| (DKK millions) | Quoted prices | Observable input | Non-observable input | Total |
|--|---------------|------------------|----------------------|-----------|
| 31 December 2017 | | | | |
| Financial assets | | | | |
| Derivatives | | | | |
| Interest rate contracts | 5,431 | 157,871 | 4,203 | 167,505 |
| Currency contracts etc. | 800 | 87,330 | 1,255 | 89,385 |
| Trading portfolio bonds | | | | |
| Government bonds and other bonds | 64,540 | 4,305 | - | 68,845 |
| Danish mortgage bonds | 29,383 | 5,132 | - | 34,515 |
| Other covered bonds | 52,074 | 1,064 | - | 53,138 |
| Other bonds | 13,336 | 3,747 | - | 17,083 |
| Trading portfolio shares | 18,624 | - | 197 | 18,821 |
| Investment securities, bonds | 156,298 | 20,164 | - | 176,462 |
| Investment securities, shares | 63 | - | 1,396 | 1,459 |
| Loans at fair value | - | 787,223 | - | 787,223 |
| Assets under pooled schemes and unit-linked investment contracts | 112,065 | - | - | 112,065 |
| Assets under insurance contracts, bonds | | | | |
| Danish mortgage bonds | 37,251 | 6,264 | - | 43,515 |
| Other bonds | 114,191 | 1,989 | 4,016 | 120,196 |
| Assets under insurance contracts, shares | 81,496 | - | 17,842 | 99,338 |
| Assets under insurance contracts, derivatives | 428 | 9,944 | 4 | 10,376 |
| Total | 685,980 | 1,085,033 | 28,913 | 1,799,925 |
| Financial liabilities | | | | |
| Derivatives | | | | |
| Interest rate contracts | 5,606 | 142,724 | 4,798 | 153,128 |
| Currency contracts etc. | 732 | 89,773 | 1,054 | 91,559 |
| Obligations to repurchase securities | 153,975 | 1,858 | 76 | 155,909 |
| Issued bonds at fair value | 758,375 | - | - | 758,375 |
| Deposits under pooled schemes and unit-linked investment contracts | - | 119,901 | - | 119,901 |
| Other issued bonds | - | 4,549 | - | 4,549 |
| Total | 918,688 | 358,805 | 5,928 | 1,283,420 |

12. Fair value information for financial instruments continued

At 31 March 2018, financial instruments valued on the basis of non-observable input comprised unlisted shares of DKK 18,443 million (31 December 2017: DKK 19,359 million), illiquid bonds of DKK 3,817 million (31 December 2017: DKK 4,016 million) and derivatives with a net market value of DKK -101 million (31 December 2017: DKK -390 million).

Unlisted shares of DKK 17,204 million (31 December 2017: DKK 17,842 million) are allocated to insurance contract policyholders, and the policyholders assume most of the risk on the shares. Changes in the fair value of those shares will only to a limited extent affect the Group's net profit. The remaining portfolio of unlisted shares of DKK 1,239 million (31 December 2017: DKK 1,517 million) consists primarily of banking-related investments and holdings in private equity funds. A 10% increase or decrease in the fair value would amount to DKK 124 million (31 December 2017: DKK 152 million). Under the current market conditions, a 10% decrease in the fair value is considered to be below a possible alternative estimate of the fair value at the end of the period. In the first quarter of 2018, the Group recognised DKK 192 million in unrealised losses (2017: DKK 23 million) and DKK 13 million in realised gains (2017: DKK 10 million) on those shares. The unrealised adjustments in the first quarter of 2018 and in 2017 were attributable to various unlisted shares. For shares allocated to insurance contract policyholders, the unrealised losses in the first quarter of 2018 amounted to DKK 187 million (2017: DKK 163 million) and the realised gains to DKK 250 million (2017: DKK 173 million).

The estimated fair value of illiquid bonds depends significantly on the estimated credit spread. If the credit spread widens 50bp, fair value will decrease DKK 100 million (31 December 2017: DKK 80 million). If the credit spread narrows 50bp, fair value will increase DKK 100 million (31 December 2017: DKK 83 million).

A substantial number of derivatives valued on the basis of non-observable input are hedged by similar derivatives or are used for hedging the credit risk on bonds also valued on the basis of non-observable input. Changing one or more of the non-observable inputs to reflect reasonable, possible alternative assumptions would not change the fair value of the derivatives significantly above what is already covered by the reserve related to fair value adjustment

Shares, bonds and derivatives valued on the basis of non-observable input

| | 31 March 2018 | | | 31 December 2017 | | | |
|---|---------------|-------|-------------|------------------|--------|-------------|--|
| [DKK millions] | Shares | Bonds | Derivatives | Shares | Bonds | Derivatives | |
| Fair value at 1 January | 19,359 | 4,016 | -389 | 20,943 | 4,803 | -1,993 | |
| Value adjustment through profit or loss | 268 | -33 | 176 | 1,556 | -85 | -345 | |
| Acquisitions | 2,470 | 195 | 105 | 3,073 | 1,445 | 251 | |
| Sale and redemption | -3,654 | -361 | 5 | -6,213 | -2,147 | 1,196 | |
| Transferred from quoted prices and observable input | - | - | - | - | - | - | |
| Transferred to quoted prices and observable input | - | - | 3 | - | - | 502 | |
| Fair value end of period | 18,443 | 3,817 | -101 | 19,359 | 4,016 | -389 | |

The valuation of derivatives includes amortisation of the value of initial margins over the remaining term to maturity. The initial margins relate to elements not covered by CVA, DVA and FVA adjustments, such as future administrative expenses and capital consumption. At 31 March 2018, the value of unamortised initial margins was DKK 1,109 millions (31 December 2017: DKK 1,054 million).

Risk Management

The consolidated financial statements for 2017 provide a detailed description of the Group's risk management practices.

| Breakdown of credit exposure | | Lending a | activities | | | |
|--|---------|-----------|------------|--------------|-----------------|----------------|
| | | | | Counter- | Trading and in- | Customer- |
| (DKK billions) | | | | party credit | vestment | funded invest- |
| 31 March 2018 | Total | Core | Non-core | risk | securities | ments |
| Balance sheet items | | | | | | |
| Demand deposits with central banks | 73.2 | 73.2 | - | - | - | - |
| Due from credit institutions and central banks at amortised cost | 311.6 | 236.1 | - | 75.5 | - | - |
| Trading portfolio assets | 466.7 | - | - | 252.4 | 214.4 | - |
| Investment securities | 281.3 | - | - | - | 281.3 | - |
| Loans at amortised cost | 955.3 | 950.6 | 4.7 | - | - | - |
| Loans at fair value | 1,000.9 | 786.6 | - | 214.3 | - | - |
| Assets under pooled schemes and unit-linked investment contracts | 110.6 | - | - | - | - | 110.6 |
| Assets under insurance contracts | 284.6 | - | - | - | - | 284.6 |
| Off-balance-sheet items | | | | | | |
| Guarantees | 80.5 | 80.5 | - | - | - | - |
| Loan commitments shorter than 1 year | 195.8 | 193.1 | 2.8 | - | - | - |
| Loan commitments longer than 1 year | 160.2 | 159.8 | 0.5 | - | - | - |
| Other unutilised commitments | 0.3 | - | - | - | 0.3 | - |
| Total | 3,921.2 | 2,479.8 | 8.0 | 542.2 | 496.0 | 395.3 |
| | | | | | | |
| 31 December 2017 | | | | | | |
| Balance sheet items | | | | | | |
| Demand deposits with central banks | 73.8 | 73.8 | - | - | - | - |
| Due from credit institutions and central banks | 277.7 | 277.6 | - | - | - | - |
| Repo loans with credit institutions and central banks | 56.3 | 56.3 | - | - | - | - |
| Trading portfolio assets | 449.3 | - | - | 256.9 | 192.4 | - |
| Investment securities | 324.6 | - | - | - | 324.6 | - |
| Loans at amortised cost | 940.5 | 935.8 | 4.7 | - | - | - |
| Repo loans | 172.2 | 172.2 | - | - | - | - |
| Loans at fair value | 787.2 | 787.2 | - | - | - | - |
| Assets under pooled schemes and unit-linked investment contracts | 112.1 | - | - | - | - | 112.1 |
| Assets under insurance contracts | 296.9 | - | - | - | - | 296.9 |
| Off-balance-sheet items | | | | | | |
| Guarantees | 84.5 | 84.5 | - | - | - | - |
| Loan commitments shorter than 1 year | 142.1 | 139.4 | 2.8 | - | - | - |
| Loan commitments longer than 1 year | 161.8 | 161.2 | 0.6 | - | - | - |
| Other unutilised commitments | 0.4 | - | - | | 0.4 | |
| Total | 3,879.4 | 2,688.0 | 8.2 | 256.9 | 517.4 | 408.9 |

Following the extensive data analysis etc performed during the implementation of IFRS 9, a further DKK 68.9 billion has been included as loan commitments in the table above. The commitments consists of loan offers that previously were included as uncommitted lines. The comparative information has not been restated.

In addition to credit exposure from lending activities, Danske Bank had made uncommitted loan offers and granted uncommitted lines of credit of DKK 190 billion at 31 March 2018 (31 December 2017: DKK 269 billion). These items are included in the calculation of the total risk exposure amount in accordance with the Capital Requirements Regulation.

Credit exposure

Credit exposure from core lending activities

Credit exposure from lending activities in the Group's core banking business includes loans, amounts due from credit institutions and central banks, guarantees and irrevocable loan commitments. The exposure is measured net of accumulated impairment charges and includes repo loans at amortised cost. For reporting purposes, all collateral values are net of haircuts and capped at the exposure amount. The credit exposure from Non-core lending activities is disclosed later in these notes.

At 1 January 2018, the Group implemented IFRS 9. The comparative information has not been restated, and the comparative information on credit risk is based on the information provided under IAS 39.

Classification of customers

The main objectives of risk classification are to rank the Group's customers according to risk and to estimate each customer's probability of default (PD). As part of the credit process, the Group classifies customers according to risk and updates their classifications upon receipt of new information. Risk classification comprises rating and credit scoring of customers.

The Group has developed a number of classification models to assess customer PD and to classify customers in various segments. Large business and financial customers are classified on the basis of rating models, while small business and personal customers are classified by means of scoring models.

In its credit risk management, the Group uses point-in-time (PIT) PD estimates for risk classification. These PIT PD estimates express a customer's probability of default within the next 12 months in the current economic situation. The Group's classification scale consists of 11 main rating categories with fixed PD bands. During a downturn, a customer's PIT PD may increase, and the customer may migrate to a lower rating category. The effect from a downturn is thus larger when PIT PD is used than if the classification were based on through-the-cycle (TTC) PD, which the Group uses to calculate the risk exposure amount for credit risk.

Customers with credit-impaired loans are placed in rating category 10 or 11. This includes customers with loans for which no impairment charges have been recognised, for example because adequate collateral has been provided.

The classification of facilities between stage 1 and 2 for the purpose of calculating expected credit loss impairments under IFRS 9 depends on whether the credit risk has increased significantly since initial recognition. The assessment of whether the credit risk has increased significantly since initial recognition is performed by considering the change in the risk of default occurring over the remaining life of the facility and incorporate forward-looking information. A facility is transferred from stage 1 to stage 2 based on observed increases in the probability of default:

- For facilities originated below 1% in PD: An increase in the facility's 12-month PD of at least 0.5 percentage points since initial recognition and a doubling in the facility's lifetime PD since origination
- For facilities originated above 1% in PD: An increase in the facility's 12-month PD of 2 percentage points since origination or a doubling of the facility's lifetime PD since origination

Further, facilities that are more than 30 days past due are moved to stage 2. Finally, customers subject to forbearance measures are placed in stage 2, if The Group, in the most likely outcome, expects no loss or the customers are in the 2-year probation for performing forborne exposures.

Exposures which are considered to be in default for regulatory purposes will always be considered stage 3 under IFRS 9. This applies both to 90-days-past-due considerations and unlikely-to-pay factors leading to regulatory default.

Credit exposure continued

Credit portfolio in core activities broken down by rating category and stages in IFRS 9 $\,$

| (DKK billions) | PD le | vel | Gros | s exposur | е | Expected Credit Loss | | | Net exposure | | | Net expo | Net exposure, ex collateral | | |
|----------------|--------|--------|---------|-----------|---------|----------------------|---------|---------|--------------|---------|---------|----------|-----------------------------|---------|--|
| 31 March 2018 | Upper | Lower | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | |
| 1 | - | 0.01 | 230.6 | - | - | - | - | - | 230.6 | - | - | 221.1 | - | - | |
| 2 | 0.01 | 0.03 | 205.9 | 0.6 | 0.1 | 0.1 | - | - | 205.8 | 0.6 | 0.1 | 117.7 | 0.2 | - | |
| 3 | 0.03 | 0.06 | 428.3 | 0.6 | 0.5 | - | - | - | 428.2 | 0.6 | 0.5 | 150.8 | 0.2 | 0.1 | |
| 4 | 0.06 | 0.14 | 593.3 | 3.3 | 0.5 | 0.1 | - | - | 593.2 | 3.3 | 0.5 | 240.9 | 1.3 | 0.2 | |
| 5 | 0.14 | 0.31 | 453.9 | 10.5 | 1.9 | 0.2 | 0.1 | - | 453.7 | 10.4 | 1.9 | 153.2 | 5.4 | 0.2 | |
| 6 | 0.31 | 0.63 | 243.9 | 16.8 | 1.0 | 0.3 | 0.3 | - | 243.6 | 16.5 | 1.0 | 82.0 | 6.2 | 0.2 | |
| 7 | 0.63 | 1.90 | 133.0 | 46.9 | 1.5 | 0.1 | 1.5 | 0.1 | 132.9 | 45.4 | 1.4 | 39.0 | 15.3 | 0.3 | |
| 8 | 1.90 | 7.98 | 18.5 | 34.2 | 1.2 | 0.6 | 2.2 | - | 17.8 | 32.0 | 1.2 | 4.0 | 8.3 | 0.2 | |
| 9 | 7.98 | 25.70 | 1.9 | 8.8 | 0.4 | 0.1 | 1.3 | - | 1.9 | 7.5 | 0.4 | 0.7 | 1.6 | - | |
| 10 | 25.70 | 99.99 | 4.3 | 1.5 | 32.6 | - | - | 5.3 | 4.3 | 1.4 | 27.3 | 2.2 | 0.4 | 7.7 | |
| 11 (default) | 100.00 | 100.00 | 1.4 | 0.7 | 23.0 | - | - | 9.3 | 1.4 | 0.7 | 13.7 | 0.1 | 0.1 | 1.8 | |
| Total | | | 2,314.9 | 123.8 | 62.7 | 1.5 | 5.5 | 14.7 | 2,313.4 | 118.4 | 48.0 | 1,011.8 | 39.0 | 10.8 | |

Credit portfolio in core activities broken down by rating category

| | Acc. individual | | | | | |
|--|-----------------|--------|----------|------------|----------|---------------|
| | | | Gross | impairment | Net | Net exposure, |
| (DKK billions) | PD lev | el | exposure | charges | exposure | ex collateral |
| 31 December 2017 | Upper | Lower | а | b | =a-b | |
| 1 | - | 0.01 | 323.8 | - | 323.8 | 291.1 |
| 2 | 0.01 | 0.03 | 268.6 | - | 268.6 | 124.2 |
| 3 | 0.03 | 0.06 | 436.6 | - | 436.6 | 139.3 |
| 4 | 0.06 | 0.14 | 586.7 | - | 586.7 | 227.6 |
| 5 | 0.14 | 0.31 | 489.1 | - | 489.1 | 157.6 |
| 6 | 0.31 | 0.63 | 297.7 | - | 297.7 | 82.2 |
| 7 | 0.63 | 1.90 | 170.3 | - | 170.3 | 44.7 |
| 8 | 1.90 | 7.98 | 56.5 | - | 56.5 | 15.9 |
| 9 | 7.98 | 25.70 | 11.2 | - | 11.2 | 3.7 |
| 10 | 25.70 | 99.99 | 37.2 | 6.0 | 31.3 | 9.2 |
| 11 (default) | 100.00 | 100.00 | 26.1 | 10.0 | 16.1 | 2.1 |
| Total before collective impairment charges | | | 2,703.9 | 16.0 | 2,688.0 | 1,097.5 |
| Collective impairment charges | <u> </u> | | 4.1 | <u> </u> | | |
| Total gross exposure | | | 2,708.0 | | | |

Credit exposure continued

Credit portfolio in core activities broken down by industry (NACE)

The table below breaks down credit exposure by industry. The industry segmentation follows the classification principles of the Statistical Classification of Economic Activities in the European Community (NACE) standard.

| 31 March 2018 | Gross | s exposure | | Expec | ted Credit | Loss | Net | exposure | е | Net expos | ure, ex coll | ateral |
|---|---------|------------|---------|---------|------------|---------|---------|----------|---------|-----------|--------------|---------|
| (DKK billions) | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 |
| Public Institutions | 306.4 | 1.2 | - | - | - | - | 306.4 | 1.2 | - | 300.2 | 1.2 | - |
| Banks | 52.8 | 0.6 | 0.1 | - | - | - | 52.8 | 0.6 | 0.1 | 36.0 | 0.6 | 0.1 |
| Credit Institutes | 4.4 | - | - | - | - | - | 4.4 | - | - | 4.4 | - | - |
| Insurance | 9.8 | - | - | - | - | - | 9.8 | - | - | 7.4 | - | - |
| Investment funds | 21.9 | 0.5 | 0.6 | - | - | 0.1 | 21.9 | 0.5 | 0.4 | 10.2 | 0.2 | 0.1 |
| Other financials | 5.5 | 0.1 | - | - | - | - | 5.5 | 0.1 | - | 5.2 | - | - |
| Agriculture | 53.4 | 12.0 | 8.3 | 0.2 | 1.2 | 2.2 | 53.2 | 10.8 | 6.1 | 8.5 | 3.0 | 0.9 |
| Commercial property | 287.1 | 17.7 | 10.1 | 0.2 | 0.7 | 2.2 | 286.9 | 17.0 | 7.9 | 59.4 | 5.7 | 0.6 |
| Construction & building products | 37.5 | 3.5 | 1.5 | - | 0.1 | 0.7 | 37.5 | 3.4 | 8.0 | 28.0 | 1.9 | 0.5 |
| Consumer discretionary | 101.7 | 7.5 | 3.6 | - | 0.2 | 1.2 | 101.7 | 7.3 | 2.3 | 58.1 | 3.9 | 1.0 |
| Consumer staples | 56.9 | 2.5 | 0.5 | - | 0.1 | 0.2 | 56.8 | 2.5 | 0.3 | 40.5 | 1.4 | - |
| Energy & Utilities | 50.7 | 1.4 | 4.3 | - | - | 0.6 | 50.7 | 1.4 | 3.7 | 40.8 | 1.2 | 2.4 |
| Health care | 37.2 | 0.6 | 0.2 | - | - | - | 37.2 | 0.6 | 0.1 | 31.7 | 0.4 | - |
| Industrial Services, Supplies & Machinery | 97.6 | 5.2 | 2.8 | - | 0.2 | 1.0 | 97.5 | 5.1 | 1.8 | 81.3 | 3.0 | 0.8 |
| IT & telecom | 28.5 | 1.4 | 0.2 | - | - | 0.1 | 28.5 | 1.4 | 0.1 | 25.9 | 1.0 | - |
| Materials | 47.1 | 2.1 | 1.4 | - | 0.1 | 0.5 | 47.1 | 2.1 | 0.9 | 35.9 | 0.7 | 0.3 |
| Non-profit & Associations | 172.4 | 2.6 | 4.1 | 0.1 | 0.1 | 0.6 | 172.3 | 2.5 | 3.5 | 45.2 | 0.4 | 0.7 |
| Other commercials | 43.3 | 0.7 | 0.3 | - | - | 0.3 | 43.2 | 0.6 | - | 31.4 | 0.3 | - |
| Shipping | 24.5 | 4.5 | 6.8 | - | 0.9 | 0.8 | 24.5 | 3.6 | 6.0 | 11.1 | 0.2 | 8.0 |
| Transportation | 25.6 | 2.9 | 0.5 | - | 0.1 | 0.1 | 25.6 | 2.8 | 0.4 | 15.9 | 1.2 | 0.1 |
| Personal customers | 850.6 | 56.7 | 17.6 | 0.7 | 1.8 | 4.0 | 850.0 | 54.9 | 13.6 | 135.2 | 12.8 | 2.6 |
| Total | 2,314.9 | 123.8 | 62.7 | 1.5 | 5.5 | 14.7 | 2,313.4 | 118.4 | 48.0 | 1,011.8 | 39.0 | 10.8 |

Credit exposure continued

| | Gross | Acc. individual impairment | Net | Net exposure, |
|---|----------|----------------------------|----------|---------------|
| [DKK billions] | exposure | charges | exposure | ex collateral |
| 31 December 2017 | а | b | =a-b | |
| Public institutions | 414.4 | - | 414.4 | 369.3 |
| Banks | 53.2 | 0.1 | 53.1 | 40.4 |
| Credit institutions | 9.4 | - | 9.4 | 3.9 |
| Insurance | 38.2 | - | 38.2 | 4.8 |
| Investment funds | 24.9 | 0.2 | 24.7 | 10.7 |
| Other financials | 92.8 | - | 92.8 | 19.6 |
| Agriculture | 65.1 | 2.5 | 62.5 | 11.3 |
| Commercial property | 299.4 | 2.5 | 296.9 | 55.3 |
| Construction, engineering and building products | 45.1 | 0.5 | 44.6 | 33.4 |
| Consumer discretionary | 107.1 | 1.3 | 105.8 | 59.5 |
| Consumer staples | 57.8 | 0.2 | 57.6 | 41.0 |
| Energy and utilities | 51.1 | 0.4 | 50.7 | 41.0 |
| Health care | 34.9 | 0.1 | 34.8 | 29.0 |
| Industrial services, supplies and machinery | 96.7 | 1.1 | 95.6 | 77.6 |
| IT and telecommunication services | 30.6 | 0.1 | 30.5 | 28.1 |
| Materials | 50.5 | 0.5 | 49.9 | 38.1 |
| Non-profits and other associations | 170.3 | 0.7 | 169.6 | 39.4 |
| Other commercials | 85.8 | 0.2 | 85.6 | 37.9 |
| Shipping | 36.7 | 0.7 | 36.0 | 13.1 |
| Transportation | 24.6 | 0.1 | 24.5 | 13.1 |
| Personal customers | 915.5 | 4.8 | 910.6 | 131.1 |
| Total before collective impairment charges | 2,703.9 | 16.0 | 2,688.0 | 1,097.5 |
| Collective impairment charges | 4.1 | | | |
| Total gross exposure | 2,708.0 | | | |

Credit exposure continued

The table below breaks down credit exposure by core business unit and underlying segment.

Credit portfolio in core activities broken down by industry (NACE) and stages in IFRS 9 $\,$

| (DKK billions) | Gross | exposure | | Expected Credit Loss Net exposure | | | | exposure | Net exposure, ex collateral | | | |
|-------------------|---------|----------|---------|-----------------------------------|---------|---------|---------|----------|-----------------------------|---------|---------|---------|
| 31 March 2018 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 |
| Denmark | 466.5 | 26.2 | 9.8 | 0.6 | 1.1 | 2.9 | 465.9 | 25.0 | 6.9 | 53.8 | 5.8 | 1.7 |
| Finland | 83.4 | 5.6 | 3.7 | - | 0.1 | 0.4 | 83.4 | 5.5 | 3.3 | 5.6 | 8.0 | 0.2 |
| Sweden | 93.4 | 8.3 | 0.5 | - | 0.2 | 0.1 | 93.4 | 8.1 | 0.4 | 28.2 | 1.9 | 0.1 |
| Norway | 114.6 | 6.6 | 1.2 | - | 0.1 | 0.1 | 114.6 | 6.5 | 1.0 | 28.3 | 2.0 | 0.1 |
| Personal Banking | 758.0 | 46.7 | 15.1 | 0.6 | 1.5 | 3.4 | 757.4 | 45.1 | 11.7 | 115.9 | 10.5 | 2.2 |
| Denmark | 435.0 | 29.9 | 25.3 | 0.5 | 2.0 | 6.4 | 434.5 | 27.9 | 18.9 | 124.1 | 9.9 | 3.0 |
| Finland | 71.3 | 10.5 | 2.2 | - | 0.2 | 0.6 | 71.3 | 10.2 | 1.6 | 34.5 | 3.0 | 0.4 |
| Sweden | 160.0 | 9.6 | 1.1 | 0.1 | 0.3 | 0.3 | 159.9 | 9.4 | 0.8 | 72.0 | 3.8 | 0.3 |
| Norway | 74.4 | 7.8 | 3.1 | - | 0.3 | 1.1 | 74.4 | 7.5 | 2.0 | 32.5 | 4.0 | 0.7 |
| Baltics | 15.3 | 3.3 | 0.8 | - | 0.1 | 0.2 | 15.3 | 3.3 | 0.6 | 7.6 | 1.3 | 0.2 |
| Other | 172.7 | 0.2 | 0.1 | - | - | - | 172.7 | 0.2 | 0.1 | 171.7 | 0.2 | - |
| Business Banking | 928.8 | 61.3 | 32.6 | 0.7 | 2.8 | 8.7 | 928.1 | 58.5 | 23.9 | 442.4 | 22.3 | 4.7 |
| C&I | 449.9 | 7.7 | 10.6 | 0.1 | 0.9 | 1.4 | 449.8 | 6.8 | 9.2 | 387.8 | 3.2 | 3.0 |
| Wealth Management | 82.0 | 3.3 | 1.8 | - | 0.1 | 0.4 | 82.0 | 3.2 | 1.4 | 18.7 | 0.9 | 0.4 |
| Northern Ireland | 63.4 | 3.8 | 2.6 | 0.1 | 0.1 | 0.8 | 63.3 | 3.7 | 1.8 | 32.3 | 1.0 | 0.5 |
| Other | 32.8 | 1.1 | - | - | - | - | 32.8 | 1.1 | - | 14.7 | 1.1 | - |
| Total | 2,314.9 | 123.8 | 62.7 | 1.5 | 5.5 | 14.7 | 2,313.4 | 118.4 | 48.0 | 1,011.8 | 39.0 | 10.8 |

Credit exposure continued

| [DKK billions] 31 December 2017 Denmark Finland Sweden Norway Other | Gross exposure a 500.2 92.1 88.2 112.8 | Acc. individual impairment charges b 3.4 0.5 0.1 | Net exposure = a-b 496.8 91.6 88.0 112.7 | Net exposure, ex collateral 62.1 6.1 14.6 24.4 |
|--|---|---|---|---|
| Personal Banking | 793.2 | 4.2 | 789.1 | 107.2 |
| Denmark Finland Sweden Norway Baltics Other | 482.7 80.1 163.0 81.9 20.1 198.7 | 7.3 0.7 0.4 1.1 0.2 | 475.4 79.4 162.6 80.8 19.9 198.7 | 134.2 35.6 68.4 35.4 9.8 1.3 |
| Business Banking | 1,026.4 | 9.6 | 1,016.8 | 284.6 |
| C&I* | 711.8 | 1.1 | 710.7 | 633.4 |
| Wealth Management | 85.6 | 0.4 | 85.2 | 21.9 |
| Northern Ireland | 63.7 | 0.7 | 63.0 | 29.5 |
| Other | 23.2 | - | 23.2 | 21.0 |
| Total before collective impairment charges | 2,703.9 | 16.0 | 2,688.0 | 1,097.6 |
| Collective impairment charges | 4.1 | | | |
| Total gross exposure | 2,708.0 | | | |

^{*}The Corporates & Institutions (C&I) segment comprises large corporate customers and financial institutions. As these customers typically have business activities in multiple countries, a geographical split is not applicable.

Credit exposure continued

Forbearance practices and repossessed assets

The Group adopts forbearance plans to assist customers in financial difficulty. Concessions granted to customers include interest-reduction schedules, interest-only schedules, temporary payment holidays, term extensions, cancellation of outstanding fees, waiver of covenant enforcement and settlements. Forbearance plans must comply with the Group's Credit Policy. They are used as an instrument to retain long-term business relationships during economic downturns if there is a realistic possibility that the customer will be able to meet obligations again, or are used for minimising losses in the event of default

If it proves impossible to improve the customer's financial situation by forbearance measures, the Group will consider whether to subject the customer's assets to a forced sale or whether the assets could be realised later at higher net proceeds. At the end of the first quarter of 2018, the Group recognised properties taken over in Denmark at a carrying amount of DKK 39 million (31 December 2017: DKK 38 million) and there were no properties taken over in other countries (31 December 2017: DKK 44 million). The properties are held for sale and included under Other assets in the balance sheet.

The table below shows the exposures that are subject to forbearance measures and is based on the EBA's definition as described in Annual Report 2017.

| Exposures subject to forbearance measures | 31 March | 2018 | 31 December 2017 | | | |
|---|-----------------|-----------------|------------------|-----------------|--|--|
| (DKK millions) | Performing | Non-performing* | Performing | Non-performing* | | |
| Active Forbearance Under probation | 13,710 4,253 | 9,044 | 8,255 6,472 | 12,718 | | |
| Total | 17,963 | 9,044 | 14,727 | 12,718 | | |

^{*}These loans are part of the total non-performing loan amount. For more details, see the section "Non-performing loans" on the next page.

Credit exposure continued

Non-performing loans

The Group defines non-performing loans as facilities in stage 3 and for which impairment charges have been booked. For non-retail exposures with one or more non-performing loans, the entire amount of the customer's exposure is considered to be non-performing. For retail exposures, only impaired facilities are included in non-performing loans. The Group's definition of non-performing loans differs from the EBA's definition by excluding fully covered exposures to customers in default and previously forborne exposures that are now performing and are under probation. Furthermore, we exclude exposures in stage 3 where the allowance account is considered immaterial to the gross exposure.

| (DKK millions) | 31 March 2018 | 31 December 2017 |
|--|---------------|------------------|
| Total non-performing loans | 19,557 | 17,290 |
| - portion in default | 6,901 | 6,049 |
| Coverage ratio (default) (%) | 95 | 97 |
| Coverage ratio (non-default) (%) | 59 | 73 |
| Coverage ratio (total non-performing loans) (%) | 78 | 86 |
| Non-performing loans as a percentage of total gross exposure [%] | 1.3 | 1.2 |

^{*}Part of which is also shown in the "Exposures subject to forbearance measures" table.

Allowance account in core activities

| (DKK millions) | Stage 1 | Stage 2 | Stage 3 | Total |
|--|---------|---------|---------|--------|
| Collective and individual impairment charges under IAS 39 | | | | 20,069 |
| Transition effect (ECL at 1 January 2018), including impact on loans granted by Realkredit Danmark | 1,498 | 5,530 | 15,603 | 2,562 |
| Transferred to Stage 1 during the period | 480 | -425 | -56 | - |
| Transferred to Stage 2 during the period | -27 | 125 | -98 | - |
| Transferred to Stage 3 during the period | -21 | -134 | 155 | - |
| ECL on new assets | 164 | 432 | 792 | 1,388 |
| ECL on assets derecognised | -127 | -516 | -858 | -1,501 |
| Impact of net remeasurement of ECL (incl. changes in models) | -450 | 470 | -161 | -140 |
| Write-offs debited to the allowance account | -3 | -3 | -679 | -685 |
| Foreing exchange adjustments | -6 | -16 | -38 | -60 |
| Other changes | - | - | 35 | 35 |
| ECL allowance 31 March 2018 | 1,509 | 5,465 | 14,696 | 21,669 |

Credit exposure continued

Allowance account in core-activities broken down by segment

| | Personal Bank- | Business | | Wealth Manage- | | | Allowance account |
|---|----------------|----------|-------|----------------|------------------|-------|-------------------|
| (DKK millions) | ing | Banking | C&I | ment | Northern Ireland | Other | Total |
| | | | | | | | _ |
| 1 January 2017 | 5,584 | 13,324 | 2,762 | 534 | 1,273 | 1 | 23,479 |
| New and increased impairment charges | 1,295 | 2,227 | 759 | 83 | 95 | 4 | 4,462 |
| Reversals of impairment charges from | | | | | | | |
| previous periods | 1,098 | 2,803 | 345 | 152 | 334 | - | 4,732 |
| Write-offs debited to allowance account | 535 | 1,321 | 763 | 4 | 207 | - | 2,831 |
| Foreign currency translation | -16 | -98 | -205 | -3 | -38 | - | -361 |
| Other items | -29 | 123 | -18 | 2 | -25 | -2 | 51 |
| 31 December 2017 | 5,200 | 11,452 | 2,189 | 460 | 764 | 2 | 20,069 |
| Transition effect (ECL at 1 January), in- | | | | | | | |
| cluding impact on loans granted by | | | | | | | |
| Realkredit Danmark | 5,866 | 12,899 | 2,484 | 468 | 902 | 12 | 2,562 |
| ECL on new assets | 155 | 986 | 185 | 34 | 26 | 2 | 1,388 |
| ECL on assets derecognised | -323 | -864 | -236 | -43 | -26 | -8 | -1,501 |
| Impact on remeasurement of ECL (incl. | | | | | | | |
| change in models) | 105 | -388 | 65 | 11 | 66 | - | -140 |
| Write-offs debited to allowance account | -196 | -468 | - | - | -20 | - | -685 |
| Foreign currency translation | -8 | -7 | -55 | - | 11 | - | -60 |
| Other items | - | 31 | 3 | 1 | - | - | 35 |
| 31 March 2018 | 5,598 | 12,188 | 2,446 | 471 | 959 | 5 | 21,669 |

The expected credit loss is calculated for all individual facilities as a function of PD, EAD and LGD and incorporates forward-looking information. The forward-looking elements reflect the expectations of the Group's senior management and involves the creation of scenarios (base case, upside and downside), including an assessment of the probability for each scenario. Based on these assessments, the allowance account at 31 March 2018 amounted to DKK 21.7 billion. The allowance account would increase DKK 0.5 billion, if the downside scenario was assigned a probability of 100%. If instead the upside scenario was assign a probability of 100%, the allowance account would decrease DKK 0.4 billion.

Credit exposure continued

Credit exposure from Non-core lending activities

The Non-core business unit is responsible for the controlled winding-up and divestment of exposures that are no longer considered part of the Group's core activities. The portfolio consists of the Non-core exposures in Ireland, the Baltics and conduits etc.

| (DKK millions) | Gross exposure | | | Exped | Expected Credit Loss | | | Net exposure | | | Net exposure, ex collateral | | |
|------------------------|----------------|---------|---------|---------|----------------------|---------|---------|--------------|---------|---------|-----------------------------|---------|--|
| 31 March 2018 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | |
| Non-core banking | 3,515.9 | 33.9 | 266.1 | 0.9 | 0.2 | 163.0 | 3,515.0 | 33.6 | 103.1 | 134.2 | 4.9 | 19.5 | |
| Non-core conduits etc. | 3,985.5 | 6.1 | 770.3 | 75.2 | - | 341.2 | 3,910.3 | 6.1 | 429.2 | 593.8 | - | 166.8 | |
| Total | 7,501 | 40 | 1,036 | 76 | - | 504 | 7,425 | 40 | 532 | 728 | 5 | 186 | |

Credit portfolio in Non-core activities broken down by industry (NACE)

| (DKK millions) | Gross exposure | Acc. individual impairment charges | Net exposure | Net exposure, ex collateral |
|---|----------------|------------------------------------|--------------|--------------------------------|
| 31 December 2017 | а | Ь | =a-b | |
| Non-core Banking | 3,890 | 280 | 3,610 | 70 |
| Non-core conduits etc. | 4,882 | 299 | 4,583 | 1,262 |
| Total Non-core before collective impairment charges | 8,772 | 579 | 8,193 | 1,332 |
| Collective impairment charges | 101 | | | |
| Total gross Non-core exposure | 8,873 | | | |

Credit portfolio in Non-core activities broken down by rating category and stages in IFRS 9 $\,$

| (DKK billions) | PD1 | evel | Gro | oss exposu | ıre | Expec | ted Credit | Loss | Ne | et exposur | `e | Net expo | sure, ex co | ollateral |
|----------------|--------|--------|---------|------------|---------|---------|------------|---------|---------|------------|---------|----------|-------------|-----------|
| 31 March 2018 | Upper | Lower | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 | Stage 1 | Stage 2 | Stage 3 |
| 1 | - | 0.01 | 280 | - | - | - | - | - | 280 | - | - | - | - | - |
| 2 | 0.01 | 0.03 | 1,118 | - | - | - | - | - | 1,118 | - | - | - | - | - |
| 3 | 0.03 | 0.06 | 1,725 | - | - | - | - | - | 1,725 | - | - | 462 | - | - |
| 4 | 0.06 | 0.14 | 476 | 5 | 1 | - | - | - | 476 | 5 | 1 | 132 | - | - |
| 5 | 0.14 | 0.31 | 190 | 23 | 3 | 75 | - | - | 115 | 23 | 3 | 4 | 2 | - |
| 6 | 0.31 | 0.63 | 243 | 100 | 15 | - | - | - | 243 | 100 | 15 | 9 | 5 | 1 |
| 7 | 0.63 | 1.90 | 1,456 | 683 | 97 | - | - | - | 1,456 | 683 | 97 | 16 | 8 | 2 |
| 8 | 1.90 | 7.98 | 376 | 193 | 27 | - | - | - | 376 | 193 | 27 | 39 | 6 | 1 |
| 9 | 7.98 | 25.70 | 209 | 97 | 14 | 1 | - | - | 208 | 97 | 14 | 28 | 2 | - |
| 10 | 25.70 | 99.99 | 13 | 6 | 786 | - | - | 344 | 13 | 6 | 442 | 2 | 1 | 175 |
| 11 (default) | 100.00 | 100.00 | 121 | 64 | 259 | - | - | 160 | 121 | 64 | 99 | 9 | 5 | 10 |
| Total | | | 6,205 | 1,171 | 1,201 | 76 | - | 504 | 6,129 | 1,171 | 697 | 701 | 28 | 190 |

Credit exposure continued

| (DKK millions) | PD lev | el | Gross exposure | Acc. individual impairment charges | Net exposure | Net exposure, ex collateral |
|---|--------|--------|----------------|------------------------------------|--------------|-----------------------------|
| 31 December 2017 | Upper | Lower | а | Ь | =a-b | |
| 1 | - | 0.01 | 287 | - | 287 | - |
| 2 | 0.01 | 0.03 | 1,054 | - | 1,054 | - |
| 3 | 0.03 | 0.06 | 1,762 | - | 1,762 | 461 |
| 4 | 0.06 | 0.14 | 639 | - | 639 | 298 |
| 5 | 0.14 | 0.31 | 61 | - | 61 | - |
| 6 | 0.31 | 0.63 | 339 | - | 339 | 17 |
| 7 | 0.63 | 1.90 | 2,177 | - | 2,177 | 5 |
| 8 | 1.90 | 7.98 | 765 | - | 765 | 105 |
| 9 | 7.98 | 25.70 | 315 | - | 315 | 25 |
| 10 | 25.70 | 99.99 | 832 | 303 | 530 | 418 |
| 11 (default) | 100.00 | 100.00 | 539 | 277 | 262 | - |
| Total Non-core before collective impairment charges | | | 8,771 | 579 | 8,192 | 1,331 |
| Collective impairment charges | | | 101 | | | |
| Total Non-core exposure | | | 8,872 | | | |

Non-performing loans in Non-core activities

The net exposure from non-performing loans in Non-core amounted to DKK 606 million at 31 March 2018 (31 December 2017: DKK 645 million), of which the average unsecured portion of non-performing loans was 12.6% at the end of March 2018 (31 December 2017: 79.4%).

Credit exposure continued

Counterparty credit risk and credit exposure from trading and investment securities

| Counter party or earth isk and or eart exposure it out thading and investment secondies | | |
|---|------------------|---------------------|
| [DKK billions] | 31 March 2018 | 31 December 2017 |
| Counterparty credit risk | | |
| Derivatives with positive fair value | 252.4 | 256.9 |
| Reverse transactions and other loans at fair value | 289.8 | - |
| Credit exposure from trading and investment securities | | |
| Bonds | 485.2 | 496.7 |
| Shares | 10.5 | 20.3 |
| Other unutilised commitments | 0.3 | 0.4 |
| Total | 1,038.2 | 774.3 |

Other unutilised commitments comprises private equity investment commitments and other obligations.

Loans included as counterparty credit risk are loans in the trading units of C&I and consist of reverse transactions (DKK 214,130 million) and other primarily short-term loans (DKK 1,176 million).

Bond portfolio

| (DKK millions) | Central and local government bonds | Quasi- government bonds | Danish mortgage bonds | Swedish covered bonds | Other covered bonds | Corporate bonds | Total |
|---------------------------------|------------------------------------|-------------------------------|-----------------------------|-----------------------------|---------------------------|--------------------|---------|
| 31 March 2018 | | | | | | | |
| Held-for-trading (FVPL) | 98,998 | 2,040 | 44,039 | 50,823 | 2,791 | 6,474 | 205,165 |
| Managed at fair value (FVPL) | 20,760 | 648 | 44,997 | 4,328 | 2,426 | 75 | 73,234 |
| Held to collect and sell FVOCI) | 5,524 | 959 | 50,843 | 457 | 1,076 | - | 58,859 |
| Held to collect (AMC) | 59,913 | 1,200 | 76,768 | 6,836 | 2,807 | 421 | 147,945 |
| Total | 185,195 | 4,847 | 216,647 | 62,444 | 9,100 | 6,970 | 485,203 |
| 31 December 2017 | | | | | | | |
| Held-for-trading | 74,424 | 1,499 | 40,195 | 47,825 | 3,696 | 5,941 | 173,581 |
| Designated at fair value | 31,029 | 649 | 54,585 | 5,240 | 5,819 | 276 | 97,598 |
| Available-for-sale | 2,858 | 939 | 73,490 | 473 | 1,103 | - | 78,863 |
| Hold-to-maturity | 62,414 | 1,319 | 73,260 | 6,822 | 2,462 | 420 | 146,697 |
| Total | 170,725 | 4,406 | 241,530 | 60,360 | 13,080 | 6,637 | 496,739 |

At 31 March 2018, the Group had an additional bond portfolio worth DKK 159,760 million (31 December 2017: DKK 163,711 million) recognised as assets under insurance contracts and thus not included in the table above. The section on insurance risk in Annual Report 2017 provides more information. For bonds classified as hold-to-maturity, fair value exceeded amortised cost at the end of 31 March 2018 and 31 December 2017.

Bond portfolio continued

Bond portfolio broken down by geographical area

| | Central and | Quasi- | Danish | Swedish | Other | | |
|------------------|---------------|------------|----------|---------|---------|-----------|---------|
| | local govern- | government | mortgage | covered | covered | Corporate | |
| (DKK millions) | ment bonds | bonds | bonds | bonds | bonds | bonds | Total |
| 31 March 2018 | | | | | | | |
| Denmark | 30,875 | - | 216,647 | - | 401 | 802 | 248,725 |
| Sweden | 34,727 | 214 | - | 62,444 | - | 2,734 | 100,119 |
| UK | 8,579 | - | - | - | 1,177 | 252 | 10,008 |
| Norway | 8,309 | 144 | - | - | 4,053 | 1,474 | 13,980 |
| USA | 7,350 | 156 | - | - | - | 15 | 7,521 |
| Spain | 9,468 | - | - | - | 1 | 1 | 9,470 |
| France | 18,335 | - | - | - | 970 | 554 | 19,859 |
| Luxembourg | - | 3,135 | - | - | - | 4 | 3,139 |
| Finland | 13,850 | 1,083 | - | - | 1,083 | 551 | 16,567 |
| Ireland | 3,121 | - | - | - | 5 | 6 | 3,132 |
| Italy | 7,889 | - | - | - | - | 2 | 7,891 |
| Portugal | 332 | - | - | - | - | - | 332 |
| Austria | 6,425 | - | - | - | - | 14 | 6,439 |
| Netherlands | 9,303 | - | - | - | 188 | 269 | 9,760 |
| Germany | 21,075 | - | - | - | 1,088 | 28 | 22,190 |
| Belgium | 5,411 | - | - | - | 7 | 4 | 5,422 |
| Other | 147 | 113 | - | - | 128 | 261 | 649 |
| Total | 185,195 | 4,847 | 216,647 | 62,444 | 9,100 | 6,970 | 485,203 |
| 31 December 2017 | | | | | | | |
| Denmark | 22,830 | - | 241,527 | - | 406 | 2,220 | 266,983 |
| Sweden | 25,882 | - | - | 60,360 | - | 1,855 | 88,097 |
| UK | 5,899 | - | - | - | 1,787 | 196 | 7,883 |
| Norway | 4,577 | - | 3 | - | 5,781 | 495 | 10,855 |
| USA | 11,014 | 158 | - | - | - | 12 | 11,184 |
| Spain | 12,387 | - | - | - | 132 | - | 12,519 |
| France | 20,234 | - | - | - | 955 | 613 | 21,802 |
| Luxembourg | - | 3,194 | - | - | - | 4 | 3,198 |
| Finland | 16,390 | 1,054 | - | - | 1,685 | 698 | 19,827 |
| Ireland | 3,252 | - | - | - | 3 | 7 | 3,262 |
| Italy | 8,194 | - | - | - | - | 7 | 8,201 |
| Portugal | 256 | - | - | - | - | - | 256 |
| Austria | 9,070 | - | - | - | 227 | 3 | 9,299 |
| Netherlands | 7,457 | - | - | - | 224 | 342 | 8,024 |
| Germany | 15,752 | - | - | - | 1,351 | 62 | 17,165 |
| Belgium | 7,297 | - | - | - | 116 | 4 | 7,418 |
| Other | 234 | - | - | - | 414 | 119 | 768 |
| Total | 170,725 | 4,406 | 241,530 | 60,360 | 13,080 | 6,637 | 496,739 |

Bond portfolio continued

Bond portfolio broken down by external ratings

| , | 3 | | | | | | |
|---------------------------|---------------|------------|----------|---------|---------|-----------|---------|
| | Central and | Quasi- | Danish | Swedish | Other | | |
| | local govern- | government | mortgage | covered | covered | Corporate | |
| (DKK millions) | ment bonds | bonds | bonds | bonds | bonds | bonds | Total |
| 31 March 2018 | | | | | | | |
| AAA | 107,968 | 3,119 | 216,558 | 62,444 | 8,361 | 9 | 398,459 |
| AA+ | 16,439 | 580 | - | - | 71 | 126 | 17,216 |
| AA | 32,153 | 1,148 | 10 | - | 8 | 1,136 | 34,455 |
| AA- | 5,983 | - | 39 | - | 1 | 161 | 6,185 |
| A+ | 136 | - | - | - | - | 318 | 453 |
| A | 3,121 | - | 16 | - | 660 | 2,156 | 5,952 |
| A- | 9 | - | - | - | - | 587 | 596 |
| BBB+ | - | - | - | - | - | 707 | 707 |
| BBB | 18,733 | - | 24 | - | - | 839 | 19,596 |
| BBB- | - | - | - | - | - | 392 | 392 |
| BB+ | 332 | - | - | - | - | 199 | 531 |
| BB | - | - | - | - | - | 216 | 216 |
| BB- | - | - | - | - | - | 22 | 22 |
| Sub-inv. grade or unrated | 322 | - | - | - | - | 101 | 423 |
| Total | 185,195 | 4,847 | 216,647 | 62,444 | 9,100 | 6,970 | 485,203 |
| 31 December 2017 | | | | | | | |
| AAA | 84,721 | 2,699 | 241,350 | 60,360 | 11,561 | 1,693 | 402,384 |
| AA+ | 21,127 | 343 | - | - | 336 | 126 | 21,932 |
| AA | 32,258 | 1,365 | 57 | _ | 192 | 782 | 34,653 |
| AA- | 8,362 | 1,000 | 100 | _ | - | 92 | 8,554 |
| A+ | 138 | _ | - | _ | 130 | 256 | 524 |
| А | 3,252 | - | 14 | _ | 857 | 1,481 | 5,604 |
| A- | , - | - | - | _ | - | 427 | 427 |
| BBB+ | 85 | - | - | - | - | 391 | 476 |
| BBB | 20,496 | - | 6 | - | - | 486 | 20,989 |
| BBB- | · - | - | - | - | - | 197 | 197 |
| BB+ | 256 | - | - | - | - | 141 | 397 |
| BB | - | - | - | - | - | 353 | 353 |
| BB- | - | - | - | - | - | 39 | 39 |
| Sub-inv. grade or unrated | 31 | - | 3 | - | 4 | 172 | 209 |
| | | | | | | | |

Derivatives with positive fair value

| (DKK millions) | 31 March 2018 | |
|--|----------------------------|---------|
| Derivatives with positive fair value before netting Netting (under accounting rules) | 387,145 134,766 | · |
| Carrying amount Netting (under capital adequacy rules) | 252,379 168,126 | 256,891 |
| Net current exposure Collateral | 84,25 <u>2</u> 54,820 | |
| Net amount | 29,432 | 29,788 |
| Derivatives with positive fair value after netting for accounting purposes: Interest rate contracts Currency contracts Other contracts | 163,068 86,332 2,979 | 86,076 |
| Total | 252,379 | 256,891 |

Jens Due Olsen

Bente Bang

Statement by the management

The Board of Directors and the Executive Board (the management) have considered and approved Interim report - first quarter 2018 of Danske Bank Group.

The interim financial statements have been prepared in accordance with IAS 34, Interim Financial reporting, as adopted by the EU. Furthermore, the interim report has been prepared in accordance with Danish disclosure requirements for interim reports of listed financial institutions.

In our opinion, the interim financial statements give a true and fair view of the Group's assets, liabilities, total equity and financial position at 31 March 2018 and of the results of the Group's operations and the consolidated cash flows for the period starting 1January 2018 and ending 31 March 2018. Moreover, in our opinion, the management's report includes a fair review of developments in the Group's operations and financial position and describes the significant risks and uncertainty factors that may affect the Group.

> Copenhagen, 26 April 2018 **Executive Board**

> > Thomas F. Borgen CFO

James Ditmore Jacob Aarup-Andersen Tonny Thierry Andersen

Carsten Rasch Egeriis Jesper Nielsen Glenn Söderholm

Board of Directors

Ole Andersen Carol Sergeant Ingrid Bonde Chairman Vice Chairman

Jørn P. Jensen

Hilde Tonne

Lars-Erik Brenøe

Rolv Erik Ryssdal

Elected by the employees

Kirsten Ebbe Brich Thorbjørn Lundholm Dahl Charlotte Hoffmann Elected by the employees Elected by the employees Elected by the employees

Independent auditors' report

To the shareholders of Danske Bank A/S

Independent auditors' review report on the interim financial statements

We have reviewed the interim financial statements of Danske Bank A/S for the financial period 1 January to 31 March 2018, pp. 28-69 which comprise the income statement, statement of comprehensive income, balance sheet, statement of capital and selected notes as well as the consolidated cash flow statement.

Management's responsibility for the interim financial statements

Management is responsible for the preparation of consolidated interim financial statements in accordance with IAS 34 Interim Financial Reporting as adopted by the EU and Danish disclosure requirements for listed financial companies and for the preparation of the Parent Company's interim financial statements in accordance with the Danish Financial Business Act and Danish disclosure requirements for listed financial companies, and for such internal control as Management determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on the interim financial statements. We conducted our review in accordance with the International Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Entity and additional requirements under Danish audit regulation. This requires that we express a conclusion about whether anything has come to our attention that causes us to believe that the interim financial statements, taken as a whole, have not been prepared, in all material respects, in accordance with the applicable financial reporting framework. This also requires us to comply with relevant ethical requirements.

A review of financial statements in accordance with the International Standard on Engagements to review interim financial information performed by the independent auditor of the entity is a limited assurance engagement. The auditor performs procedures primarily consisting of inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

A review is substantially less in scope than an audit performed in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on the interim financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the consolidated interim financial statements have not been prepared, in all material respects, in accordance with IAS 34 Interim Financial Reporting as adopted by the EU and Danish disclosure requirements for listed financial companies.

Copenhagen, 26 April 2018

Deloitte Statsautoriseret Revisionspartnerselskab Business Registration No. 33 95 35 56

Erik Holst Jørgensen

State-Authorised Public Accountant Identification No (MNE) mne9943 Jens Ringbæk

State-Authorised Public Accountant Identification No (MNE) mne27735

Supplementary information

| Financial calendar | | | |
|--------------------|---|--|--|
| 18 July 2018 | Interim report - first half 2018 | | |
| 1 November 2018 | Interim report - first nine months 2018 | | |

| Contacts | |
|--|-----------------|
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| Claus Ingar Jensen Head of Investor Relations | +45 45 12 84 83 |

| Links | |
|--------------------|-------------------|
| | |
| Danske Bank | danskebank.com |
| Denmark | danskebank.dk |
| Finland | danskebank.fi |
| Sweden | danskebank.se |
| Norway | danskebank.no |
| Northern Ireland | danskebank.co.uk |
| Ireland | danskebank.ie |
| Realkredit Danmark | rd.dk |
| Danske Capital | danskecapital.com |
| Danica Pension | danicapension.dk |

Danske Bank's financial statements are available online at danskebank.com/Reports.